

Canacol Energy Ltd. Reports Record Adjusted EBITDAX of \$86 Million for the Third Quarter of 2024

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CALGARY, Nov. 07, 2024 - [Canacol Energy Ltd.](#) ("Canacol" or the "Corporation") (TSX:CNE; OTCQX:CNNEF; BVC:CNEC) is pleased to report its financial and operating results for the three and nine months ended September 30, 2024. Dollar amounts are expressed in United States dollars, with the exception of Canadian dollar unit prices ("C\$") where indicated and otherwise noted.

Highlights for the three and nine months ended September 30, 2024

- Adjusted EBITDAX increased 38% and 20% to \$85.8 million and \$220.1 million for the three and nine months ended September 30, 2024, respectively, compared to \$62.1 million and \$183.7 million for the same periods in 2023, respectively. The increase is mainly due to a) an increase in realized sales price of natural gas and liquefied natural gas ("LNG"), which averaged \$6.69 and \$6.71 per Mcf, net of transportation, for the three and nine months ended September 30, 2024, respectively, representing a 24% and 29% increase from the same periods in 2023, respectively, and b) a \$14.2 million gain related to an arbitration settlement during the three months ended September 30, 2024.
- The Corporation was in arbitration with Promigas S.A. ("Promigas"), a natural gas transportation company in Colombia, regarding a dispute in the amount of transportation costs charged. During the three months ended September 30, 2024, the arbitration tribunal ruled in the Corporation's favor and ordered Promigas to reimburse Canacol for the amount overcharged plus interest, totaling \$14.2 million (the "Settlement"). The Settlement was recorded as other income for the three months ended September 30, 2024, and was collected in full on November 6, 2024.
- Adjusted funds from operations increased 18% and 36% to \$57.9 million and \$157.3 million for the three and nine months ended September 30, 2024, respectively, compared to \$49.0 million and \$115.3 million for the same periods in 2023, respectively, mainly due to an increase in EBITDAX.
- The Corporation's natural gas and LNG operating netback increased 27% and 28% to \$5.25 per Mcf and \$5.17 per Mcf for the three and nine months ended September 30, 2024, respectively, compared to \$4.14 per Mcf and \$4.03 per Mcf for the same periods in 2023, respectively. The increase is due to an increase in average sales prices, net of transportation expenses, offset by an increase in operating expenses and royalties.
- Total revenues, net of royalties and transportation expenses for the three and nine months ended September 30, 2024 increased 15% and 13% to \$87.9 million and \$253.9 million, respectively, compared to \$76.6 million and \$225.1 million for the same periods in 2023, respectively, mainly due to higher average sales price, net of transportation expenses, offset by a decrease in realized natural gas and LNG sales volume.
- Realized contractual natural gas sales volume decreased 10% and 15% to 159.8 MMcfpd and 156.3 MMcfpd for the three and nine months ended September 30, 2024, respectively, compared to 178.2 MMcfpd and 182.8 MMcfpd for the same periods in 2023, respectively.
- The Corporation realized a net income of \$10.3 million for the three months ended September 30, 2024 compared to a net loss of \$0.5 for the same period in 2023. The increase in net income in the three months ended September 30, 2024 is the result of an increase in EBITDAX and the recognition of a non-recurring asset impairment of \$32.6 million in Q3 2023. For the nine months ended September 30, 2024, the Corporation realized a net loss of \$7.3 million, compared to a net income of \$56.3 million for the same period in 2023, mainly due to a non-cash deferred income tax expense of \$48.4 million in the nine months ended September 30, 2024 as compared to a non-cash deferred income tax recovery of \$72.0 million for the same period in 2023. The \$48.4 million non-cash deferred income tax expense is mainly driven by the devaluation of Colombian peso.
- Net cash capital expenditures for the three and nine months ended September 30, 2024 was \$23.9 million and \$93.7 million, respectively, compared to \$43.8 million and \$142.9 million for the same periods in 2023, respectively.

- As at September 30, 2024, the Corporation had \$67.1 million in cash and cash equivalents and \$62.1 million in working capital surplus.

Outlook

For 2024, the Corporation remains focused on the following objectives:

1. In order to maintain and grow Canacol's reserves and production in its core gas assets in the Lower Magdalena Valley Basin, the Corporation is executing comprehensive development, exploration, workover, and infrastructure programs. The Corporation aims to optimize its production and increase reserves by drilling five development wells, six exploration wells, installing new compression and processing facilities, and the execution of workover operations on producing wells in the Corporation's key gas fields. To date in 2024, the Corporation has completed the drilling of two successful exploration wells, one unsuccessful exploration well, and four successful development wells, the workover of 15 existing wells, and the installation of 10 new gas compressors. Through these activities, the Corporation has managed to stabilize its gas sales at an average rate of 160 MMcfpd during Q3 of 2024. These development and exploration activities are planned to support Canacol's robust EBITDA and allow the Corporation to capitalize on strong market dynamics in 2024. The Corporation has also spud the high impact Natilla-2 exploration well on its 100% operated SSJN-7 E&P contract and anticipates the results by year-end 2024. The Corporation has completed the drilling of the Nispero-2 development well, which will enter production within the next week, and is mobilizing two drilling rigs to drill the Kite-1 and Pibe-1 exploration wells which, if successful, could be rapidly tied into production;
2. Maintaining a low cost of capital, cash liquidity and balance sheet flexibility to invest for the long term. As at September 30, 2024, the Corporation had a cash balance of \$67 million;
3. The Corporation has secured approval of the fourth E&P contract in Bolivia, Tita, that covers an existing gas field reactivation. The next steps will be to sign all four contracts and begin development operations with a view to adding reserves and production and commencing gas sales in 2025; and
4. To continue with the Corporation's commitment to its environmental, social and governance strategy.

FINANCIAL & OPERATING HIGHLIGHTS

(in United States dollars (tabular amounts in thousands) except as otherwise noted)

Financial	Three months ended			Nine months ended		
	2024	2023	Change	2024	2023	Change
Total revenues, net of royalties and transportation expense	87,934	76,618	15%	253,913	225,136	13%
Adjusted EBITDAX ⁽¹⁾	85,844	62,103	38%	220,072	183,685	20%
Adjusted funds from operations ⁽¹⁾	57,909	48,950	18%	157,256	115,329	36%
Per share - basic (\$) ⁽¹⁾	1.70	1.44	18%	4.61	3.38	36%
Per share - diluted (\$) ⁽¹⁾	1.70	1.44	18%	4.61	3.38	36%
Cash flows provided by operating activities	21,692	66,212	(67%)	125,613	72,768	73%
Per share - basic (\$)	0.64	1.94	(67%)	3.68	2.13	73%
Per share - diluted (\$)	0.64	1.94	(67%)	3.68	2.13	73%
Net income and comprehensive income	10,346	(524)	n/a	(7,298)	56,340	n/a
Per share - basic (\$)	0.30	(0.02)	n/a	(0.21)	1.65	n/a
Per share - diluted (\$)	0.30	(0.02)	n/a	(0.21)	1.65	n/a
Weighted average shares outstanding - basic	34,111	34,111	-%	34,111	34,111	-%
Weighted average shares outstanding - diluted	34,111	34,111	-%	34,111	34,111	-%
Net cash capital expenditures ⁽¹⁾	23,928	43,830	(45%)	93,659	142,938	(34%)
				Sep 30,	Dec 31,	
				2024	2023	Change
Cash and cash equivalents				67,141	39,425	70%
Working capital deficit				62,058	(10,028)	n/a

production in the fields operated by the Corporation in Colombia is provided by the Corporation to the Ministry of Mines and Energy of Colombia and is published by the Ministry on its website; a direct link to this information is provided on the Corporation's website. References to "net" production refer to the Corporation's working-interest production before royalties.

Use of Non-IFRS Financial Measures - Such supplemental measures should not be considered as an alternative to, or more meaningful than, the measures as determined in accordance with IFRS as an indicator of the Corporation's performance, and such measures may not be comparable to that reported by other companies. This press release also provides information on adjusted funds from operations. Adjusted funds from operations is a measure not defined in IFRS. It represents cash provided (used) by operating activities before changes in non-cash working capital and the settlement of decommissioning obligation, adjusted for non-recurring charges. The Corporation considers adjusted funds from operations a key measure as it demonstrates the ability of the business to generate the cash flow necessary to fund future growth through capital investment and to repay debt. Adjusted funds from operations should not be considered as an alternative to, or more meaningful than, cash provided by operating activities as determined in accordance with IFRS as an indicator of the Corporation's performance. The Corporation's determination of adjusted funds from operations may not be comparable to that reported by other companies. For more details on how the Corporation reconciles its cash provided by operating activities to adjusted funds from operations, please refer to the "Non-IFRS Measures" section of the Corporation's MD&A. Additionally, this press release references Adjusted EBITDAX and operating netback measures. Adjusted EBITDAX is defined as consolidated net income adjusted for interest, income taxes, depreciation, depletion, amortization, exploration expenses and other similar non-recurring or non-cash charges. Operating netback is a benchmark common in the oil and gas industry and is calculated as total natural gas, LNG and petroleum sales, net transportation expenses, less royalties and operating expenses, calculated on

a per barrel of oil equivalent basis of sales volumes using a conversion. Operating netback is an important measure in evaluating operational performance as it demonstrates field level profitability relative to current commodity prices. Adjusted EBITDAX and operating netback as presented do not have any standardized meaning prescribed by IFRS and therefore may not be comparable with the calculation of similar measures for other entities.

Operating netback is defined as revenues, net transportation expenses less royalties and operating expenses.

Realized contractual sales is defined as natural gas and LNG produced and sold plus income received from nominated take-or-pay contracts without the actual delivery of natural gas or LNG and the expiry of the customers' rights to take the deliveries.

The Corporation's LNG sales account for less than one percent of the Corporation's total realized contractual natural gas and LNG sales.

Boe Conversion - The term "boe" is used in this news release. Boe may be misleading, particularly if used in isolation. A boe conversion ratio of cubic feet of natural gas to barrels oil equivalent is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. In this news release, we have expressed boe using the Colombian conversion standard of 5.7 Mcf: 1 bbl required by the Ministry of Mines and Energy of Colombia. As the value ratio between natural gas and crude oil based on the current prices of natural gas and crude oil is significantly different from the energy equivalency of 5.7 Mcf:1, utilizing a conversion on a 5.7 Mcf:1 basis may be misleading as an indication of value.

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