Sigma Lithium Reports 3q 2023 Results; Posting 37% Net Profit Margin In Its First Operational Quarter

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SAO PAOLO, Nov. 14, 2023 /CNW/ -- SIGMA <u>Lithium Corp.</u> ("Sigma Lithium" or the "Company") (NASDAQ: SGML, TS BVMF: S2GM34), a leading global lithium producer dedicated to powering the next generation of electric vehicles with a neutral, responsibly sourced chemical grade lithium concentrate, today announced its results for the third quarter ended 30, 2023. The Quarterly Filings and accompanying Management Discussion and Analysis ("MD&A") are available on S (www.sedarplus.ca), EDGAR (www.sec.gov) and the Company's corporate website.

THIRD QUARTER 2023 AND RECENT HIGHLIGHTS (\$ USD)

- Sigma Lithium reported third-quarter revenue of USD \$97 million, marking the Company's first revenue-generatin successfully transitioned to a leading global lithium producer.
- Low production cost resulting from operational efficiency and overall discipline drives significant financial margins
 ability to generate free cash flow.
 - 56% Adjusted EBITDA Margin
 - 37% Net Profit Margin
- Third quarter average adjusted cash operating cost (1) of \$505/tonne at mine gate and \$577/tonne FOB Vitoria (e Adjusted EBITDA totaled USD \$54.6 million.
- Greentech Plant production ramp continues to sustain capacity of 270,000 tonnes of concentrate. Since September regular shipments of 20,000 tonnes per month.
- Expects production to approach 130,000 tonnes through sale of Triple Zero Green Lithium and equivalent By-Pro December 2023.
- Continue to successfully market Green By-Products, achieving consistent pricing at 10% of concentrate, a testar
 product quality despite soft market backdrop.
- Announced positive results from the Phase 4 and Phase 5 exploration program that could potentially increase min resources to 130 Mt.
- Strategic review is ongoing and the process advanced to final rounds on November 1, 2023.

CEO Remarks:

"In our first quarter of revenue generation, Sigma Lithium has achieved positive operating profit, enabled by our impres cost-efficient operating model," said Company Co-Chairperson and CEO Ana Cabral. "Looking ahead we expect to delincreasing production volumes at a lower cost with a high standard of quality and purity. Our cost and purity advantages with our industry-leading sustainability practices, provide Sigma Lithium with a preferential position in the marketplace. this gives us the flexibility to expand our production capacity regardless of evolving market conditions to more efficiently existing cost structure. As production increases, so too should shareholder value as we continue our mission to sustain the next generation of electric vehicle batteries."

Key Performance Metrics for Quarter Ended 30 September 2023 (\$ USD)

Unit Q3 2023 1Q - 3Q 2023

Concentrate produced tonnes 38,823 45,203

Concentrate grade produced % 5.7 % 5.6 %

Concentrate sold tonnes 38,000 38,000

Average realized selling price \$/t 2,488 2,488

Revenue \$ 000s 96.9 96.9

Unit operating cost (1) \$/t 505 N/A

Adjusted EBITDA \$ 000s \$54.6 \$33.9

Net Income \$ 000s \$36.4 -\$18.8

Cash and cash equivalents \$ 000s \$28.2 N/A

Sigma Lithium generated its first revenue from the sale of its Triple Zero Green Lithium concentrate (zero tailings, zero chemicals, zero carbon) and associated Green By-Products in the third quarter, marking a major milestone in the Company of t

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journey to become one of the largest lithium ore producers globally. In total, revenues generated in the third quarter we USD\$96.9 million (C\$130 million) from the sale of 38,000 tonnes of its Triple Zero Green lithium concentrate and 16,50 lithiated Green By-products. The average realized price for Sigma Lithium's concentrate in the quarter was \$2,488/tonnesses.

Adjusted cash operating costs⁽¹⁾ for lithium concentrate produced at the Company's Grota do Cirilo operations average \$505/tonne in the quarter. The adjusted FOB Vitoria cost for the third quarter (which includes transportation, and wareh totaled \$577/ tonne (or \$649/tonne with royalties). Operating leverage in the quarter was impacted by the ramp process in July, when Greentech Plant throughput was minimal. For the month of October, the Company's on-site operating ash tonne were \$425, while the FOB Vitoria cost was \$485/tonne. While Sigma Lithium expects month-to-month variability is providing early October data as an indication of its anticipated cost trend as production ramps. The Company expects a traction on lowering its cash operating costs per tonne from these levels.

EBITDA for the third quarter totaled USD \$53 million. This includes \$3.4 million of non-recurring expenditures, including associated with the ongoing strategic review, partially offset by the reversal of a \$1.8 million tailwind from stock-based compensation. Excluding these costs, the Company delivered third quarter adjusted EBITDA of USD \$54.6 million. Net the quarter totaled USD \$36.4 million, or \$0.33 per diluted share outstanding.

Operational Update

In the third quarter, Sigma Lithium continued to build on its track record of achieving operational milestones on schedul Media Separation (DMS) plant recoveries averaged 49%, with results impacted by lower plant throughput, particularly esecond quarter and into July. The Company has taken additional steps to boost throughput and continues to target sus recovery rates of 65%. In October, throughput averaged 61.5%, with results boosted by a daily record production volunt tonnes of Triple Zero Green Lithium concentrate. For the full year, the Company continues to expect lithium concentrate of 130,000 tonnes, as ongoing production is supplemented by the sale of Green By-products.

During the third quarter, Sigma Lithium made two shipments of Triple Zero Green Lithium concentrate, totaling 38,000 to previously reported, the Company successfully delivered its third shipment to port in October, trucking 20,000 tonnes of Green Lithium, to be shipped to Glencore as part of a collaboration to create a low carbon, environmentally and socially global lithium supply chain for electric vehicles. Sigma Lithium achieved operational net-zero carbon emissions for all the shipments to-date through the implementation of its environmentally sustainable production methods and the purchase credits from Carbonext (as verified through Verra Verified Carbon Standard).

Sales of lithium concentrate were supplemented by the sale of 16,500 tonnes of ultra-fine tailings to Yahua International and Development Co. ("Yahua").

Sigma Lithium continues to progress towards completing its Definitive Feasibility Study (DFS) and Final Investment Defor its Phase 2 and 3 expansions. The expansion would lift Greentech Plant nameplate throughput potential to 766,000 (104,000 tonnes lithium carbonate equivalent) from the current level of 270,000 tonnes (37,000 tonnes lithium carbonate equivalent). The Company plans to update the market on its expansion progress as soon as the DFS has been comple FID has been made. Given Sigma Lithium's high purity Triple Zero Green Lithium concentrate and ESG credentials, we Company's material has priority at converter customers. Together with our low operating cost model, Sigma Lithium rer confident in its decision to continue expanding its production capacity in the current market conditions.

Exploration Update

On November 1 Sigma Lithium announced a likely increase of its mineral resource estimate to over 110 million tonnes, representing a 25% potential increase to the prior estimate. Notably, the Company increased the exploration potential approximately 26 to 30Mt, with ore body extensions continuing to the east, based on the drilling results received to date significant potential increase to the Grota do Cirilo mineral resource estimate, delivering further consistent high grade a which are to be incorporated into an updated NI 43-101 compliant technical report expected to be released in the fourth 2023.

As part of the Exploration Program, Sigma Lithium has also identified additional pegmatites that could potentially yield of incremental mineral resource in a potential Phase 5.

The Company is conducting significant exploration RC drilling, trench work and sampling, in 57 mineralized pegmatites

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200 pegmatites mapped within the Company's mineral concessions). The Exploration Program defined the surface are weathered mineralogy for these 57 pegmatites. The Accelerated Plan will include drilling exploratory core diamond drill each of these targets.

Strategic Review Process

Sigma Lithium recently announced that its strategic review process has advanced to the final round and is expected to decision by the end of 2023. Remaining interested parties have "agreed-in-principle" to preserve the Company's enviro social sustainability centered business model in a potential strategic transaction. This update follows Sigma Lithium's announcement in September that its Board of Directors had received and is reviewing multiple strategic proposals, included industry leaders in the energy, auto, batteries and lithium refining industries. The Board of Directors is committed maximizing value for Sigma Lithium's shareholders, employees and communities of Sigma Brazil at Vale do Jequitinholders that strategic review process.

Balance Sheet & Liquidity

Sigma Lithium ended the third quarter with USD \$28.2 million in cash and cash equivalents. This represents a modest of the \$33 million in cash at the quarter ended June 30, 2023. Positive earnings contributions were offset as the Company working capital balances on account of the first commercial shipments. Capital expenditures spent during the third quarter \$7mn as the Company made incremental investments to its Greentech Plant. In regard to the Phase 2 & 3 expand Lithium is finalizing the detailed engineering, but plans to fund the expansion through free cash flow generation and additionancing agreements.

Conference Call Information

The Company will conduct a conference call to discuss its financial results for the third quarter, and its outlook for the for and full year 2023, at 8:00 a.m. EST on Wednesday, November 15, 2023. Participating on the call will be Co-Chairpers Chief Executive Officer, Ana Cabral. To register for the call, please proceed through the following link Register here.

Sigma Lithium's Triple Zero Green Lithium: The foundation of a globally sustainable supply chain

Sigma Lithium has effectively lowered its carbon footprint with a series of pioneering initiatives, paving the way forward metals and mining sector.

The Company's Triple Zero Green Lithium is produced at its state-of-the-art Greentech lithium plant at its Grota do Ciril Brazil, the first lithium project in the world without a tailings dam. With 100% dry-stacked tailings and the absence of ha chemical products for processing lithium, the Company is preventing water and soil contamination and contributing to the preservation of rivers and forests in the region.

The Company's main achievements towards abating its carbon footprint include:

- Zero tailings: 100% dry stacked tailings, with all by-products eliminated through sales or upcycling to pave roads.
- Zero hazardous chemicals: Utilizes Dense Medium Separation ("DMS") at the Greentech plant, which does not unhazardous chemicals.
- Water efficiency: Utilizes 100% sewage water for its plant, fully recirculated.
- Water preservation: Preserves 100% of the Piaui Creek source of drinking water for the communities living aroun Lithium.
- Clean renewable energy: Utilizes 100% clean renewable energy for its Greentech Plant via "behind the meter" su
 agreements.
 Pindiagal: Utilizes biodicast fuel in some of its trucking fleet, with plans to increase to up to 50% by 2025.
- Biodiesel: Utilizes biodiesel fuel in some of its trucking fleet, with plans to increase to up to 50% by 2025.
- Explosives / ANFO: Decreased explosives load with computerized load simulation strategies.

ABOUT SIGMA LITHIUM

Sigma Lithium (NASDAQ: SGML, TSXV: SGML, BVMF: S2GM34) is a leading global lithium producer dedicated to pownext generation of electric vehicle batteries with carbon neutral, socially and environmentally sustainable chemical-grad

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concentrate.

Sigma Lithium has been at the forefront of environmental and social sustainability in the EV battery materials supply chyears and it is currently producing Triple Zero Green Lithium from its Grota do Cirilo Project in Brazil. Phase 1 of the prexpected to produce 270,000 tonnes of Triple Zero Green Lithium annually (36,700 LCE annually). If it is determined to after completion of an ongoing feasibility study, Phase 2 & 3 of the project are expected to increase production to 766,0 annually (or 104,200 LCE annually). The project produces Triple Zero Green Lithium in its state-of-the-art Greentech lithat uses 100% renewable energy, 100% recycled water and 100% dry-stacked tailings.

Please refer to the Company's National Instrument 43-101 technical report titled "Grota do Cirilo Lithium Project Araçua Regions, Minas Gerais, Brazil, Amended and Restated Technical Report" issued June 12, 2023, which was prepared for Lithium by Homero Delboni Jr., MAuslMM, Promon Engenharia; Marc-Antoine Laporte, P.Geo, SGS Canada Inc; Jarre P.Eng., Primero Group Americas; Porfirio Cabaleiro Rodriguez, (MEng), FAIG, GE21 Consultoria Mineral; and Noel O'B MBA, F AuslMM (the "Updated Technical Report"). The Updated Technical Report is filed on SEDAR and is also availa Company's website.

For more information about Sigma Lithium, visit https://www.sigmalithiumresources.com/

Sigma Lithium

LinkedIn: Sigma Lithium Instagram: @sigmalithium Twitter: @SigmaLithium

FORWARD-LOOKING STATEMENTS

This news release includes certain "forward-looking information" under applicable Canadian and U.S. securities legisla including but not limited to statements relating to timing and costs related to the general business and operational outlo Company, the environmental footprint of tailings and positive ecosystem impact relating thereto, donation and upcycling timing and quantities relating to tailings and Green Lithium, achievements and projections relating to the Zero Tailings achievement of ramp-up volumes, production estimates and the operational status of the Grota do Cirilo Project, and o forward-looking information. All statements that address future plans, activities, events, estimates, expectations or deve that the Company believes, expects or anticipates will or may occur is forward-looking information, including statement the potential development of mineral resources and mineral reserves which may or may not occur. Forward-looking info contained herein is based on certain assumptions regarding, among other things: general economic and political conditions stable and supportive legislative, regulatory and community environment in Brazil; demand for lithium, including that su is supported by growth in the electric vehicle market; the Company's market position and future financial and operating performance; the Company's estimates of mineral resources and mineral reserves, including whether mineral resource be developed into mineral reserves; and the Company's ability to operate its mineral projects including that the Company's experience any materials or equipment shortages, any labour or service provider outages or delays or any technical iss Although management believes that the assumptions and expectations reflected in the forward-looking information are there can be no assurance that these assumptions and expectations will prove to be correct. Forward-looking informati involves and is subject to risks and uncertainties, including but not limited to that the market prices for lithium may not r current levels; and the market for electric vehicles and other large format batteries currently has limited market share a assurances can be given for the rate at which this market will develop, if at all, which could affect the success of the Co its ability to develop lithium operations. There can be no assurance that such statements will prove to be accurate, as a and future events could differ materially from those anticipated in such statements. Accordingly, readers should not pla reliance on forward-looking information. The Company disclaims any intention or obligation to update or revise any forward-looking information. information, whether because of new information, future events or otherwise, except as required by law. For more infor the risks, uncertainties and assumptions that could cause our actual results to differ from current expectations, please in current annual information form of the Company and other public filings available under the Company's profile at

Neither the TSX Venture Exchange nor its Regulation Services Provider (as that term is defined in the policies of the TSE Exchange) accepts responsibility for the adequacy or accuracy of this news release.

Figure 1: Statement of Consolidated Income

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Profit and Loss - Management P&L (\$000)	Three Months Ended September 30,	d Nine Months Ended September 30,	d Three Months Ende September 30,	d Nine Months E September 30,
	CAD	CAD	USD	USD
Revenue from contracts with customer	s 129,925	129,925	96,902	96,902
Cost of goods sold	(46,006)	(46,006)	(34,311)	(34,311)
Distribution costs	(1,090)	(1,090)	(814)	(814)
Gross Profit	82,829	82,829	61,776	61,776
General & administrative	(16,581)	(43,060)	(12,364)	(32,029)
Stock-based compensation	2,392	(46,626)	1,783	(34,617)
Sales expenses	(63)	(331)	(46)	(246)
Other net expenses (net)	(1,879)	(4,789)	(1,403)	(3,555)
Total Operating Expenses	(16,131)	(94,806)	(12,030)	(70,447)
Financial Income (expenses), net	(10,664)	(6,379)	(7,962)	(4,789)
Operating Income Before Taxes	56,034	(18,356)	41,783	(13,460)
Income tax Expense	(7,149)	(7,149)	(5,336)	(5,336)
Net Income (loss) for the period	48,885	(25,505)	36,447	(18,796)

Figure 2: Consolidated Balance Sheet

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Balance Sheet (\$000)	September 30), December 31	, September 30	, December 31,
	2023	2022	2023	2022
	CAD		USD	
ASSET				
Current assets				
Cash and cash equivalent	38,142	96,354	28,180	71,094
Customers	73,492	-	54,298	-
Inventories	21,797	-	16,104	-
Due from related party	370	4,881	273	3,601
Advance to suppliers	9,441	1,727	6,975	1,274
Tax to recovery	3,252	419	2,403	309
Prepaid expenses and other assets	6,869	11,113	5,075	8,200
Total current assets	153,363	114,494	113,308	84,479
Non-current assets			-	-
Due from related party	7,962	-	5,883	-
Prepaid expenses and other assets	85	204	63	151
Deferred income tax and social contribution	1,757	-	1,298	-
Property, plant and equipment	232,138	158,574	171,509	117,003
Exploration and evaluation assets	59,706	35,636	44,112	26,294
Total assets	455,011	308,908	336,174	227,926
LIABILITIES AND SHAREHOLDERS' EQUIT	Y			
Current liabilities				
Suppliers	37,425	24,307	27,651	17,935
Financing and export prepayment agreement	27,642	-	20,423	-
Customer advance	2,127		1,571	-
Taxes payable - short term	4,594	3,070	3,394	2,265
Income tax and social contribution	8,800	-	6,502	-
Account payable	9,399	1,936	6,944	1,428
Royal agreement option	-	5,081	-	3,749
Payroll and related charges	2,902	409	2,144	302
Royalties	1,112		822	-

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Lease liability	2,089	680	1,543	502
•	2,069		1,605	-
Accrued social projects		1.050		
Accrued liabilities and other liabilities	1,513	1,959	1,118	1,445
Total current liabilities	99,776	37,442	73,717	27,626
Non-Current Liabilities				
Financing and export prepayment agreement	122,768	77,438	90,704	57,137
Taxes payable - long term	136	-	100	-
Accrued liabilities	2,354	1,386	1,739	1,023
Lease liability	4,131	2,989	3,052	2,205
Asset retirement obligations	7,216	6,547	5,331	4,831
Related party loan	-	-	-	-
Total Non-Current liabilities	136,605	88,360	100,927	65,196
Total liabilities	236,381	125,802	174,644	92,822
Shareholders' equity				
Share capital	373,043	276,711	275,614	204,170
Contributed surplus	64,680	103,936	47,787	76,689
Accumulated other comprehensive loss Figure 3: Selected Consolidated Cash Flow S Accumulated deficit	923 tatement (220,016)	(3,030) (194,511)	443 (162,315)	(2,236) (143,519)
Nine Monter dingled September 30, 2023 (000)218,630		183 Ç11 0	USD61,529	135,104
Total liabilities and shareholders' equity	455,011	308,908	336,174	227,926
Operating activities				
Net loss for the period		(25,505)	(18,796)	
Adjustments for:				
Depreciation		4,339	3,291	
Income tax and social contribution - current ar	nd deferred	7,149	5,336	
Stock-based compensation		46,626	34,617	
Accrual social projects		2,173	1,601	
Accrual for contingencies		683	503	
Cost transactions		790	582	
Interest due loans and leases		2,880	2,122	
Accretion due asset retirement obligation		308	227	
ŭ				

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Foreign exchange loss (gain) on other assets and liabilities	(7,403)	(5,456)
Adjusted income (loss) for the period	32,040	24,028
Changes in non-cash working capital items:		
Customers	(74,669)) (55,167)
Prepaid expenses and other assets	(8,799)	(6,501)
Inventories	(20,345)) (15,031)
Advance to suppliers	(7,613)	(5,625)
Related parties	(9,176)	(6,779)
Suppliers	7,468	5,518
Advance from customers	1,757	1,298
Amounts payable and other liabilities	(1,663)	(1,229)
Payroll and other taxes	2,364	1,747
Interest payment of leases	(1,683)	(1,243)
Net cash used in operating activities	(80,319	(58,985)
Investing activities		
Addition to exploration and evaluation assets	(12,443)) (9,193)
Purchase of property, plant and equipment	(49,475)	(36,553)
Net cash used in investing activities	(61,918)	(45,747)
Financing activities		
Loans and leasings	80,958	59,814
Net cash provided by financing activities	80,958	59,814
	0.007	0.004

Reference in the first state of the first state of

Net (decrease)increase in cash

(58,212) (42,914)

To provide investors and others with additional information regarding the financial results of Sigma Lithium, wastave-disclosed fip-this delease certain non-U.S. GAAP operating psformance measures of EBITDA, EBITDA margin, Adjusted EBITDA, and Adjusted EBITDA margin. These non-U.S. GAAP financial measures to, the Company's pessure presented in accordance with U.S. GAAP. The non-U.S. GAAP financial measures presented by the Company may be different from non-U.S. GAAP financial measures presented by other companies. Specifically, the Company believes the non-U.S. GAAP information provides useful measures to investors regarding the Company's financial performance by excluding certain costs and expenses that the Company believes are not indicative of its core operating results. The presentation of these non-U.S. GAAP financial measures is not meant to be considered in isolation or as a substitute for results or guidance prepared and presented in accordance with U.S. GAAP. A reconciliation of the non-U.S. GAAP financial measures to U.S. GAAP results is included herein.

Endnotes:

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(1) Unit Cash Operating Costs per ton include mining, processing, crushing, and site administration expenses. When shown as Free on Board (FOB), these expenses include transport and port charges. For clarity, inventory adjustments, by-product credits, non-site G&A, carbon credits, and royalty costs are excluded.

Figure 4: Adjusted EBITDA Calculation

Profit and Loss - Management P&L	Three Months Ended September 30	Nine Months Ended , September 30	Three Months Ended September 30	Ended
	CAD	CAD	USD	USD
Revenue from contracts with customers	129,925	129,925	96,902	96,902
Operating cost (excl. depreciation expense)	(41,714)	(41,714)	(31,110)	(31,110
Distribution cost	(1,090)	(1,090)	(814)	(814)
Gross margin	87,121	87,121	64,977	64,977
General and administration expense (excl. depreciation expense) (16,534)	(42,939)	(12,329)	(31,939
Sales expenses	(63)	(331)	(46)	(246)
Stock-based compensation	2,392	(46,626)	1,783	(34,617
Other net expenses (net)	(1,879)	(4,789)	(1,403)	(3,555)
EBITDA	71,037	(7,564)	52,982	(5,380)
EBITDA (%)	55 %	-6 %	55 %	-6 %
Non-recurring general and administration expense	4,569	6,282	3,415	4,717
Legal & Consultant (1)	2,858	4,300	2,130	3,222
Others (2)	1,711	1,982	1,285	1,495
Stock-based compensation (3)	(2,392)	46,626	(1,783)	34,617
Adjusted EBITDA	73,214	45,344	54,614	33,953
Adjusted EBITDA (%)	56 %	35 %	56 %	35 %

Notes:

- 1) Legal & Consultation costs are primarily fees associated with the ongoing strategic review process.
- 2) Other expenses include certain non-recurring operational charges. Charges in 3Q23 include a CAD\$1,425mn demurrage expense.
- 3) Represents non-cash stock-based compensation.

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content: https://www.prnewswire.com/news-releases/sigma-lithium-reports-3q-2023-results-posting-37-net-profit-margin

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