# PHX MINERALS INC. Reports Second Quarter 2021 Results

06.05.2021 | PR Newswire

OKLAHOMA CITY, May 6, 2021 - PHX Minerals Inc., "PHX" or the "Company," (NYSE: PHX), today reported financial operating results for the second quarter ended March 31, 2021.

### SUMMARY OF RESULTS FOR THE PERIOD ENDED MARCH 31, 2021, AND SUBSEQUENT EVENTS

- Production volumes for the second fiscal quarter of 2021 were 2,297 Mmcfe, decreased from 2,373 Mmcfe in the fiscal quarter of 2020 and increased from 2,074 Mmcfe in the first fiscal quarter of 2021.
- Net loss in the second fiscal quarter of 2021 was \$0.5 million, or \$0.02 per share, as compared to net loss \$20.5 \$1.24 per share, in the second fiscal quarter of 2020 and net loss of \$0.6 million, or \$0.03 per share, in the first fis of 2021.
- Adjusted EBITDA excluding gain on asset sales<sup>(1)</sup> for the second quarter of 2021 was \$3.4 million, increased from
  in the second fiscal quarter of 2020 and \$2.7 million in the first fiscal quarter of 2021.
- On April 30, 2021, the Company closed on the previously announced acquisition of 2,514 net royalty acres in the play of Oklahoma for approximately \$8.5 million in cash and 1.2 million shares of PHX stock.
- Reduced total debt 13% from \$27.0 million as of Dec. 31, 2020, to \$23.5 million as of March 31, 2021. As of April
  debt had been further reduced by \$1.75 million to \$21.75 million.
- Debt to adjusted EBITDA (TTM) (1) ratio was 2.34x at March 31, 2021.
- Approved the payment of a one cent per share dividend payable on June 4, 2021, to stockholders of record on M

Chad L. Stephens, President and CEO, commented, "PHX continues to achieve excellent results towards its stated obj growing the company through the strategic acquisition of producing minerals with line-of-sight development in our core areas, high grading our asset base by divesting of lower margin assets outside of our core focus areas and reducing our strengthen our financial position.

"During the quarter, production volumes increased 11% sequentially. Significantly, for the first-time in the last 10 years, production volumes exceeded working interest production volumes, which illuminates our stated mineral-only growth st increase in our volumes and the improved realized commodity prices, resulted in adjusted EBITDA<sup>(1)</sup> excluding gain on of \$3.4 million, which was an increase of approximately 26%, or \$0.7 million, over the first quarter of fiscal 2021.

"With our improved financial performance, we were able to reduce our debt by \$3.5 million, or 13%, from the end of the of fiscal year 2021, which continues to improve our financial strength. Since the end of the second quarter, we paid down additional \$1.75 million, bringing our total borrowings to \$21.75 million as of April 30, 2021. We now believe that our Deadjusted EBITDA (TTM) (1) will approximate 1.0x by calendar year end 2021. Overall, our credit profile has significantly as compared to one year ago. We believe this puts us in a stronger position to allocate more of our capital to our stated

"Further, since quarter end, we completed our second equity offering over the last seven months which allowed us to further, since quarter end, we completed our second equity offering over the last seven months which allowed us to further previously announced SCOOP-focused mineral acquisition in Oklahoma. This acquisition closed on Friday, April 30, 20 continue to see good deal flow and look forward to keeping you apprised of our efforts to continue to drive shareholder

(1) This is a non-GAAP measure. Refer to the Non-GAAP Reconciliation section.

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## **OPERATING HIGHLIGHTS**

| Canada Outsides Finaled | Canada Outsides Fields d | Cha Mandha Endad   | Ohr Mandha Endad |
|-------------------------|--------------------------|--------------------|------------------|
| Second Quarter Ended    | Second Charter Ended     | Six ivioning Ended | SIX Months Ended |
|                         |                          |                    |                  |

|                               | Ма  | arch 31, 2021 | Ma | arch 31, 2020 | M  | arch 31, 2021 | M  | arch 31, 2020 |
|-------------------------------|-----|---------------|----|---------------|----|---------------|----|---------------|
| Mcfe Sold                     |     | 2,296,802     |    | 2,373,135     |    | 4,371,139     |    | 4,651,622     |
| Average Sales Price per Mcfe  | \$  | 3.63          | \$ | 3.04          | \$ | 3.38          | \$ | 3.18          |
| Gas Mcf Sold                  |     | 1,735,820     |    | 1,529,367     |    | 3,211,276     |    | 3,177,194     |
| Average Sales Price per Mcf   | \$  | 2.52          | \$ | 1.64          | \$ | 2.44          | \$ | 1.89          |
| Oil Barrels Sold              |     | 56,269        |    | 93,141        |    | 114,945       |    | 159,021       |
| Average Sales Price per Barre | ۱\$ | 55.89         | \$ | 44.99         | \$ | 47.73         | \$ | 48.14         |
| NGL Barrels Sold              |     | 37,228        |    | 47,487        |    | 78,365        |    | 86,717        |
| Average Sales Price per Barre | ۱\$ | 22.24         | \$ | 11.05         | \$ | 18.54         | \$ | 13.14         |

Total Production for the last four quarters was as follows:

| Quarter ended | Mcf Sold  | Oil Bbls Sold | NGL Bbls Sold | Mcfe Sold |
|---------------|-----------|---------------|---------------|-----------|
| 3/31/2021     | 1,735,820 | 56,269        | 37,228        | 2,296,802 |
| 12/31/2020    | 1,475,456 | 58,675        | 41,138        | 2,074,334 |
| 9/30/2020     | 1,423,602 | 55,626        | 46,737        | 2,037,779 |
| 6/30/2020     | 1,361,909 | 55,138        | 35,169        | 1,903,752 |

Royalty Interest Production for the last four quarters was as follows:

| Quarter ended | Mcf Sold | Oil Bbls Sold | NGL Bbls Sold | Mcfe Sold |
|---------------|----------|---------------|---------------|-----------|
| 3/31/2021     | 924,969  | 31,768        | 19,088        | 1,230,105 |
| 12/31/2020    | 487,925  | 27,840        | 14,948        | 744,653   |
| 9/30/2020     | 491,234  | 27,326        | 20,181        | 776,276   |
| 6/30/2020     | 544,249  | 28,468        | 16,574        | 814,501   |

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Working Interest Production for the last four quarters was as follows:

| Quarter ended | Mcf Sold | Oil Bbls Sold | NGL Bbls Sold | Mcfe Sold |
|---------------|----------|---------------|---------------|-----------|
| 3/31/2021     | 810,851  | 24,501        | 18,140        | 1,066,697 |
| 12/31/2020    | 987,531  | 30,835        | 26,190        | 1,329,681 |
| 9/30/2020     | 932,368  | 28,300        | 26,556        | 1,261,503 |
| 6/30/2020     | 817,660  | 26,670        | 18,595        | 1,089,251 |

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#### FINANCIAL HIGHLIGHTS

|  | Se        | econd Quarter Ended | S  | econd Quarter Ended                     | Six Months Ended    |
|--|-----------|---------------------|----|---|---------------------|
|  | M         | arch 31, 2021       | M  | larch 31, 2020                          | March 31, 2021      |
| Working Interest Sales                           | \$        | 3,851,478           | \$ | 3,415,049                               | \$ 7,759,002        |
| Royalty Interest Sales                           | \$        | 4,494,347           | \$ | 3,802,569                               | \$ 7,011,802        |
| Natural Gas, Oil and NGL Sales                   | \$        | 8,345,825           | \$ | 7,217,618                               | \$ 14,770,804       |
| Lease Bonuses and Rental Income                  | \$        | 58,554              | \$ | 22,092                                  | \$ 59,987           |
| Total Revenue                                    | \$        | 6,079,493           | \$ | 11,311,287                              | \$ 12,272,137       |
| LOE per Mcfe                                     | \$        | 0.45                | \$ | 0.65                                    | \$ 0.47             |
| Transportation, Gathering and Marketing per Mcfe | <b>\$</b> | 0.57                | \$ | 0.57                                    | \$ 0.59             |
| Production Tax per Mcfe                          | \$        | 0.19                | \$ | 0.16                                    | \$ 0.16             |
| G&A Expense per Mcfe                             | \$        | 0.90                | \$ | 0.92                                    | \$ 0.87             |
| Interest Expense per Mcfe                        | \$        | 0.12                | \$ | 0.15                                    | \$ 0.13             |
| DD&A per Mcfe                                    | \$        | 0.77                | \$ | 1.42                                    | \$ 0.92             |
| Total Expense per Mcfe                           | \$        | 3.00                | \$ | 3.87                                    | \$ 3.14             |
| Net Income (Loss)                                | \$        | (499,723)           | \$ | (20,454,814)                            | \$ (1,096,443)      |
| Adj. Pre-Tax Net Income (Loss) (1)               | \$        | 1,333,989           | \$ | (1,338,550)                             | \$ 1,535,619        |
| Adjusted EBITDA (1)                              | \$        | 3,379,671           | \$ | 2,381,541                               | \$ 6,143,848        |
| Cash Flow from Operations                        | \$        | 4,205,726           | \$ | 4,009,901                               | \$ 4,677,107        |
| CapEx - Drilling & Completing                    | \$        | 297,015             |    | 34,490                                  | \$ 425,098          |
| CapEx - Mineral Acquisitions                     | \$        | 64,758              |    | 81,422                                  | \$ 7,934,504        |
|  | 7         |                     | *  | • · · · · · · · · · · · · · · · · · · · | <b>V</b> 1,52 1,5 1 |
| Borrowing Base                                   |           |                     |    |   | \$ 29,400,000       |
| Debt   |           |                     |    |   | \$ 23,500,000       |
| Debt/Adjusted EBITDA (TTM) (1)                   |           |                     |    |   | 2.34                |

<sup>(1)</sup> This is a non-GAAP measure. Refer to the Non-GAAP Reconciliation section.

## SECOND QUARTER 2021 RESULTS

The Company recorded a second quarter 2021 net loss of \$499,723, or \$0.02 per share, as compared to a net loss of \$20,454,814, or \$1.24 per share, in the second quarter 2020. This change in net loss was principally the result of increased natural gas, oil and NGL sales and decreased general and administrative

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expenses (G&A), lease operating expenses (LOE), transportation, gathering and marketing expenses, depreciation, depletion and amortization (DD&A) and impairment expense, partially offset by a decrease in gain (losses) on derivative contracts and income tax benefit.

Natural gas, oil and NGL revenue increased \$1,128,207, or 16%, for the second quarter 2021, compared to the corresponding 2020 quarter due to increases in natural gas, oil and NGL prices of 54%, 24% and 101%, respectively, and an increase in natural gas production volumes of 13%, partially offset by decrease in oil and NGL production volumes of 40% and 22%, respectively.

The decrease in oil production was primarily due to naturally declining production in high-interest wells brought online during the first quarter of 2020 in the Bakken play, as well as reduced drilling and completion activity in 2021, compared to 2020 in the Eagle Ford and SCOOP plays due to prevailing economic conditions. The decrease in NGL production was primarily attributable to production downtime and curtailments in high-interest wells in response to market conditions in the SCOOP and STACK plays, as well as naturally declining production in liquid-rich gas areas of the Anadarko Granite Wash play. Natural gas volumes increased as a result of acquisitions in the Haynesville Shale, which were partially offset by naturally declining production in the Fayetteville Shale, production downtime and curtailments in high-interest wells in response to market conditions in the STACK and SCOOP plays.

The Company had a net loss on derivative contracts of \$2,348,143 in the 2021 quarter, as compared to a net gain of \$4,071,577 in the 2020 quarter. The net loss on derivative contracts in the current period was principally due to the natural gas and oil collars and fixed price swaps being less beneficial in relation to their respective contracted volumes and prices at the beginning of the period, compared to such natural gas and oil collars and fixed price swaps being more beneficial in the comparative period causing a net gain.

The 22% decrease in total cost per Mcfe in the 2021 quarter, relative to the 2020 quarter, was primarily driven by a decrease in DD&A. DD&A decreased \$1,595,701, or 47%, in the 2021 quarter to \$0.77 per Mcfe, as compared to \$1.42 per Mcfe in the 2020 quarter. \$108,393 of the decrease was a result of production decreasing 3% in the 2021 quarter and \$1,487,308 of the decrease was as a result of a \$0.65 decrease in the DD&A rate per Mcfe. The rate decrease was mainly due to impairments taken at the end of the 2020 second quarter, which lowered the basis of the assets. The rate decrease was partially offset by lower natural gas, oil and NGL prices utilized in the reserve calculations during the 2021 quarter, as compared to prices used for the 2020 quarter, shortening the economic life of wells. This resulted in lower projected remaining reserves on a significant number of wells causing increased units of production DD&A.

## SIX MONTHS 2021 RESULTS

The Company recorded a six-month net loss of \$1,096,443, or \$0.05 per share, in the 2021 period, as compared to a net loss of \$18,562,700, or \$1.12 per share, in the 2020 period. The change in net loss was principally the result of decreased G&A, LOE, transportation, gathering and marketing expenses, DD&A and impairment expense, partially offset by a decrease in natural gas, oil and NGL sales, gain (losses) on derivative contracts, gain on asset sales and income tax benefit.

Natural gas, oil and NGL sales remained relatively consistent with decreases in oil and NGL volumes of 28% and 10%, respectively, partially offset by increases in natural gas and NGL prices of 29% and 41%, respectively.

The decrease in oil production was primarily due to naturally declining production in high-interest wells brought online during the first quarter of 2020 in the Bakken play, as well as reduced drilling and completion activity in 2021, compared to 2020 in the Eagle Ford and SCOOP plays due to prevailing economic conditions. The decrease in NGL production was primarily attributable to production downtime and curtailments in high-interest wells in response to market conditions in the SCOOP play as well as naturally declining production in liquid-rich gas areas of the Anadarko Granite Wash play. Natural gas volumes increased as a result of acquisitions in the Haynesville Shale, which were partially offset by naturally declining production in the Fayetteville Shale, production downtime and curtailments in high-interest wells in response to market conditions in the STACK and SCOOP plays.

The Company had a net loss on derivative contracts of \$2,602,179 in the 2021 period, as compared to a net gain of \$3,253,683 in the 2020 period. The net loss on derivative contracts in the current period was

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principally due to the natural gas and oil collars and fixed price swaps being less beneficial in relation to their respective contracted volumes and prices at the beginning of the period, compared to such natural gas and oil collars and fixed price swaps being more beneficial in the 2020 period causing a net gain.

The 17% decrease in total cost per Mcfe in the 2021 period, relative to the 2020 period, was primarily driven by a decrease in DD&A. DD&A decreased \$2,290,753, or 36%, in the 2021 period to \$0.92 per Mcfe, as compared to \$1.36 per Mcfe in the 2020 period. \$381,457 of the decrease was a result of production decreasing 6% in the 2021 period and \$1,909,296 of the decrease was as a result of a \$0.44 decrease in the DD&A rate per Mcfe. The rate decrease was mainly due to impairments taken at the end of the 2020 second quarter, which lowered the basis of the assets. The rate decrease was partially offset by lower natural gas, oil and NGL prices utilized in the reserve calculations during the 2021 period, as compared to prices used for the 2020 period, shortening the economic life of wells. This resulted in lower projected remaining reserves on a significant number of wells causing increased units of production DD&A.

#### **OPERATIONS UPDATE**

During the quarter ended March 31, 2021, we converted 37 gross and 0.16 net wells in progress to producing wells. Our inventory of wells in progress decreased to 80 gross wells and 0.44 net wells.

|  |       |       | Bakken | /      |         |              |             |      |
|--|-------|-------|--------|--------|---------|--------------|-------------|------|
|  |       |       | Three  | Arkoma | a       |              |             |      |
|  | SCOOP | STACK | Forks  | Stack  | Permian | Fayetteville | Haynesville | Othe |
| Gross Wells in Progress on PHX Acreage | :     |       |        |        |         |              |             |      |
| As of 12/31/20                         | 45    | 32    | 5      | 2      | 4       | -            | 25          | 7    |
| Net Change                             | -3    | -19   | -2     | -      | -1      | -            | -12         | -3   |
| As of 3/31/21                          | 42    | 13    | 3      | 2      | 3       | -            | 13          | 4    |
| Net Wells in Progress on PHX Acreage:  |       |       |        |        |         |              |             |      |
| As of 12/31/20                         | 0.09  | 0.16  | -      | -      | 0.14    | -            | 0.16        | 0.07 |
| Net Change                             | -0.01 | -0.13 | -      | -      | -       | -            | -0.03       | -0.0 |
| As of 3/31/21                          | 0.08  | 0.03  | -      | -      | 0.14    | -            | 0.13        | 0.06 |
| Gross Active Permits on PHX Acreage:   |       |       |        |        |         |              |             |      |
| As of 12/31/20                         | 29    | 15    | 10     | 7      | -       | -            | -           | 13   |
| Net Change                             | -15   | -4    | -4     | -4     | -       | -            | -           | -7   |
| As of 3/31/21                          | 14    | 11    | 6      | 3      | -       | -            | -           | 6    |
| As of 3/31/21:                         |       |       |        |        |         |              |             |      |
| Rigs Present on PHX Acreage            | 1     | 1     | -      | -      | 2       | -            | 1           | -    |
| Rigs Within 2.5 Miles of PHX Acreage   | 5     | 11    | 1      | -      | 3       | -            | 5           | 2    |
| Leasing Activity                       |       |       |        |        |         |              |             |      |

During the second quarter of fiscal 2021, the Company leased 368 net mineral acres for \$63,815.

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|----|---|-----|-----|
| Da | ĸ | ĸe  | 11/ |

Three Arkoma

|                                      |       |         |       | ,     |         |              |             |       | Į.  |
|--------------------------------------|-------|---------|-------|-------|---------|--------------|-------------|-------|-----|
|                                      | SCOOP | STACK   | Forks | Stack | Permian | Fayetteville | Haynesville | Other | To  |
| During Three Months Ended 3/31/21:   |       |         |       |       |         |              |             |       | ļ   |
| Net Mineral Acres Leased             | -     | 1       | -     | -     | 41      | -            | -           | 326   | 3   |
| Average Bonus per Net Mineral Acre   | -     | \$1,100 | -     | -     | \$ 483  | -            | -           | \$148 | \$1 |
| Average Royalty per Net Mineral Acre | -     | 13%     | -     | -     | 25%     | -            | -           | 18%   | 189 |

### ACQUISITION AND DIVESTITURE UPDATE

During the second quarter of fiscal 2021, the Company purchased 18 net royalty acres for \$362,486.

## Bakken/

|                                   |       |       | Three | Arkoma | a       |              |             |       |      |
|-----------------------------------|-------|-------|-------|--------|---------|--------------|-------------|-------|------|
|                                   | SCOOP | STACK | Forks | Stack  | Permian | Fayetteville | Haynesville | Other | Tota |
| During Three Months Ended 3/31/21 | :     |       |       |        |         |              |             |       |      |
| Net Mineral Acres Purchased       | -     | -     | -     | -      | -       | -            | 11          | -     | 11   |
| Net Royalty Acres Purchased       | -     | -     | -     | -      | -       | -            | 18          | -     | 18   |
| Price per Net Royalty Acre        | -     | -     | -     | -      | -       | -            | \$ 19,772   | -     | \$19 |
| Net Mineral Acres Sold            | -     | -     | -     | -      | -       | -            | -           | -     | -    |
| Net Royalty Acres Sold            | -     | -     | -     | -      | -       | -            | -           | -     | -    |
| Price per Net Royalty Acre        | -     | -     | -     | -      | -       | -            | -           | -     | _    |

#### SECOND QUARTER EARNINGS CALL

PHX will host a conference call to discuss second quarter results at 5:00 p.m. EDT on May 6, 2021. Management's discussion will be followed by a question and answer session with investors. To participate on the conference call, please dial 888-506-0062 (domestic) or 973-528-0011 (international). A replay of the call will be available for seven days after the call. The number to access the replay of the conference call is 877-481-4010 and the PIN for the replay is 40717.

#### FINANCIAL RESULTS

Statements of Operations

Three Months Ended March 31, Six Months Ended March 31,

2021 2020 2021 2020

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| Revenues:  |              |                 |                |                 |
|--|--------------|-----------------|----------------|-----------------|
| Natural gas, oil and NGL sales                           | \$ 8,345,825 | \$7,217,618     | \$14,770,804   | \$14,811,456    |
| Lease bonuses and rental income                          | 58,554       | 22,092          | 59,987         | 549,791         |
| Gains (losses) on derivative contracts                   | (2,348,143)  | 4,071,577       | (2,602,179)    | 3,253,683       |
| Gain on asset sales                                      | 23,257       | -               | 43,525         | 3,272,888       |
|  | 6,079,493    | 11,311,287      | 12,272,137     | 21,887,818      |
| Costs and expenses:                                      |              |                 |                |                 |
| Lease operating expenses                                 | 1,030,651    | 1,542,199       | 2,035,063      | 2,723,870       |
| Transportation, gathering and marketing                  | 1,319,514    | 1,356,628       | 2,600,479      | 2,739,629       |
| Production taxes   | 443,154      | 373,754         | 719,180        | 701,035         |
| Depreciation, depletion and amortization                 | 1,777,817    | 3,373,518       | 4,038,466      | 6,329,219       |
| Provision for impairment                                 | -            | 29,545,702      | -              | 29,545,702      |
| Interest expense   | 267,865      | 346,573         | 569,763        | 717,238         |
| General and administrative                               | 2,059,476    | 2,174,661       | 3,790,573      | 4,397,689       |
| Other expense (income)                                   | (102,261)    | 40,066          | (98,944)       | 29,136          |
|  | 6,796,216    | 38,753,101      | 13,654,580     | 47,183,518      |
| Income (loss) before provision (benefit) for income taxe | s (716,723)  | (27,441,814)    | (1,382,443)    | (25,295,700)    |
| Provision (benefit) for income taxes                     | (217,000)    | (6,987,000)     | (286,000)      | (6,733,000)     |
| Net income (loss)  | \$ (499,723) | \$ (20,454,814) | \$ (1,096,443) | \$ (18,562,700) |
| Basic and diluted earnings (loss) per common share       | \$ (0.02)    | \$ (1.24)       | \$ (0.05)      | \$ (1.12)       |
| Basic and diluted weighted average shares outstanding    | :            |                 |                |                 |
| Common shares  | 22,429,777   | 16,384,687      | 22,403,678     | 16,362,057      |
| Unissued, directors' deferred compensation shares        | 178,597      | 139,390         | 177,923        | 186,443         |
|  | 22,608,374   | 16,524,077      | 22,581,601     | 16,548,500      |
| Dividends declared per share of                          |              |                 |                |                 |
| common stock and paid in period                          | \$ 0.01      | \$ 0.04         | \$0.02         | \$0.08          |
| Dividends declared per share of                          |              |                 |                |                 |

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common stock and to be paid in quarter ended June 30 \$ 0.01

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# **Balance Sheets**

|   | March 31, 2021 Sept. 30, 2020 |               |  |
|---|-------------------------------|---------------|--|
| Assets  |                               |               |  |
| Current assets:   |                               |               |  |
| Cash and cash equivalents                                 | \$1,270,482                   | \$10,690,395  |  |
| Natural gas, oil, and NGL sales receivables (net of \$0   | 4,712,793                     | 2,943,220     |  |
| allowance for uncollectable accounts)                     |                               |               |  |
| Refundable income taxes                                   | 2,448,871                     | 3,805,227     |  |
| Other   | 752,248                       | 351,088       |  |
| Total current assets                                      | 9,184,394                     | 17,789,930    |  |
| Properties and equipment at cost, based on                |                               |               |  |
| successful efforts accounting:                            |                               |               |  |
| Producing natural gas and oil properties                  | 329,708,071                   | 324,886,491   |  |
| Non-producing natural gas and oil properties              | 21,012,897                    | 18,993,814    |  |
| Other   | 582,444                       | 582,444       |  |
|   | 351,303,412                   | 344,462,749   |  |
| Less accumulated depreciation, depletion and amortization | (265,863,136)                 | (263,590,801) |  |
| Net properties and equipment                              | 85,440,276                    | 80,871,948    |  |
| Operating lease right-of-use assets                       | 649,500                       | 690,316       |  |
| Other, net  | 593,150                       | 669,641       |  |
| Total assets  | \$95,867,320                  | \$100,021,835 |  |
| Liabilities and Stockholders' Equity                      |                               |               |  |
| Current liabilities:                                      |                               |               |  |
| Accounts payable  | \$672,507                     | \$997,637     |  |
| Derivative contracts, net                                 | 3,000,530                     | 281,942       |  |
| Current portion of operating lease liability              | 129,672                       | 127,108       |  |
| Accrued liabilities and other                             | 1,382,066                     | 1,297,363     |  |
| Short-term debt   | -                             | 1,750,000     |  |
| Total current liabilities                                 | 5,184,775                     | 4,454,050     |  |

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| Long-term debt  | 23,500,000   | 27,000,000    |
|---|--------------|---------------|
| Deferred income taxes, net  | 1,041,007    | 1,329,007     |
| Asset retirement obligations  | 2,927,662    | 2,897,522     |
| Derivative contracts, net   | 625,179      | 425,705       |
| Operating lease liability, net of current portion                     | 856,142      | 921,625       |
| Stockholders' equity:   |              |               |
| Class A voting common stock, \$0.01666 par value; 36,000,500          |              |               |
| shares authorized; 22,825,226 issued at March 31, 2021, and           |              |               |
| Class A voting common stock, \$0.01666 par value;                     |              |               |
| 24,000,500 shares authorized; 22,647,306 issued at September 30, 2020 | 380,268      | 377,304       |
| Capital in excess of par value  | 11,150,749   | 10,649,611    |
| Deferred directors' compensation                                      | 1,633,939    | 1,874,007     |
| Retained earnings   | 54,402,724   | 56,244,100    |
|   | 67,567,680   | 69,145,022    |
| Less treasury stock, at cost; 390,267 shares at March 31,             |              |               |
| 2021, and 411,487 shares at Sept. 30, 2020                            | (5,835,125)  | (6,151,096)   |
| Total stockholders' equity  | 61,732,555   | 62,993,926    |
| Total liabilities and stockholders' equity                            | \$95,867,320 | \$100,021,835 |

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# Condensed Statements of Cash Flows

|   | Six Months Ended March |                 |  |
|---|------------------------|-----------------|--|
|   | 2021                   | 2020            |  |
| Operating Activities  |                        |                 |  |
| Net income (loss)   | \$ (1,096,443)         | \$ (18,562,700) |  |
| Adjustments to reconcile net income (loss) to net cash provided |                        |                 |  |
| by operating activities:  |                        |                 |  |
| Depreciation, depletion and amortization                        | 4,038,466              | 6,329,219       |  |
| Impairment of producing properties                              | -                      | 29,545,702      |  |
| Provision for deferred income taxes                             | (288,000)              | (4,711,000)     |  |
| Gain from leasing fee mineral acreage                           | (57,493)               | (544,979)       |  |
| Proceeds from leasing fee mineral acreage                       | 64,047                 | 559,462         |  |
| Net (gain) loss on sales of assets                              | (62,097)               | (3,265,449)     |  |
| Directors' deferred compensation expense                        | 100,254                | 140,130         |  |
| Total (gain) loss on derivative contracts                       | 2,602,179              | (3,253,683)     |  |
| Cash receipts (payments) on settled derivative contracts        | 315,883                | 1,530,912       |  |
| Restricted stock awards   | 284,148                | 491,616         |  |
| Other   | 31,544                 | 7,225           |  |
| Cash provided (used) by changes in assets and liabilities:      |                        |                 |  |
| Natural gas, oil and NGL sales receivables                      | (1,732,801)            | 1,168,943       |  |
| Other current assets  | (388,864)              | (232,349)       |  |
| Accounts payable  | (340,404)              | 117,561         |  |
| Income taxes receivable   | 1,356,356              | (2,072,428)     |  |
| Other non-current assets  | 56,545                 | 50,010          |  |
| Accrued liabilities   | (206,213)              | (1,189,850)     |  |
| Total adjustments   | 5,773,550              | 24,671,042      |  |
| Net cash provided by operating activities                       | 4,677,107              | 6,108,342       |  |
| To contract April 1995  |                        |                 |  |
| Investing Activities  | (405.000)              | (100 755)       |  |
| Capital expenditures  | (425,098)              | (139,755)       |  |
| Acquisition of minerals and overrides                           | (7,934,504)            | (10,254,016)    |  |
| Proceeds from sales of assets                                   |                        |                 |  |

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21,000

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3,376,049

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| Net cash provided (used) by investing activities           | (8,338,602              | ) (7,017,722)  |
|--|-------------------------|----------------|
| Financing Activities                                       |                         |                |
| Borrowings under Credit Facility                           | -                       | 5,561,725      |
| Payments of loan principal                                 | (5,250,000              | ) (8,986,725)  |
| Net proceeds from equity issuance                          | (53,482)                | -              |
| Purchases of treasury stock                                | -                       | (7,635)        |
| Payments of dividends                                      | (454,936)               | (1,319,899)    |
| Net cash provided (used) by financing activities           | (5,758,418              | ) (4,752,534)  |
| Increase (decrease) in cash and cash equivalents           | (9,419,913              | ) (5,661,914)  |
| Cash and cash equivalents at beginning of period           | 10,690,395              | 6,160,691      |
| Cash and cash equivalents at end of period                 | \$1,270,482             | \$498,777      |
| Supplemental Schedule of Noncash Investing and Financing A | Activities              |                |
| Dividends declared and unpaid                              | \$289,997               | \$-            |
| Additions to asset retirement obligations                  | \$-                     | \$4            |
| Gross additions to properties and equipment                | \$8,759,616             | \$ 10,229,121  |
| Equity offering used for acquisitions                      | (250,000)               | -              |
| Net (increase) decrease in accounts payable for properties | (=00,000)               |                |
| Proved Reserves and equipment additions                    | (150,014)               | 164,650        |
| Capital expenditures and acquisitions                      | Proved\$18,635691/6032S |                |
|  | March 31, 2021          | Sept. 30, 2020 |
| Proved Developed Reserves:                                 | ·                       | ,              |
| Mcf of Gas   | 47,482,766              | 40,924,083     |
| Barrels of Oil   | 1,096,654               | 1,148,989      |
| Barrels of NGL   | 1,170,146               | 1,135,864      |
| Mcfe (2)   | 61,083,566              | 54,633,201     |
| Proved Undeveloped Reserves:                               |                         |                |
| Mcf of Gas   | 2,403,400               | 1,448,690      |
| Barrels of Oil   | 91,910                  | 184,668        |
|  |                         |                |

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| Barrels of NGL                                 | 27,920          | 83,993         |
|--|-----------------|----------------|
| Mcfe (2)                                       | 3,122,380       | 3,060,656      |
| Total Proved Reserves:                         |                 |                |
| Mcf of Gas                                     | 49,886,166      | 42,372,773     |
| Barrels of Oil                                 | 1,188,564       | 1,333,657      |
| Barrels of NGL                                 | 1,198,066       | 1,219,857      |
| Mcfe (2)                                       | 64,205,946      | 57,693,857     |
| 10% Discounted Estimated Future                |                 |                |
| Net Cash Flows (before income taxes):          |                 |                |
| Proved Developed                               | \$ 40,765,559   | \$ 33,270,804  |
| Proved Undeveloped                             | 3,913,169       | 5,659,479      |
| Total  | \$ 44,678,728   | \$ 38,930,283  |
| SEC Pricing                                    |                 |                |
| Gas/Mcf  | \$ 1.96         | \$ 1.62        |
| Oil/Barrel                                     | \$ 37.52        | \$ 40.18       |
| NGL/Barrel                                     | \$ 10.95        | \$ 9.95        |
| Proved Reserves - Projected Future Pricing (3) |                 |                |
| 10% Discounted Estimated Future                | Proved Reserves |                |
| Net Cash Flows (before income taxes):          | March 31, 2021  | Sept. 30, 2020 |
| Proved Developed                               | \$ 73,345,570   | \$ 63,648,347  |
| Proved Undeveloped                             | 5,830,561       | 7,197,350      |
| Total  | \$ 79,176,131   | \$ 70,845,697  |
|  |                 |                |

<sup>(2)</sup> Crude oil and NGL converted to natural gas on a one barrel of crude oil or NGL equals six Mcf of natural gas basis

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<sup>(3)</sup> Projected futures pricing as of March 31, 2021 and Sept. 30, 2020 basis adjusted to Company wellhead price

#### Derivative Contracts as of May 3, 2021

| Period          |             |                |            | Co  | llar Average | Co | llar Average |
|-----------------|-------------|----------------|------------|-----|--------------|----|--------------|
| (Calendar Year) | Product     | Volume Mcf/Bbl | Swap Price | Flo | oor Price    | Ce | iling Price  |
| Remaining 2021  | Natural Gas | 1,961,000      |            | \$  | 2.35         | \$ | 3.04         |
| Remaining 2021  | Natural Gas | 1,025,000      | \$ 2.81    |     |              |    |              |
| 2022            | Natural Gas | 2,200,500      |            | \$  | 2.40         | \$ | 3.12         |
| 2022            | Natural Gas | 377,500        | \$ 2.61    |     |              |    |              |
| 2023            | Natural Gas | 86,000         |            | \$  | 2.25         | \$ | 2.96         |
| 2023            | Natural Gas | 84,000         | \$ 2.56    |     |              |    |              |
|                 |             |                |            |     |              |    |              |
| Remaining 2021  | Crude Oil   | 27,500         |            | \$  | 36.78        | \$ | 45.14        |
| Remaining 2021  | Crude Oil   | 79,000         | \$ 39.61   |     |              |    |              |
| 2022            | Crude Oil   | 68,500         |            | \$  | 40.25        | \$ | 50.35        |
| 2022            | Crude Oil   | 59,000         | \$ 41.51   |     |              |    |              |
|                 |             |                |            |     |              |    |              |

Non-GAAP Reconciliation

This news release includes certain "non-GAAP financial measures" under the rules of the Securities and Exchange Commission, including Regulation G. These non-GAAP measures are calculated using GAAP amounts in our financial statements. These measures, detailed below, are provided in addition to, not as an alternative for, and should be read in conjunction with, the information contained in our financial statements prepared in accordance with GAAP (including the notes), included in our SEC filings and posted on our website.

## Adjusted EBITDA Reconciliation

Adjusted EBITDA is defined as net income (loss) plus interest expense, provision for impairment, depreciation, depletion and amortization of properties and equipment, including amortization of other assets, provision (benefit) for income taxes and unrealized (gains) losses on derivative contracts. Adjusted EBITDA is not a measure of financial performance under GAAP. We have included a presentation of adjusted EBITDA because we recognize that certain investors consider adjusted EBITDA a useful means of measuring our ability to meet our debt service obligations and evaluating our financial performance. Adjusted EBITDA has limitations and should not be considered in isolation or as a substitute for net income, operating income, cash flow from operations or other consolidated income or cash flow data prepared in accordance with GAAP. Because not all companies use identical calculations, this presentation of adjusted EBITDA may not be comparable to a similarly titled measure of other companies. The following table provides a reconciliation of net income (loss) to adjusted EBITDA for the periods indicated:

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|  | S  | econd Quarter Ended | S  | econd Quarter Ended | Si | x Months Ended | Si | x Months |
|--|----|---------------------|----|---------------------|----|----------------|----|----------|
|  | M  | arch 31, 2021       | M  | arch 31, 2020       | Ma | arch 31, 2021  | M  | arch 31, |
| Net Income (Loss)                        | \$ | (499,723)           | \$ | (20,454,814)        | \$ | (1,096,443)    | \$ | (18,562, |
| Plus:                                    |    |                     |    |                     |    |                |    |          |
| Unrealized (gains) losses on derivatives | S  | 2,050,712           |    | (3,442,438)         |    | 2,918,062      |    | (1,722,7 |
| Income Tax Expense (Benefit)             |    | (217,000)           |    | (6,987,000)         |    | (286,000)      |    | (6,733,0 |
| Interest Expense                         |    | 267,865             |    | 346,573             |    | 569,763        |    | 717,238  |
| DD&A                                     |    | 1,777,817           |    | 3,373,518           |    | 4,038,466      |    | 6,329,21 |
| Impairment                               |    | -                   |    | 29,545,702          |    | -              |    | 29,545,7 |
| Adjusted EBITDA                          | \$ | 3,379,671           | \$ | 2,381,541           | \$ | 6,143,848      | \$ | 9,573,68 |

Adjusted EBITDA Excluding Gain on Asset Sales Reconciliation

Adjusted EBITDA excluding gain on asset sales is defined as the adjusted EBITDA less gains on asset sales. We have included a presentation of adjusted EBITDA excluding gain on asset sales because we recognize that certain investors consider this amount a useful means of measuring our ability to meet our debt service obligations and evaluating our financial performance. The adjusted EBITDA excluding gain on asset sales has limitations and should not be considered in isolation or as a substitute for net income, operating income, cash flow from operations or other consolidated income or cash flow data prepared in accordance with GAAP. Because not all companies use identical calculations, this presentation of adjusted EBITDA excluding gain on asset sales may not be comparable to a similarly titled measure of other companies. The following table provides a presentation of net income (loss) to adjusted EBITDA and of the resulting adjusted EBITDA excluding gain on asset sales for the periods indicated:

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Debt/Adjusted EBITDA (TTM) Reconciliation

|                           | Se | econd Quarter Ended | Se | econd Quarter Ended | Six Months Ended | Six Months Ended | Fire |
|---------------------------|----|---------------------|----|---------------------|------------------|------------------|------|
|                           | Ma | arch 31, 2021       | M  | arch 31, 2020       | March 31, 2021   | March 31, 2020   | Dec  |
| Net Income (Loss)         | \$ | (499,723)           | \$ | (20,454,814)        | \$ (1,096,443)   | \$ (18,562,700)  | \$ ( |
| Plus:                     |    |                     |    |                     |                  |                  |      |
| Unrealized (gains) losses |    |                     |    |                     |                  |                  |      |
| on derivatives            |    | 2,050,712           |    | (3,442,438)         | 2,918,062        | (1,722,771)      | 8    |
| Income Tax Expense        |    |                     |    |                     |                  |                  |      |
| (Benefit)                 |    | (217,000)           |    | (6,987,000)         | (286,000)        | (6,733,000)      | (    |
| Interest Expense          |    | 267,865             |    | 346,573             | 569,763          | 717,238          | 3    |
| DD&A                      |    | 1,777,817           |    | 3,373,518           | 4,038,466        | 6,329,219        | 2    |
| Impairment                |    | -                   |    | 29,545,702          | -                | 29,545,702       | _    |
| Adjusted EBITDA           | \$ | 3,379,671           | \$ | 2,381,541           | \$ 6,143,848     | \$ 9,573,688     | \$ 2 |
| Gain on asset sales       |    | 23,257              |    | -                   | 43,525           | 3,272,888        | 2    |
| Adjusted EBITDA excluding | }  |                     |    |                     |                  |                  |      |
| Gain on asset sales       | \$ | 3,356,414           | \$ | 2,381,541           | \$ 6,100,323     | \$ 6,300,800     | \$ 2 |
| D 1 //A !:                |    | D ''' ('            |    |                     |                  |                  |      |

Debt/adjusted EBITDA (TTM) is defined as the ratio of long-term debt to adjusted EBITDA on a trailing 12-month ("TTM") basis. We have included a presentation of debt/adjusted EBITDA (TTM) because we recognize that certain investors consider such ratios a useful means of measuring our ability to meet our debt service obligations and evaluating our financial performance. The debt/adjusted EBITDA (TTM) ratio has limitations and should not be considered in isolation or as a substitute for net income, operating income, cash flow from operations or other consolidated income or cash flow data prepared in accordance with GAAP. Because not all companies use identical calculations, this presentation of debt/adjusted EBITDA (TTM) may not be comparable to a similarly titled measure of other companies. The following table provides a presentation of net income (loss) to adjusted EBITDA on a TTM basis, and of the resulting debt/adjusted EBITDA (TTM) ratio:

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|  | Т  | TM Ended       | Т  | TM Ended       |
|--|----|----------------|----|----------------|
|  | Ν  | 1arch 31, 2021 | M  | 1arch 31, 2020 |
| Net Income (Loss)                        | \$ | (6,485,780)    | \$ | (70,112,244)   |
| Plus:                                    |    |                |    |                |
| Unrealized (gains) losses on derivatives | S  | 7,842,624      |    | (3,399,709)    |
| Income Tax Expense (Benefit)             |    | (1,842,000)    |    | (23,655,000)   |
| Interest Expense                         |    | 1,139,313      |    | 1,687,873      |
| DD&A                                     |    | 9,023,030      |    | 17,088,140     |
| Impairment                               |    | 358,826        |    | 106,370,039    |
| Adjusted EBITDA                          | \$ | 10,036,013     | \$ | 27,979,099     |
| Delta                                    | •  | 00 500 000     | Φ. | 00 000 000     |
| Debt                                     | Ъ  | 23,500,000     | \$ | 32,000,000     |
| Debt/Adjusted EBITDA                     |    | 2.34           |    | 1.14           |

Adjusted Pre-Tax Net Income (Loss) Reconciliation

Adjusted pre-tax net income (loss) is defined as net income (loss) plus provision for impairment, provision (benefit) for income taxes and unrealized (gains) losses on derivative contracts. We have included a presentation of adjusted pre-tax net income (loss) because we recognize that certain investors consider adjusted pre-tax net income (loss) a useful means of evaluating our financial performance. Adjusted pre-tax net income (loss) has limitations and should not be considered in isolation or as a substitute for net income, operating income, cash flow from operations or other consolidated income or cash flow data prepared in accordance with GAAP. Because not all companies use identical calculations, this presentation of adjusted pre-tax net income (loss) may not be comparable to a similarly titled measure of other companies. The following table provides a reconciliation of net income (loss) to adjusted pre-tax net income (loss) for the periods indicated:

|  | Second Quarter Ended | Second Quarter Ended | Six Months Ended | Six Months  |
|--|----------------------|----------------------|------------------|-------------|
|  | March 31, 2021       | March 31, 2020       | March 31, 2021   | March 31,   |
| Net Income (Loss)                        | \$ (499,723)         | \$ (20,454,814)      | \$ (1,096,443)   | \$ (18,562, |
| Plus:                                    |                      |                      |                  |             |
| Impairment                               | -                    | 29,545,702           | -                | 29,545,7    |
| Unrealized (gains) losses on derivatives | 2,050,712            | (3,442,438)          | 2,918,062        | (1,722,7    |
| Income Tax Expense (Benefit)             | (217,000)            | (6,987,000)          | (286,000)        | (6,733,0    |
| Adjusted Pre-Tax Net Income (Loss)       | \$ 1,333,989         | \$ (1,338,550)       | \$ 1,535,619     | \$ 2,527,23 |

PHX Minerals Inc. (NYSE: PHX) Oklahoma City-based, PHX Minerals Inc. is a natural gas and oil mineral company with a strategy to proactively grow its mineral position in its core areas of focus. PHX owns approximately 255,000 net mineral acres principally located in Oklahoma, Texas, North Dakota, New Mexico and Arkansas. Additional information on PHX can be found at www.phxmin.com.

Cautionary Statement Regarding Forward-Looking Statements

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This press release includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Words such as "anticipates," "plans," "estimates," "believes," "expects," "intends," "will," "should," "may" and similar expressions may be used to identify forward-looking statements. Forward-looking statements are not statements of historical fact and reflect the Company's current views about future events. Forward-looking statements may include, but are not limited to, statements relating to: our ability to execute our business strategies; the volatility of realized natural gas and oil prices; the level of production on our properties; estimates of quantities of natural gas, oil and NGL reserves and their values; general economic or industry conditions; legislation or regulatory requirements; conditions of the securities markets; our ability to raise capital; changes in accounting principles, policies or guidelines; financial or political instability; acts of war or terrorism; title defects in the properties in which we invest; and other economic, competitive, governmental, regulatory or technical factors affecting our properties, operations or prices. Although the Company believes the expectations reflected in these and other forward-looking statements are reasonable, we can give no assurance they will prove to be correct. Such forward-looking statements are subject to a number of assumptions, risks and uncertainties, many of which are beyond the control of the Company. These forward-looking statements involve certain risks and uncertainties that could cause the results to differ materially from those expected by the Company's management. Information concerning these risks and other factors can be found in the Company's filings with the Securities and Exchange Commission, including its Annual Reports on Form 10-K and Quarterly Reports on Form 10-Q, available on the Company's website or the SEC's website at www.sec.gov.

Investors are cautioned that any such statements are not guarantees of future performance and that actual results or developments may differ materially from those projected in forward-looking statements. The forward-looking statements in this press release are made as of the date hereof, and the Company does not undertake any obligation to update the forward-looking statements as a result of new information, future events or otherwise.

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