Battalion Oil Corporation Announces Third Quarter 2020 Results

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HOUSTON, Nov. 09, 2020 - <u>Battalion Oil Corp.</u> (NYSEA: BATL, “Battalion” or the “Company”) today announced its third quarter 2020 results.

Third Quarter Results

Average daily net production for the quarter ended September 30, 2020 was 17,076 Boe per day, of which oil represented 56%. Total revenue for the third quarter was \$39.8 million, of which 84% related to crude oil. Realized gains on derivative settlements totaled \$5.3 million for the third quarter.

Richard Little, the Company's CEO, commented, "lt's hard to imagine that Q3 is a reflection of a return to 'normal,' however as prices recovered from lows in April, I'm pleased Battalion has had a chance to get back to optimizing production of hydrocarbons. With production back online, I'm proud of our team for demonstrating that we can continue to lower costs in this environment and prepare for whatever comes next. We've also used this opportunity to take proactive measures to improve our product pricing, which we are now benefiting from."

Adjusted G&A was \$2.09 per Boe in the third quarter of 2020 compared to \$4.92 per Boe in the third quarter of 2019 (see Selected Operating Data table for additional information). Lease operating and workover expense was \$7.00 per Boe in the third quarter of 2020 and \$8.91 per Boe in the third quarter of 2019.

The Company reported a net loss to common stockholders for the third quarter of 2020 of \$153.1 million, including a full cost ceiling test impairment of \$128.3 million, which was associated almost entirely with a significant decline in the SEC trailing twelve month price deck used to calculate reserves value. The Company reported a net loss per basic and diluted share of \$9.45, and Adjusted LTM EBITDA of \$93.9 million, compared to \$61.6 million in the third quarter of 2019 (see Adjusted EBITDA Reconciliation table for additional information).

As of November 6, 2020, Battalion had 8,500 Bopd of oil hedged for the remainder of 2020 at an average price of \$42.53 per barrel. For 2021, the Company has 7,000 Bopd of oil hedged at an average price of \$45.51 per barrel. For the first half of 2022, the Company has 4,000 Bopd of oil hedged at an average price of \$52.38 per barrel. As of September 30, 2020, the mark-to-market value of derivative contracts was approximately \$16.3 million.

Conference Call Information

<u>Battalion Oil Corp.</u> has scheduled a conference call for Tuesday, November 10, 2020, at 11:00 a.m. EDT (10:00 a.m. CDT). To participate in the conference call, dial 720-452-9102 or 866-248-8441 (toll free) a few minutes before the call begins and reference <u>Battalion Oil Corp.</u> confirmation code 3866208. The conference call recording will also be posted to Battalion’s website: www.battalionoil.com.

Forward Looking Statements

This release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Statements that are not strictly historical statements constitute forward-looking statements. Forward-looking statements include, among others, statements about anticipated production, liquidity, capital spending, drilling and completion plans, and forward guidance. Forward-looking statements may often, but not always, be identified by the use of such words such as "expects", "believes", "intends", "anticipates", "plans", "estimates", "projects", "potential", "possible", or "probable" or statements that certain actions, events or results "may", "will", "should", or "could" be taken, occur or be achieved. Forward-looking statements are

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based on current beliefs and expectations and involve certain assumptions or estimates that involve various risks and uncertainties that could cause actual results to differ materially from those reflected in the statements. These risks include, but are not limited to, those set forth in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2019 and other filings submitted by the Company to the U.S. Securities and Exchange Commission ("SEC"), copies of which may be obtained from the SEC's website at www.sec.gov or through the Company's website at www.battalionoil.com. Readers should not place undue reliance on any such forward-looking statements, which are made only as of the date hereof. The Company has no duty, and assumes no obligation, to update forward-looking statements as a result of new information, future events or changes in the Company's expectations.

About Battalion

<u>Battalion Oil Corp.</u> is an independent energy company engaged in the acquisition, production, exploration and development of onshore oil and natural gas properties in the United States.

Contact John-Davis Rutkauskas Director, Corporate Finance & IR (832) 538-0551

Battalion Oil Corp.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) (In thousands, except per share amounts)

	Th	Successor Predecessor Three Months Three Months Ended Ended		Ni	Successor Nine Months Ended			
	Se	eptember 30, 2020	S	eptember 30, 2019	Se	eptember 30, 2	2020	
Operating revenues:								
Oil, natural gas and natural gas liquids sales:								
Oil	\$	33,638	\$	46,275	\$	91,313		
Natural gas		1,912		301		3,102		
Natural gas liquids		3,896		3,987		10,086		
Total oil, natural gas and natural gas liquids sales		39,446		50,563		104,501		
Other		384		246		1,222		
Total operating revenues		39,830		50,809		105,723		
Operating expenses:								
Production:								
Lease operating		10,091		11,958		32,880		
Workover and other		905		1,566		2,767		
Taxes other than income		2,722		3,012		7,130		
Gathering and other		13,500		10,147		39,275		
Restructuring		—		3,223		2,580		
General and administrative		4,111		19,423		13,237		
Depletion, depreciation and accretion		15,755		20,512		48,167		
Full cost ceiling impairment		128,336		45,568		188,443		
(Gain) loss on sale of Water Assets		—		(164)		—		
Total operating expenses		175,420		115,245		334,479		
Income (loss) from operations		(135,590)		(64,436)		(228,756)	
Other income (expenses):								
Net gain (loss) on derivative contracts		(15,843)		13,457		67,695		
Interest expense and other	`	(1,692)		(10,547)		(4,889)	
Reorganization items, net		& #8212;		(1,758)		& #8212;		
Total other income (expenses)		(17,535)		1,152		62,806		
Income (loss) before income taxes		(153,125)		(63,284)		(165,950)	

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Income tax benefit (provision) Net income (loss)	\$ — (153,125)	\$ — (63,284)	\$ — (165,950)
Net income (loss) per share of common stock:						
Basic	\$ (9.45)	\$ (0.40)	\$ (10.24)
Diluted	\$ (9.45)	\$ (0.40)	\$ (10.24)
Weighted average common shares outstanding:						
Basic	16,204		159,143		16,204	
Diluted	16,204		159,143		16,204	

Stockholders' equity:

Battalion Oil Corp.
CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (In thousands, except share and per share amounts)

	Successor
	September
Current assets:	·
Cash and cash equivalents	\$ 1,827
Accounts receivable, net	26,053
Assets from derivative contracts	18,996
Restricted cash	—
Prepaids and other	2,326
Total current assets	49,202
Oil and natural gas properties (full cost method):	
Evaluated	520,453
Unevaluated	80,540
Gross oil and natural gas properties	600,993
Less - accumulated depletion	(254,84
Net oil and natural gas properties	346,144
Other operating property and equipment:	
Other operating property and equipment	3,490
Less - accumulated depreciation	(1,020
Net other operating property and equipment	2,470
Other noncurrent assets:	
Assets from derivative contracts	9,675
Operating lease right of use assets	424
Other assets	5,178
Total assets	\$ 413,093
Current liabilities:	
Accounts payable and accrued liabilities	\$ 56,130
Liabilities from derivative contracts	9,055
Current portion of long-term debt	1,401
Operating lease liabilities	657
Asset retirement obligations	—
Total current liabilities	67,243
Long-term debt, net	178,808
Other noncurrent liabilities:	
Liabilities from derivative contracts	3,292
Asset retirement obligations	10,960
Operating lease liabilities	—
Commitments and contingencies	3/10212
Or the the desired section (general)	

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Common stock: 100,000,000 shares of \$0.0001 par value authorized; 16,203,967 and 16,203,940 shares issued and outstanding as of September 30, 2020 and December 31, 2019, respectively	2
Additional paid-in capital	329,198
Retained earnings (accumulated deficit)	(176,410
Total stockholders' equity	152,790
Total liabilities and stockholders' equity	413,093

Successor

Battalion Oil Corp.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (In thousands)

	Th	roo Montho	
		ree Months	
		nded	0000
One by the section of	56	eptember 30,	2020
Cash flows from operating activities:	•	//=0 /0=	,
Net income (loss)	\$	(153,125)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:			
Depletion, depreciation and accretion		15,755	
Full cost ceiling impairment		128,336	
(Gain) loss on sale of Water Assets		—	
Deferred income tax provision (benefit)		—	
Stock-based compensation, net		620	
Unrealized loss (gain) on derivative contracts		21,128	
Amortization and write-off of deferred loan costs		—	
Amortization of discount and premium		—	
Reorganization items, net		(717)
Accrued settlements on derivative contracts		125	
Other income (expense)		(184)
Cash flows from operations before changes in working capital		11,938	
Changes in working capital		(7,164)
Net cash provided by (used in) operating activities		4,774	
Cash flows from investing activities:			
Oil and natural gas capital expenditures		(5,319)
Proceeds received from sale of oil and natural gas properties		3,000	
Acquisition of oil and natural gas properties		—	
Other operating property and equipment capital expenditures		(28)
Funds held in escrow and other		(1)
Net cash provided by (used in) investing activities		(2,348)
Cash flows from financing activities:			
Proceeds from borrowings		38,000	
Repayments of borrowings		(39,000)
Equity issuance costs and other		—	
Net cash provided by (used in) financing activities		(1,000)
Net increase (decrease) in cash, cash equivalents and restricted cash		1,426	
Cash, cash equivalents and restricted cash at beginning of period		401	
Cash, cash equivalents and restricted cash at end of period	\$	1,827	

Battalion Oil Corp.
SELECTED OPERATING DATA (Unaudited)

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Production volumes:	Th Er	uccessor nree Months nded eptember 30, 2020		Th En	edecessor ree Months ded ptember 30,
Crude oil (MBbls)		877			863
Natural gas (MMcf)		2,266			1,924
Natural gas liquids (MBbls)		316			333
Total (MBoe)		1,571			1,517
Average daily production (Boe/d)		17,076			16,489
Average prices:					
Crude oil (per Bbl)	\$	38.36		\$	53.62
Natural gas (per Mcf)		0.84			0.16
Natural gas liquids (per Bbl)		12.33			11.97
Total per Boe		25.11			33.33
Cash effect of derivative contracts:					
Crude oil (per Bbl)	\$	5.33		\$	(3.04
Natural gas (per Mcf)		0.27			0.78
Natural gas liquids (per Bbl)		—			10.48
Total per Boe		3.36			1.56
Average prices computed after cash effect of settlement of derivative contracts:					
Crude oil (per Bbl)	\$	43.69		\$	50.58
Natural gas (per Mcf)		1.11			0.94
Natural gas liquids (per Bbl)		12.33			22.45
Total per Boe		28.47			34.89
Average cost per Boe:					
Production:					
Lease operating	\$	6.42		\$	7.88
Workover and other	Ψ	0.58		Ψ	1.03
Taxes other than income		1.73			1.99
Gathering and other, as adjusted ⁽¹⁾		8.59			6.47
Restructuring		-			2.12
General and administrative, as adjusted ⁽¹⁾		2.09			4.92
(1) Represents gathering and other and general and administrative costs per Bo	e.		nc	te	
(1) Noprosonia garioring and sarar and goneral and daministrative socia per 20	<i>5</i> 0,	adjusted for herric	110	,,,,,	<i>a 111 ti 10 10001</i>
General and administrative:					
General and administrative, as reported	\$	2.61		\$	12.81
Stock-based compensation:					
Non-cash		(0.39)			1.50
Non-recurring professional fees and other:					
Cash		(0.13)			(9.39
General and administrative, as adjusted ⁽²⁾	\$	2.09		\$	4.92
Gathering and other, as reported		8.59			6.69
Rig termination and stacking charges and other ⁽³⁾		-			(0.22
Gathering and other, as adjusted ⁽⁴⁾	\$	8.59		\$	6.47
Total operating costs, as reported		19.93			30.40
Total adjusting items		(0.52)			(8.11
Total operating costs, as adjusted ⁽⁵⁾	\$	19.41		\$	22.29
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⁽²⁾ General and administrative, as adjusted, is a non-GAAP measure that excludes non-cash stock-based

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compensation charges relating to equity awards under our incentive stock plans, as well as other cash charges associated with non-recurring professional fees and other costs. The Company believes that it is useful to understand the effects that these charges have on general and administrative expenses and total operating costs and that exclusion of such charges is useful for comparison to prior periods.

(3) Amounts for periods prior to 2020 have been revised to conform to the current presentation by eliminating adjustments for gas treating fees.

- (4) Gathering and other, as adjusted, is a non-GAAP measure that excludes rig termination and stacking charges and other costs. The Company believes that it is useful to understand the effects that these charges have on gathering and other expense and total operating costs and that exclusion of such charges is useful for comparative purposes.
- (5) Represents lease operating, workover and other expense, taxes other than income, gathering and other expense and general and administrative costs per Boe, adjusted for items noted in the reconciliation above.

Successor

Battalion Oil Corp.

SELECTED ITEM REVIEW AND RECONCILIATION (Unaudited) (In thousands, except per share amounts)

	Th Er Se	2020		
As Reported:				
Net income (loss), as reported	\$	(153,125)	
Impact of Selected Items:				
Unrealized loss (gain) on derivatives contracts:				
Crude oil	\$	19,354		
Natural gas		1,774		
Natural gas liquids		& #8212;		
Total mark-to-market non-cash charge		21,128		
Full cost ceiling impairment		128,336		
(Gain) loss on sale of Water Assets		& #8212;		
Reorganization items		& #8212;		
Restructuring		& #8212;		
Rig termination and stacking charges and other		210		
Selected items, before income taxes		149,674		
Income tax effect of selected items (1)		& #8212;		
Selected items, net of tax		149,674		
As Adjusted:				
Net income (loss), excluding selected items (2)(3)	\$	(3,451)	
Basic net income (loss) per common share, as reported	\$	(9.45)	
Impact of selected items		9.24		
Basic net income (loss) per common share, excluding selected items (2)(3)	\$	(0.21)	
Diluted net income (loss) per common share, as reported	\$	(9.45)	
Impact of selected items		9.24		
Diluted net income (loss) per common share, excluding selected items (2)(3)(4)	\$	(0.21)	
Net cash provided by (used in) operating activities	\$	4,774		
Changes in working capital		7,164		
Cash flows from operations before changes in working capital		11,938		
Cash components of selected items		802		
Income tax effect of selected items (1)		& #8212;		
Cash flows from operations before changes in working capital, adjusted for selected items (2)(3)	\$	12,740		

⁽¹⁾ For the nine months ended September 30, 2019 (Predecessor), this represents the tax impact using an

30.12.2025 Seite 6/9 estimated tax rate of 21.0% and includes a \$133.8 million adjustment for the net change in valuation allowance.

(2) Net income (loss) and earnings per share excluding selected items and cash flows from operations before changes in working capital adjusted for selected items are non-GAAP measures presented based on management's belief that they will enable a user of the financial information to understand the impact of these items on reported results. These financial measures are not measures of financial performance under GAAP and should not be considered as an alternative to net income, earnings per share and cash flows from operations, as defined by GAAP. These financial measures may not be comparable to similarly named non-GAAP financial measures that other companies may use and may not be useful in comparing the performance of those companies to Battalion's performance. Amounts for periods prior to 2020 have been revised to conform to the current presentation by eliminating adjustments for gas treating fees. Management believes that conforming the presentation of this information facilitates comparisons across periods. (3) For the three and nine months ended September 30, 2020 (Successor), net income (loss), earnings per share excluding selected items and cash flow from operations before changes in working capital include approximately \$6.6 million and \$22.9 million, respectively, of net proceeds from hedge monetizations. For the three and nine months ended September 30, 2019 (Predecessor), net income (loss) and earnings per share excluding selected items and cash flows from operations before changes in working capital include approximately \$0.1 million and \$7.8 million, respectively, of proceeds related to hedge monetizations. (4) The impact of selected items for the three months ended September 30, 2020 (Successor) and 2019 (Predecessor) were calculated based upon weighted average diluted shares of 16.2 million and 159.1 million, respectively, due to the net income (loss) available to common stockholders, excluding selected items. The impact of selected items for the nine months ended September 30, 2020 (Successor) and 2019 (Predecessor) were calculated based upon weighted average diluted shares of 16.2 million and 158.9 million, respectively, due to the net income (loss) available to common stockholders, excluding selected items.

Battalion Oil Corp.
ADJUSTED EBITDA RECONCILIATION (Unaudited) (In thousands)

	Successor Three Months Ended September 30, 2020		Predecessor Three Months Ended September 30, 2019			Successor Nine Months Ended September 30, 2020			
Net income (loss), as reported	\$	(153,125)	\$	(63,284)	\$	(165,950)	\$	
Impact of adjusting items:									
Interest expense		1,964			9,911		5,520		
Depletion, depreciation and accretion		15,755			20,512		48,167		
Full cost ceiling impairment		128,336			45,568		188,443		
Income tax provision (benefit)		—			& #8212;		—		
Stock-based compensation		620			(2,278)		1,793		
Interest income		(273)		(13)		(602)		
Reorganization items		—			1,758		—		
Restructuring		& #8212;			3,223		2,580		
(Gain) loss on sale of other assets		& #8212;			2		52		
(Gain) loss on sale of Water Assets		& #8212;			(164)		—		
Unrealized loss (gain) on derivatives contracts		21,128			(11,571)		(24,029)		
Rig termination and stacking charges and other		210			15,276		5,327		
Adjusted EBITDA ⁽¹⁾⁽²⁾	\$	14,615		\$	18,940	\$	61,301	\$	

⁽¹⁾ Adjusted EBITDA is a non-GAAP measure, which is presented based on management's belief that it will enable a user of the financial information to understand the impact of these items on reported results. This financial measure is not a measure of financial performance under GAAP and should not be considered as an alternative to GAAP measures, including net income (loss). This financial measure may not be comparable to similarly named non-GAAP financial measures that other companies may use and may not be useful in comparing the performance of those companies to Battalion's performance. Amounts for periods prior to 2020 have been revised to conform to the current presentation by eliminating adjustments for gas treating fees. Management believes that conforming the presentation of this information facilitates

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comparisons across periods.

(2) Adjusted EBITDA for the three and nine months ended September 30, 2020 (Successor) includes approximately \$6.6 million and \$22.9 million, respectively, of net proceeds from hedge monetizations. Adjusted EBITDA for the three and nine months ended September 30, 2019 (Predecessor) includes approximately \$0.1 million and \$7.8 million, respectively, of proceeds related to hedge monetizations.

Battalion Oil Corp.

ADJUSTED EBITDA RECONCILIATION (Unaudited) (In thousands)

	Er	nree Months nded eptember 30, 202	20	Three Months Ended June 30. 2020	Three Months Ended March 31, 2020	Er	ree Months ided ecember 31
Net income (loss), as reported	\$	(153,125)	\$ (127,316)	\$ 114,491	\$	(125,826
Impact of adjusting items:							
Interest expense		1,964		1,842	1,714		1,430
Depletion, depreciation and accretion		15,755		14,382	18,030		19,996
Full cost ceiling impairment		128,336		60,107	& #8212;		& #8212;
Stock-based compensation		620		786	387		—
Interest income		(273)	(232)	(97)		(128
Reorganization items, net		& #8212;		& #8212;	—		118,664
Restructuring		& #8212;		2,162	418		1,175
(Gain) loss on sale of other assets		& #8212;		52	—		(6
(Gain) loss on sale of Water Assets		& #8212;		& #8212;	& #8212;		(506
Unrealized loss (gain) on derivatives contracts		21,128		67,221	(112,378)		18,681
Other ⁽²⁾		210		4,211	906		(901
Adjusted EBITDA ⁽³⁾⁽⁴⁾	\$	14,615		\$ 23,215	\$ 23,471	\$	32,579
Adjusted LTM EBITDA(1)(3)(4)	\$	93,880					

⁽¹⁾ For illustrative purposes, the Company has combined the Successor and Predecessor results to derive combined results for the Adjusted LTM EBITDA ended September 30, 2020. The combination was generated by addition of comparable financial statement line items. However, because of various adjustments to the consolidated financial statements in connection with the application of fresh-start reporting, including asset valuation adjustments and liability adjustments, the results of operations for the Successor are not comparable to those of the Predecessor. The Company believes that subject to consideration of the impact of fresh-start reporting, combining the results of the Predecessor and Successor provides meaningful information about Adjusted LTM EBITDA that assists a reader in understanding the Company's financial results for the applicable periods.

(4) Adjusted EBITDA for the three months ended September 30, 2020, June 30, 2020, March 31, 2020, and December 31,2019 includes approximately \$6.6 million of proceeds, \$16.4 million of proceeds, \$0.1 million of charges, and \$0.9 million of proceeds, respectively, for hedge monetizations.

Battalion Oil Corp.

ADJUSTED EBITDA RECONCILIATION (Unaudited) (In thousands)

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⁽²⁾ Other adjustments to net income (loss), as reported include rig termination and stacking charges, prepetition reorganization costs and other non-recurring professional fees and costs.

⁽³⁾ Adjusted EBITDA is a non-GAAP measure, which is presented based on management's belief that it will enable a user of the financial information to understand the impact of these items on reported results. This financial measure is not a measure of financial performance under GAAP and should not be considered as an alternative to GAAP measures, including net income (loss). This financial measure may not be comparable to similarly named non-GAAP financial measures that other companies may use and may not be useful in comparing the performance of those companies to Battalion's performance. Amounts for periods prior to 2020 have been revised to conform to the current presentation by eliminating adjustments for gas treating fees. Management believes that conforming the presentation of this information facilitates comparisons across periods.

	Er	nree Months nded eptember 30, 20)19	Three Month Ended June 30. 201		Three Months Ended March 31, 20		Er	nree Months nded ecember 31
Net income (loss), as reported	\$	(63,284)	\$ (640,844)	\$ (336,559)	\$	146,668
Impact of adjusting items:									
Interest expense		9,911		14,382		11,972			12,610
Depletion, depreciation and accretion		20,512		40,425		29,975			25,130
Full cost ceiling impairment		45,568		664,383		275,239			& #8212;
Income tax provision (benefit)		& #8212;		(50,306)	(45,485)		95,791
Stock-based compensation		(2,278)	1,025		(6,782)		3,025
Interest income		(13)	(17)	(61)		(117
Reorganization items, net		1,758		& #8212;		& #8212;			& #8212;
Restructuring		3,223		654		11,271			—
(Gain) loss on sale of other assets		2		& #8212;		416			290
(Gain) loss on sale of Water Assets		(164)	2,897		885			(119,003
Unrealized loss (gain) on derivatives contracts		(11,571)	(10,764)	68,169			(161,798
Other ⁽¹⁾		15,276		3,678		3,647			1,827
Adjusted EBITDA ⁽²⁾⁽³⁾	\$	18,940		\$ 25,513		\$ 12,687		\$	4,423
Adjusted LTM EBITDA ⁽²⁾⁽³⁾	\$	61,563							

⁽¹⁾ Other adjustments to net income (loss), as reported include rig stacking charges, transaction costs, prepetition reorganization costs and other non-recurring costs.

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⁽²⁾ Adjusted EBITDA is a non-GAAP measure, which is presented based on management's belief that it will enable a user of the financial information to understand the impact of these items on reported results. This financial measure is not a measure of financial performance under GAAP and should not be considered as an alternative to GAAP measures, including net income (loss). This financial measure may not be comparable to similarly named non-GAAP financial measures that other companies may use and may not be useful in comparing the performance of those companies to Battalion's performance. Amounts for periods prior to 2020 have been revised to conform to the current presentation by eliminating adjustments for gas treating fees. Management believes that conforming the presentation of this information facilitates comparisons across periods.

⁽³⁾ Adjusted EBITDA for the three months ended September 30, 2019, June 30, 2019, March 31, 2019, and December 31, 2018 includes approximately \$0.1 million, \$4.1 million, \$3.6 million, and \$4.4 million, respectively, of proceeds from hedge monetizations.