

# Goldcorp reports fourth quarter 2017 results

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VANCOUVER, Feb. 14, 2018 /CNW/ - [Goldcorp Inc.](#) (TSX: G, NYSE: GG) ("Goldcorp" or the "Company") is pleased to fourth quarter and full year 2017 results.

#### Fourth Quarter Highlights

- Net earnings were \$242 million, or \$0.28 per share, compared to net earnings of \$101 million, or \$0.12 per share fourth quarter of 2016. Operating cash flows for the fourth quarter of 2017 were \$511 million compared to \$239 million same period in the prior year. Adjusted operating cash flows were \$401 million<sup>(1)</sup> for the fourth quarter of 2017 compared to \$306 million for the same period in the prior year.
- Gold production of 646,000 ounces at all-in sustaining costs ("AISC") of \$870 per ounce, compared to 761,000 ounces and AISC of \$747 per ounce for the fourth quarter of 2016<sup>(1)</sup>. Gold production in 2017 exceeded the midpoint of the Company's gold production guidance of 2.5 million ounces, while AISC of \$824 per ounce for 2017 was in line with the Company's improved midpoint guidance of \$825<sup>(2)</sup> per ounce, reflecting the progress the Company has made on its sustainability program.
- Program to implement \$250 million of sustainable annual efficiencies by the middle of 2018 is on track with nearly 100% achieved in 2017 across the Company's portfolio. More than 100% of the \$250 million of efficiencies have been identified and the program likely to be extended and the efficiency target increased, after the Company achieves its current target.
- Solid reserve growth and project execution enhances confidence in the Company's 20/20/20 growth plan. An increase in proven and probable gold mineral reserves to 53.5 million ounces, plus strong project delivery of expansions at Pimpingon, Musselwhite and Porcupine (Borden) underpin our plan for a 20% increase in gold production, a 20% increase in reserves and a 20% reduction in AISC by 2021, while delivering increasing cash flows over the next four years. The Company also launched 'Beyond 20/20', investing in its long-term portfolio, including the Century, NuevaUnión and Norte American projects, to continue to grow low-cost gold production from the Company's growing gold mineral reserves.

#### FINANCIAL AND OPERATING RESULTS

(\$ millions, except where indicated)	Three months ended December 31		Year ended December 31	
	2017	2016	2017	2016
Gold production <sup>(1)</sup> (ounces)	646,000	761,000	2,569,000	2,873,000
Gold sales <sup>(1)</sup> (ounces)	633,000	768,000	2,534,000	2,869,000
Operating cash flows	\$511	\$239	\$1,211	\$799
Adjusted operating cash flows <sup>(1),(2)</sup>	\$401	\$306	\$1,344	\$1,241
Net earnings	\$242	\$101	\$658	\$162
Net earnings per share	\$0.28	\$0.12	\$0.76	\$0.19
By-product cash costs <sup>(1),(3)</sup> (per ounce)	\$462	\$481	\$499	\$573
AISC <sup>(1),(3)</sup> (per ounce)	\$870	\$747	\$824	\$856

Net earnings and net earnings per share for the fourth quarter of 2017 were affected by, among other things, the following items that management believes are not reflective of the performance of the underlying operations (items are categorized as having (increased)/decreased net earnings and net earnings per share in the three and twelve months ended December 31, 2017):

	Three months ended December 31, 2017		Year ended December 31, 2017
	(\$ millions, after tax)	\$/share	(\$ millions, after tax)
Deferred tax recovery on Argentinian tax reform	(\$156)	(\$0.18)	(\$156)
Non-cash foreign exchange expense (recovery) on deferred tax balances	\$63	\$0.07	(\$63)
Net gain on disposition of mining interests	(\$27)	(\$0.03)	(\$27)
Net reversal of impairment	(\$23)	(\$0.03)	(\$23)
Gain from reduction in provision for Alumbrera's reclamation costs	(\$12)	(\$0.01)	(\$12)

Please refer to the Company's financial statements, related notes and accompanying Management's Discussion and Analysis for a full review of its operations and projects. This can be accessed by clicking on this link: [Q4-2017 MD&A and Financial Statements](#).

#### About Goldcorp

Goldcorp is a senior gold producer focused on responsible mining practices with safe, low-cost production from a high-quality portfolio of mines.

#### Conference Call and Webcast

Date: Thursday, February 15, 2018

Time: 10:00 a.m. (PT)

Dial-in: 1-800-273-9672 (toll-free) or 1-416-340-2216 (outside Canada and the US)

Replay: 1-800-408-3053 (toll-free) or 1-905-694-9451 (outside Canada and the US)

Replay end date: March 18, 2018

Replay Passcode: Conference ID#: 4818060

A live and archived webcast will also be available.

#### Footnotes

1. The Company has included certain performance measures, including non-GAAP performance measures on

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The following table provide a reconciliation of net cash provided by operating activities in the consolidated financial statements to Goldcorp's share of adjusted operating cash flows:

(\$ millions)	Three months ended December 31	
	2017	2016
Net cash provided by operating activities of continuing operations	\$511	\$239
Change in working capital	(188)	(23)
Adjusted operating cash flows provided by Pueblo Viejo, Alumbreira, Leagold and NuevaUnión	78	90
Goldcorp's share of adjusted operating cash flows	\$401	\$306

3. "Cash costs: by product" per ounce and "AISC" per ounce are non-GAAP financial performance measures.

#### Cash costs: by-product:

Total cash costs: by-product incorporate Goldcorp's share of all production costs, including adjustments to inventory carrying values, adjusted for changes in estimates in reclamation and closure costs at the Company's closed mines which are non-cash in nature, and include Goldcorp's share of by-product silver, lead, zinc and copper credits, and treatment and refining charges included within revenue. Additionally, cash costs are adjusted for realized gains and losses arising on the Company's commodity and foreign currency contracts which the Company enters into to mitigate its exposure to fluctuations in by-product metal prices, heating oil prices and foreign exchange rates, which may impact the Company's operating costs.

In addition to conventional measures, the Company assesses this per ounce measure in a manner that isolates the impacts of gold production volumes, the by-product credits, and operating costs fluctuations such that the non-controllable and controllable variability is independently addressed. The Company uses total cash costs: by product per gold ounce to monitor its operating performance internally, including operating cash costs, as well as in its assessment of potential development projects and acquisition targets. The Company believes this measure provides investors and analysts with useful information about the Company's underlying cash costs of operations and the impact of by-product credits on the Company's cost structure and is a relevant metric used to understand the Company's operating profitability and ability to generate cash flow. When deriving the production costs associated with an ounce of gold, the Company includes by-product credits as the Company considers that the cost to produce the gold is reduced as a result of the by-product sales incidental to the gold production process, thereby allowing the Company's management and other stakeholders to assess the net costs of gold production.

The Company reports total cash costs: by-product on a gold ounces sold basis. In the gold mining industry, this is a common performance measure but does not have any standardized meaning. The Company follows the recommendations of the Gold Institute Production Cost Standard. The Gold Institute, which ceased operations in 2002, was a non-regulatory body and represented a global group of producers of gold and gold products. The production cost standard developed by the Gold Institute remains the generally accepted standard of reporting cash costs of production by gold mining companies.

#### AISC:

AISC include total production cash costs incurred at the Company's mining operations, which forms the basis of the Company's by-product cash costs. Additionally, the Company includes sustaining capital expenditures, corporate administrative expense, mine-site exploration and evaluation costs, and reclamation cost accretion and amortization. The measure seeks to reflect the full cost of gold production from current operations, therefore expansionary capital and non-sustaining expenditures are excluded. Certain other cash expenditures, including tax payments, dividends and financing costs are also excluded.

The Company believes that this measure represents the total costs of producing gold from current operations, and provides the Company and other stakeholders of the Company with additional information of the Company's operational performance and ability to generate cash flows. AISC, as a key performance measure, allows the Company to assess its ability to support capital expenditures and to sustain future production from the generation of operating cash flows. This information provides management with the ability to more actively manage capital programs and to make more prudent capital investment decisions.

The Company reports AISC on a gold ounces sold basis. This performance measure was adopted as a result of an initiative undertaken within the gold mining industry; however, this performance measure has no standardized meaning and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP. The Company follows the guidance note released by the World Gold Council, which became effective January 1, 2014. The World Gold Council is a non-regulatory market development organization for the gold industry whose members comprise global senior gold mining companies.

The following tables provide a reconciliation of total cash costs: by product to reported production costs:



Three months ended December 31, 2017  
(\$ millions unless stated otherwise)

	Production costs <sup>(a)</sup>	By-Product Credits	Treatment and Refining Charges on Concentrate Sales	Other	Total Cash Costs: by-product	Ounces (000)
Total before associates and joint venture	\$ 454	<del>(\$268)</del>	\$ 25	<del>(\$2)</del>	\$09	476
Associates and joint venture	\$ 89	<del>(\$28)</del>	\$ 2	<del>\$1</del>	\$4	157
Total - Attributable	\$ 543	<del>(\$296)</del>	\$ 27	<del>\$9</del>	\$93	633

Three months ended December 31, 2016  
(\$ millions unless stated otherwise)

	Production costs <sup>(a)</sup>	By-Product Credits	Treatment and Refining Charges on Concentrate Sales	Other	Total Cash Costs: by-product	Ounces (000)
Total before associates and joint venture	\$ 516	<del>(\$215)</del>	\$ 38	<del>\$</del>	\$43	609
Associates and joint venture	\$ 86	<del>(\$66)</del>	\$ 7	<del>\$</del>	\$7	159
Total - Attributable	\$ 602	<del>(\$281)</del>	\$ 45	<del>\$</del>	\$70	768

(a) Production costs includes \$18 million in royalties for the three months ended December 31, 2017 (three months ended December 31, 2016 &ndash; \$20 million).

(b) Total cash costs: by-product per ounce may not calculate based on amounts presented in these tables due to rounding.

(c) If silver, copper, lead and zinc were treated as co-products, total cash costs for the three months ended December 31, 2017 would have been \$627 per ounce of gold (three months ended December 31, 2016 &ndash; \$619).

As described above, AISC include total production cash costs incurred at the Company's mining operations, which forms the basis of the Company's cash costs: by-product and which are reconciled to reported production costs in the tables above. The following tables provide a reconciliation of AISC per ounce to total cash costs: by product:



## Cautionary Statement Regarding Forward Looking Statements

This press release contains "forward-looking statements" within the meaning of Section 27A of the United States Securities Act of 1933, as amended, Section 21E of the United States Exchange Act of 1934, as amended, the United States Private Securities Litigation Reform Act of 1995, or in releases made by the United States Securities and Exchange Commission, all as may be amended from time to time, and "forward-looking information" under the provisions of applicable Canadian securities legislation, concerning the business, operations and financial performance and condition of Goldcorp. Forward-looking statements include, but are not limited to, the future price of gold, silver, copper, lead and zinc, the estimation of mineral reserves and mineral resources, the realization of mineral reserve estimates, the timing and amount of estimated future production, costs of production, targeted cost reductions, capital expenditures, free cash flow, costs and timing of the development of new deposits, success of exploration activities, permitting time lines, hedging practices, currency exchange rate fluctuations, requirements for additional capital, government regulation of mining operations, environmental risks, unanticipated reclamation expenses, timing and possible outcome of pending litigation, title disputes or claims and limitations on insurance coverage. Generally, these forward-looking statements can be identified by the use of words such as "plans", "expects", "is expected", "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates", "believes", or variations or comparable language of such words and phrases or statements that certain actions, events or results "may", "could", "would", "should", "might" or "will", "occur" or "be achieved" or the negative connotation thereof.

Forward-looking statements are necessarily based upon a number of factors and assumptions that, if untrue, could cause the actual results, performances or achievements of Goldcorp to be materially different from future results, performances or achievements expressed or implied by such statements. Such statements and information are based on numerous assumptions regarding present and future business strategies and the environment in which Goldcorp will operate in the future, including the price of gold, anticipated costs and ability to achieve goals. Certain important factors that could cause actual results, performances or achievements to differ materially from those in the forward-looking statements include, among others, gold price volatility, discrepancies between actual and estimated production, mineral reserves and mineral resources and metallurgical recoveries, mining operational and development risks, litigation risks, regulatory restrictions (including environmental regulatory restrictions and liability), changes in national and local government legislation, taxation, controls or regulations and/or change in the administration of laws, policies and practices, expropriation or nationalization of property and political or economic developments in Canada, the United States and other jurisdictions in which the Company does or may carry on business in the future, delays, suspension and technical challenges associated with capital projects, higher prices for fuel, steel, power, labour and other consumables, currency fluctuations, the speculative nature of gold exploration, the global economic climate, dilution, share price volatility, competition, loss of key employees, additional funding requirements and defective title to mineral claims or property. Although Goldcorp believes its expectations are based upon reasonable assumptions and has attempted to identify important factors that could cause actual actions, events or results to differ materially from those described in forward-looking statements, there may be other factors that cause actions, events or results not to be as anticipated, estimated or intended.

Forward-looking statements are subject to known and unknown risks, uncertainties and other important factors that may cause the actual results, level of activity, performance or achievements of Goldcorp to be materially different from those expressed or implied by such forward-looking statements, including but not limited to: future prices of gold, silver, copper, lead and zinc; risks related to international operations, including economic and political instability in foreign jurisdictions in which Goldcorp operates; risks related to current global financial conditions; risks related to joint venture operations; actual results of current exploration activities; actual results of current reclamation activities; environmental risks; conclusions of economic evaluations; changes in project parameters as plans continue to be refined; possible variations in ore reserves, grade or recovery rates; failure of plant, equipment or processes to operate as anticipated; mine development and operating risks; accidents, labour disputes and other risks of the mining industry; risks associated with restructuring and cost-efficiency initiatives; delays in obtaining governmental approvals or financing or in the completion of development or construction activities; risks related to the integration of acquisitions; risks related to indebtedness and the service of such indebtedness, as well as those factors discussed in the section entitled "Description of the Business & Risk Factors" in Goldcorp's most recent annual information form available on SEDAR at [www.sedar.com](http://www.sedar.com) and on EDGAR at [www.sec.gov](http://www.sec.gov). Although Goldcorp has attempted to identify important factors that could cause actual results to differ materially from those contained in forward-looking statements, there may be other factors that cause results not to be as anticipated, estimated or intended. There can be no assurance that such statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward-looking statements. Forward-looking statements are made as of the date hereof and, accordingly, are subject to change after such date. Except as otherwise indicated by Goldcorp, these statements do not reflect the potential impact of any non-recurring or other special items or of any disposition, monetization, merger, acquisition, other business combination or other transaction that may be announced or that may occur after the date hereof. Forward-looking statements are provided for the purpose of providing information about management's current expectations and plans and allowing investors and others to get a better understanding of Goldcorp's operating environment. Goldcorp does not intend or undertake to publicly update any forward-looking statements that are included in this document, whether as a result of new information, future events or otherwise, except in accordance with applicable securities laws.

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