

# The Andersons, Inc. Hosts 2017 Investor Day

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- Defines growth initiatives following completion of strategic review
- Introduces near- and long-term goals

MAUMEE, Ohio, Dec. 7, 2017 /CNW/ -- The [Andersons Inc.](#) (NASDAQ: ANDE) will hold its 2017 Investor Day in New York City today with presentations by President and CEO Pat Bowe, Chief Financial Officer John Granato and other members of executive management. The Andersons will present its profitable growth strategy, capital allocation and mergers and acquisitions (M&A) frameworks, as well as provide an in-depth review of its business segments: grain, ethanol, plant nutrient and rail.

"We are excited to host The Andersons' investor day to provide the investment community with a deeper understanding of our Company and the strategic initiatives we have put in place to drive profitable growth," said President and CEO Pat Bowe.

## Strategic Growth Initiatives

- Invest to grow our core businesses and product lines
- Ensure proper talent management to support a high performance culture
- Emphasize greater salesforce effectiveness to deepen relationships
- Focus on accountability to deliver results

"As we move forward, we are leveraging our core capabilities and expanding into value-added, higher margin products and services," added Bowe. "We remain focused on driving shareholder value through disciplined, strategic growth. Accordingly, as part of our continuing efforts to increase financial transparency and investor engagement, we are introducing our near- and long-term goals with the investment community."

## Near- and Long-term Goals

Near-term   One to Two Years	Long-term   Three to Five Years
<ul style="list-style-type: none"> <li>● Continue to focus on enhancing portfolio performance, managing costs and improving margins</li> </ul>	<ul style="list-style-type: none"> <li>● Transform</li> </ul>
<ul style="list-style-type: none"> <li>● Grow market share in both grain origination and fertilizer distribution and manufacturing</li> </ul>	<ul style="list-style-type: none"> <li>● Integrate te</li> </ul>
<ul style="list-style-type: none"> <li>● Complete goal to achieve \$20 million in cost savings by year-end 2018</li> </ul>	<ul style="list-style-type: none"> <li>● Disciplined,</li> </ul>
	<ul style="list-style-type: none"> <li>● More balan</li> </ul>
	<ul style="list-style-type: none"> <li>● Exceed \$30</li> </ul>

## Event Webcast Details

The presentation, which includes question and answer sessions, will begin promptly at 8:30 a.m. (EST) and is expected to conclude at approximately 12 p.m. The public may access the event through a live webcast

available on the Investors section of The Andersons' website at [www.andersonsinc.com](http://www.andersonsinc.com). Presentation materials will be posted to the Investors section of the Company's website today at approximately 8 a.m. (EST). A replay of the webcast will be available following the presentation at the same link listed above until December 7, 2018.

About The [Andersons Inc.](#)

Founded in Maumee, Ohio, in 1947, The Andersons is a diversified company rooted in agriculture conducting business across North America in the grain, ethanol, plant nutrient and rail sectors. For more information, visit The Andersons online at [www.andersonsinc.com](http://www.andersonsinc.com).

#### Forward-Looking Statements

This release contains forward-looking statements. These statements involve risks and uncertainties that could cause actual results to differ materially. Without limitation, these risks include economic, weather and regulatory conditions, competition and the risk factors set forth from time to time in the Company's filings with the Securities and Exchange Commission. Although the Company believes that the assumptions upon which the financial information and its forward-looking statements are based are reasonable, it can give no assurance that these assumptions will prove to be correct.

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<https://www.andersonsinc.com/news-releases/the-andersons-inc-hosts-2017-investor-day-300568034.html>

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