

The Andersons Announces New President of the Plant Nutrient Group

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Jeffrey C. Blair to Join the Company on December 4, 2017

MAUMEE, Ohio, Nov. 16, 2017 /CNW/ -- The [Andersons Inc.](#) (Nasdaq: ANDE) announced today that Jeffrey C. Blair will join the company as the President of the Plant Nutrient Group effective December 4, 2017. Blair will lead the entire Plant Nutrient Group, which includes several diverse product lines and businesses. Blair replaces Bill Wolf who previously announced his retirement. Blair and Wolf will work together through the end of the year to ensure a smooth leadership transition.

"Jeff is an accomplished professional with extremely strong leadership skills," said Pat Bowe, President and CEO of The [Andersons Inc.](#) "Jeff's business and leadership experience gained over his 20 years with the U.S. Army, Orica Mining Services and Intrepid make him an excellent addition to my Corporate Leadership Team. Jeff's sales and marketing focus will be a good fit for our Plant Nutrient Group and he brings a new commercial perspective to our Company," added Bowe.

"I am profoundly honored to join The Andersons, Pat and his leadership team," said Blair. "The Andersons is an incredible company with strong values and a tremendous reputation in the industry. I look forward to working with the leadership team and everyone at the Plant Nutrient Group to help it thrive in this rapidly changing agricultural landscape."

Blair joins The Andersons from [Intrepid Potash Inc.](#), where he served as the Vice President of Sales and Marketing. There, he led his team through a period of strategic transition, helping Intrepid revamp its go-to-market strategy; rapidly improve its potash margins and greatly expand its Trio and by-product sales. Before Intrepid, Jeff served in a variety of business and legal roles for Orica Mining Services and Holme Roberts & Owen, a Denver-based international law firm. Jeff began his career as a Ranger-qualified Airborne Infantry Officer with the U.S. Army, serving with the U.S.'s quick reaction force for Europe and Africa. He later led intelligence teams in deployments to Bosnia and Afghanistan, the last of which was as the Military Intelligence Detachment Commander for the U.S. Special Forces.

Blair received his Bachelor of Arts in Political Economy from Princeton University and obtained his Juris Doctor from the University of Colorado.

Blair and his family will relocate to the Northwest Ohio area in the near future.

About The [Andersons Inc.](#)

Founded in Maumee, Ohio, in 1947, The Andersons is a diversified company rooted in agriculture conducting business across North America in the grain, ethanol, plant nutrient and rail sectors. For more information, visit The Andersons online at www.andersonsinc.com.

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