

DENVER, Feb. 22, 2017 /PRNewswire/ -- [SM Energy Company](#) ("SM Energy" or the "Company") (NYSE: SM) announces today fourth quarter and full year 2016 financial and operating results, year-end 2016 reserves and the Company's 2017 operating plan. Highlights include:

- transformative second half of 2016; more than \$6 billion in completed or announced transactions that reposition the Company to have a top tier asset base in both the Midland Basin and Eagle Ford
- positioned in 2017 with significant liquidity; enter 2017 with revolving line of credit undrawn plus expected proceeds from announced divestitures
- 2017 operating plan that targets near 150% growth in Midland Basin production and near 50% improvement in the Company's operating margin per Boe, for the fourth quarter of 2017 compared with the fourth quarter of 2016
- three-year operating and financial plan that is expected to generate more than 15% production CAGR from retained assets from 2016-2019, while aligning expected capital expenditures and cash flow from operations beginning in 2019
- outstanding initial performance from wells on acquired Midland Basin assets, with new wells to date exceeding the Company's acquisition assumptions by more than 30%

President and Chief Executive Officer Jay Ottoson comments: "It is an understatement that 2016 was an exciting and transformational year for our Company, accomplished in a challenging macro-economic environment. We commence 2017 with a plan focused entirely on development of top tier oil, natural gas and NGL assets. During 2016, we acquired substantial assets in the Midland Basin, where we believe we have the ability to create value through optimized drilling and completions and to drive margin expansion that we expect will deliver growing cash flows per debt-adjusted share in the coming years.

"Our Midland Basin assets are already demonstrating value creation through the outstanding performance of our recently completed wells. Our current 2017 operating plan focuses on completion optimization, testing to prepare for increased density drilling, and further delineation of our acreage position. This plan, combined with increasing our activity in 2018 and beyond, is expected to be the primary driver of accelerating value creation.

"During 2017, we anticipate completing the process of coring up our asset portfolio, which will result in short term contraction of our production profile in favor of long term, higher margin production growth. We expect that proceeds from planned assets sales will help fund our accelerated drilling program and allow us to maintain high levels of liquidity while reducing debt. We have a clear strategy and visible path to our objective of being a highly focused premier operator of top tier assets."

2017 OPERATING PLAN AND GUIDANCE

The Company's strategy in 2017 is to drive growth in production from its highest margin assets and to deliver increasing cash flow, while reducing its outstanding debt. Key assumptions in the Company's 2017 operating plan include:

- Total capital spend* (costs incurred less ARO, capitalized interest and acquisitions) of approximately \$875 million. Total capital spend assumptions include modest increases for higher vendor costs (under a largely flat oil price scenario), specifically for pressure pumping.
 - Permian – Drill approximately 100 wells and complete approximately 80 wells (gross, operated)
 - Eagle Ford – Drill approximately 25 wells and complete approximately 35 wells (gross, operated)
 - Williston – No capital allocation
 - Facilities – Approximately \$50-\$55 million is included for facilities build-out
- Actual asset divestiture timing: Third-party operated Eagle Ford asset sale assumed to close at the end of February 2017 and Divide County, North Dakota asset sale assumed to close at the end of the second quarter of 2017.
- Actual average commodity price projections:
 - 2017 WTI oil \$55.00, Henry Hub natural gas \$3.30, NGLs \$27.50
- Actual hedges: Based on the production guidance mid-point, the Company has hedges in place for approximately 65% of oil production, 85% of natural gas production and 75% of NGL production (hedges are ethane, propane, butanes and gasoline)

*Total capital spend is a non-GAAP measure. The Company is unable to present quantitative reconciliation of this forward-looking non-GAAP financial measure to costs incurred in oil and gas producing activities without unreasonable effort, because acquisition costs are inherently unpredictable. Acquisition costs could be significant in future periods and would depend on a wide variety of factors outside the Company's control. Accordingly, investors are cautioned not to place undue reliance on this number.

2017 guidance:

- Total capital spend: \$875 million.
- Production: 40-43 MMBoe, with oil approximately 29% of quarterly commodity mix through the year as new production begins to offset asset sales. Due to the timing of asset sales and development activity, total Company production will decline through the third quarter of 2017.
- LOE: ~\$4.00 per Boe, with 1H17 exceeding the average and 2H17 below the average as high cost asset sales are completed. Includes ad valorem taxes.
- Transportation: \$5.50-\$5.75 per Boe, with higher costs in the first quarter of 2017 as high cost asset sales are completed.
- Production taxes: ~\$1.25 per Boe or 4.0-4.5%.
- G&A: \$120-130 million, including approximately \$18-23 million of non-cash compensation.

- Capitalized overhead/Exploration: \$65-70 million, before dry hole expense, all of which is included in capital expenditure guidance.
- DD&A: \$13.00-15.00 per Boe.

First quarter of 2017 guidance:

- Production of approximately 11.0-11.4 MMBoe. Lower sequential production from the fourth quarter of 2016 is primarily the result of: assets sold that contributed to fourth quarter production, including Raven/Bear Den on December 1, 2016; the expected sale of the third-party operated Eagle Ford assets at the end of February 2017; normal declines in the Eagle Ford and Divide Counties which will not be offset by new wells due to minimal operated and third-party operated completion activity; all of which will be partially offset by increased production from the Midland Basin.
- Completion of approximately 17 wells during the quarter. The total number of completions each quarter is affected by pad drilling.
- Total capital spend of approximately \$200 million, plus \$60 million for the acquisition of additional Permian Basin acreage announced in the fourth quarter of 2016 and closed in January 2017.

2016 IN REVIEW

FOURTH QUARTER AND FULL YEAR RESULTS

As previously announced, fourth quarter and full year 2016 production were:

PRODUCTION - MMBoe		
	Fourth Quarter 2016	Full Year 2016
Oil (MMBbls)	4.0	16.6
Natural gas (Bcf)	35.2	146.9
NGLs (MMBbls)	3.5	14.2
Total MMBoe	13.4	55.3
•	Production includes production from assets sold (through the closing date) or pending sale	

By region:

REGIONAL PRODUCTION - MMBoe		
	Fourth Quarter 2016	Full Year 2016
Eagle Ford (operated)	7.6	31.5
Eagle Ford (third-party operated)	2.2	9.7
Permian Basin	1.4	3.8
Rocky Mountain	2.2	10.3
Total MMBoe	13.4	55.3
•	Permian Basin full year includes ~275 MBoe outside the Midland Basin sold in the third quarter of 2016	
•	Eagle Ford (operated) includes nominal other production from the region	

Fourth quarter production of 13.4 MMBoe was down sequentially from the third quarter of 2016, primarily due to transaction timing, including various non-core asset sales completed late in the third quarter of 2016 and the closing of the Raven/Bear Den asset sale.

December 1, 2016, which were partly offset by a partial quarter of production from acquired assets. Production from retained assets included increased production from Midland Basin assets offset by slowed activity in the Eagle Ford at both operated and third-party operated assets. Fourth quarter of 2016 production was down from 14.9 MMBoe in the fourth quarter of 2015, primarily due to reduced activity in the Eagle Ford and asset sales, partially offset by a 160% increase in Permian Basin production. Full year 2016 production totaled 55.3 MMBoe, down from 64.2 MMBoe in 2015. Production from retained assets (Midland Basin, Operated Eagle Ford and retained Powder River Basin) was 36.0 MMBoe in 2016.

Operating costs for the fourth quarter and full year were:

CASH PRODUCTION COSTS \$ PER BOE		
	Fourth Quarter 2016	Full Year 2016
Total LOE, incl. ad valorem tax	3.84	3.72
Transportation	6.39	6.16
Production tax	1.11	0.94
Total \$ Per Boe	11.34	10.82

Cash production costs totaled \$11.34 per Boe in the fourth quarter, up sequentially from the third quarter at \$10.78 per Boe, primarily due to higher LOE expense in the Permian Basin due to one-time costs associated with integrating the Rock Oil operations to SM Energy's systems and standards, as well as significantly increased charges from the third-party operator in the Eagle Ford for both LOE and transportation. Cash production costs declined slightly from \$11.36 per Boe in the prior year period. Full year 2016 cash production costs averaged \$10.82 per Boe compared with \$11.27 per Boe in 2015.

Fourth quarter of 2016 general and administrative expense was \$33.3 million and included \$5.0 million in non-cash stock-based compensation and \$2.2 million in one-time charges associated with office closure and re-organization. Full year 2016 general and administrative expense was \$126.4 million and included \$20.5 million in non-cash stock-based compensation and \$5.1 million in one-time charges associated with office closures and re-organization. General and administrative expenses declined in 2016 compared with 2015, primarily due to consolidation of regional offices and reduced headcount.

The Company's GAAP net loss for the fourth quarter of 2016 was \$200.9 million or \$2.20 per diluted common share compared with fourth quarter of 2015 net loss of \$340.3 million, or \$5.01 per diluted common share. The year-over-year lower fourth quarter net loss is primarily due to lower impairment and abandonment charges taken in the 2016 period at \$151.2 million versus \$448.2 million in the 2015 period. In addition, the cash production margin increased 67% in the fourth quarter of 2016 compared with the fourth quarter of 2015 due to higher commodity prices and lower costs. Full year 2016 net loss was \$757.7 million, or \$9.90 per diluted common share compared with \$447.7 million, or \$6.61 per diluted common share in 2015.

As discussed below, adjusted EBITDAX, adjusted net income (loss) and adjusted net income (loss) per diluted common share are non-GAAP measures. Please reference the reconciliations to the most directly comparable GAAP financial measures at the end of this release.

The Company's adjusted EBITDAX for the fourth quarter of 2016 was \$186.2 million, compared with \$216.3 million in the prior year period. The 2015 period benefited from significantly higher realized gains from hedging activity, \$124.8 million in the fourth quarter of 2015 versus \$23.2 million in fourth quarter of 2016, which more than offset the higher production revenue and production margins realized in 2016. For the full year 2016, adjusted EBITDAX was \$790.8 million compared with \$1,124.8 million in 2015. Higher 2015 adjusted EBITDAX was predominantly driven by 14% higher full year production, a higher pre-hedge margin per Boe and \$512.6 million in realized hedge gains (versus \$329.5 million in 2016).

The Company's adjusted net loss for the fourth quarter was \$28.7 million, or \$0.31 per diluted common share, compared with \$61.1 million, or \$0.90 per diluted common share, in the fourth quarter of 2015. The 2016 period benefited from a 20% decline in DD&A per Boe. Full year 2016 adjusted net loss was \$142.4 million, or \$1.86 per diluted common share, compared with \$35.9 million, or \$0.53 per diluted common share, in 2015.

CAPITAL SPEND

Costs incurred for 2016 were \$3,374 million, which included \$2,660 million of proved and unproved property acquisitions. Full year 2016 total capital spend (see below for GAAP reconciliation) was \$687 million and was allocated 32% to the Permian Basin, 37% to the Eagle Ford, 31% to the Bakken/Three Forks and Powder River Basin. Total capital spend included \$590 million for development, \$8 million for leasehold, \$23 million for infrastructure and \$66 million for corporate and exploration costs. Total capital spend was less

than guidance primarily as a result of cost savings and operating efficiencies. During 2016, the Company drilled 70 net wells and completed 137 net wells (including third-party operated wells), and acquired assets in the Midland Basin for a total of \$2.6 billion.

YEAR-END 2016 PROVED RESERVES

Year-end 2016 proved reserves of 396 MMBoe are calculated in accordance with SEC pricing at \$42.75 per barrel of oil NYMEX, \$2.47 per MMBtu of natural gas at Henry Hub and \$19.50 per barrel of NGLs at Mt. Belvieu. Year-end proved reserves were 27% oil, 27% NGLs and 46% natural gas. 53% were proved developed.

Year-end 2016 proved reserves declined 16%, reflecting a significant reduction in drilling and completion activity compared to the prior year, sales of producing assets and a change in the Company's long-term plan to focus development activity in the Midland Basin (resulting in 5-year rule revisions). Adjusting for divestitures, price revisions and 5-year rule revisions, proved reserves would have increased 11%. During the year, the Company shifted investment to the Midland Basin where proved reserves increased more than 250%. The Company expects its 2017 capital program will focus on development of this area to drive continued, substantial growth in reserves and production.

The table below provides a reconciliation of changes in the Company's proved reserves from year-end 2015 to year-end 2016 (numbers are rounded):

Proved reserves year-end 2015	471	MMBoe
Production	(55)	
Divestitures	(48)	
Reserve additions through drilling	108	
Reserve additions through acquisition	16	
Reserve revisions primarily price and 5-year rule	(96)	
Proved reserves year-end 2016	396	MMBoe

UPCOMING EVENTS

EARNINGS WEBCAST AND CALL

As previously announced, SM Energy will host a webcast and conference call to discuss the 2016 results and the 2017 operating plan at 8:00 a.m. Mountain time/10:00 a.m. Eastern time tomorrow, February 23, 2017. Please join us via webcast at www.SM-Energy.com or by telephone 877-303-1292 (toll free) or 315-625-3086 (international) with passcode 57100689. The webcast and call will also be available for replay. The dial-in replay number is 855-859-2056 (toll free) or 404-537-3406 (international) with passcode 57100689 and is available through March 2, 2017.

A presentation will be posted to the Company's website to accompany this call at www.SM-Energy.com

UPCOMING CONFERENCE PARTICIPATION

- March 7, 2017 - Raymond James 38th Annual Institutional Investors Conference. Executive Vice President and Chief Financial Officer Wade Pursell will present at 1:40 p.m. Eastern time. This event will be webcast. The presentation for this event will be posted March 6, 2017.
- March 27, 2017 – Scotia Howard Weil Energy Conference. President and Chief Executive Officer Jay Ottoson will present at 2:20 p.m. Central time. This event is not webcast. The presentation for this event will be posted March 26, 2017.

Investor presentations for these events will be posted to the Company's website at www.SM-Energy.com.

FORWARD LOOKING STATEMENTS

This release contains forward-looking statements within the meaning of securities laws. These statements involve known and unknown risks, which may cause SM Energy's actual results to differ materially from results expressed or implied by the forward-looking

statements. Forward-looking statements in this release include, among other things, guidance estimates for the first quarter and full year 2017, timing of pending and expected asset sales and expected results from a three-year operating and financial plan and future cash flows per share. General risk factors include the availability, proximity and capacity of gathering, processing and transportation facilities; the volatility and level of oil, natural gas, and natural gas liquids prices, including any impact on the Company's asset carry values or reserves arising from price declines; uncertainties inherent in projecting future rates of production or other results from drilling and completion activities; the imprecise nature of estimating oil and gas reserves; uncertainties inherent in projecting future drilling and completion activities, costs or results; the uncertainty of negotiations to result in an agreement or a completed transaction; the uncertain nature of divestiture, joint venture, farm down or similar efforts and the ability to complete any such transactions; the uncertain nature of expected benefits from the actual or expected divestiture, joint venture, farm down or similar efforts; the availability of additional economically attractive exploration, development, and acquisition opportunities for future growth and any necessary financings; unexpected drilling conditions and results; unsuccessful exploration and development drilling results; the availability of drilling, completion, and operating equipment and services; the risks associated with the Company's commodity price risk management strategy; uncertainty regarding the ultimate impact of potentially dilutive securities; and other such matters discussed in the "Risk Factors" section of SM Energy's 2016 Annual Report on Form 10-K, as such risk factors may be updated from time to time in the Company's other periodic reports filed with the Securities and Exchange Commission. The forward-looking statements contained herein speak as of the date of this announcement. Although SM Energy may from time to time voluntarily update its prior forward-looking statements, it disclaims any commitment to do so except as required by securities laws.

ABOUT THE COMPANY

[SM Energy Company](#) is an independent energy company engaged in the acquisition, exploration, development, and production of crude oil, natural gas, and natural gas liquids in onshore North America. SM Energy routinely posts important information about the Company on its website. For more information about SM Energy, please visit its website at www.SM-Energy.com.

SM ENERGY CONTACTS

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SM ENERGY COMPANY

FINANCIAL HIGHLIGHTS

December 31, 2016

	For the Three Months Ended December 31,				For the Twelve Months Ended December 31,	
Production Data:	2016	2015	Percent Change		2016	2015
Average realized sales price, before the effects of derivative settlements:						
Oil (per Bbl)	\$ 43.58	\$ 34.93	25	%	\$ 36.85	\$ 41.49
Gas (per Mcf)	\$ 2.86	\$ 2.19	31	%	\$ 2.30	\$ 2.57
NGL (per Bbl)	\$ 20.02	\$ 14.99	34	%	\$ 16.16	\$ 15.92
Equivalent (per BOE)	\$ 25.86	\$ 20.03	29	%	\$ 21.32	\$ 23.36
Average realized sales price, including the effects of derivative settlements:						
Oil (per Bbl)	\$ 48.96	\$ 55.81	(12)	%	\$ 51.48	\$ 60.34
Gas (per Mcf)	\$ 3.21	\$ 2.96	8	%	\$ 2.94	\$ 3.28
NGL (per Bbl)	\$ 16.92	\$ 15.60	8	%	\$ 15.56	\$ 17.61
Equivalent (BOE)	\$ 27.59	\$ 28.40	(3)%		\$ 27.28	\$ 31.34
Production:						
Oil (MMBbls)	4.0	4.4	(8)	%	16.6	19.2
Gas (Bcf)	35.2	40.2	(12)	%	146.9	173.6
NGL (MMBbls)						

MMBOE (6:1)	13.4	14.9	(10)	%	55.3	64.2
Average daily production:						
Oil (MBbls/d)	43.9	47.7	(8)	%	45.4	52.7
Gas (MMcf/d)	382.7	436.6	(12)	%	401.5	475.7
NGL (MBbls/d)	37.9	41.6	(9)	%	38.8	44.0
MBOE/d (6:1)	145.6	162.1	(10)	%	151.0	175.9
Per BOE Data:						
Realized price before the effects of derivative settlements	\$ 25.86	\$ 20.03	29	%	\$ 21.32	\$ 23.36
Lease operating expense	3.67	3.85	(5)	%	3.51	3.73
Transportation costs	6.39	6.10	5	%	6.16	6.02
Production taxes	1.11	1.03	8	%	0.94	1.13
Ad valorem tax expense	0.17	0.38	(55)	%	0.21	0.39
General and administrative	2.49	2.26	10	%	2.29	2.46
Operating profit, before the effects of derivative settlements	\$ 12.03	\$ 6.41	88	%	\$ 8.21	\$ 9.63
Derivative settlement gain	1.73	8.37	(79)	%	5.96	7.98
Operating profit, including the effects of derivative settlements	\$ 13.76	\$ 14.78	(7)	%	\$ 14.17	\$ 17.61
Depletion, depreciation, amortization, and asset retirement obligation liability accretion	\$ 12.81	\$ 16.10	(20)	%	\$ 14.30	\$ 14.34

SM ENERGY COMPANY

FINANCIAL HIGHLIGHTS

December 31, 2016

Consolidated Balance Sheets

(in thousands, except share amounts)

ASSETS	December 31, 2016
Current assets:	
Cash and cash equivalents	\$ 9,372
Accounts receivable	151,950
Derivative asset	54,521
Prepaid expenses and other	8,799
Total current assets	224,642
Property and equipment (successful efforts method):	
Proved oil and gas properties	5,700,418
Less - accumulated depletion, depreciation, and amortization	(2,836,532)
Unproved oil and gas properties	2,471,947
Wells in progress	235,147
Oil and gas properties held for sale, net	372,621
Other property and equipment, net of accumulated depreciation of \$42,882 and \$32,956, respectively	137,753
Total property and equipment, net	6,081,354
Noncurrent assets:	
Derivative asset	67,575
Other noncurrent assets	19,940
Total other noncurrent assets	87,515
Total Assets	\$ 6,393,511
LIABILITIES AND STOCKHOLDERS' EQUITY	
Current liabilities:	
Accounts payable and accrued expenses	\$ 299,708
Derivative liability	115,464
Total current liabilities	415,172
Noncurrent liabilities:	
Revolving credit facility	—

Senior Notes, net of unamortized deferred financing costs	2,766,719
Senior Convertible Notes, net of unamortized discount and deferred financing costs	130,856
Asset retirement obligation	96,134
Asset retirement obligation associated with oil and gas properties held for sale	26,241
Deferred income taxes	315,672
Derivative liability	98,340
Other noncurrent liabilities	47,244
Total noncurrent liabilities	3,481,206
Stockholders' equity:	
Common stock, \$0.01 par value - authorized: 200,000,000 shares; issued and outstanding: 111,257,500 and 68,075,700 1,113 shares, respectively	
Additional paid-in capital	1,716,556
Retained earnings	794,020
Accumulated other comprehensive loss	(14,556)
Total stockholders' equity	2,497,133
Total Liabilities and Stockholders' Equity	\$ 6,393,51

SM ENERGY COMPANY

FINANCIAL HIGHLIGHTS

December 31, 2016

Consolidated Statements of Operations

(in thousands, except share amounts)

	For the Three Months Ended December 31,		For the Twelve Months Ended December 31,	
	2016	2015	2016	2015
Operating revenues and other income:				
Oil, gas, and NGL production revenue	\$ 346,296	\$ 298,719	\$ 1,178,426	\$ 1,499,911
Net gain on divestiture activity	33,661	4,534	37,074	43,031
Marketed gas system revenue	—	4	—	9,485
Other operating revenues	(57)	477	1,950	4,544
Total operating revenues and other income	379,900	303,734	1,217,450	1,556,971
Operating expenses:				
Oil, gas, and NGL production expense	151,907	169,229	597,565	723,633
Depletion, depreciation, amortization, and asset retirement obligation liability accretion	171,552	240,025	790,745	921,009
Exploration ⁽¹⁾	23,699	37,942	65,641	120,569

Impairment of proved properties	76,780	344,249	354,614	468,679
Abandonment and impairment of unproved properties	74,450	54,597	80,367	78,643
Impairment of other property and equipment	—	49,369	—	49,369
General and administrative (including stock-based compensation) ⁽¹⁾	33,311	33,642	126,428	157,668
Change in Net Profits Plan liability	(751)	(6,351)	(7,200)	(19,525)
Net derivative (gain) loss ⁽²⁾	129,547	(123,340)	250,633	(408,833)
Marketed gas system expense	—	(7)	—	13,922
Other operating expenses	3,792	9,952	17,972	30,612
Total operating expenses	664,287	809,307	2,276,765	2,135,778
Loss from operations	(284,387)	(505,573)	(1,059,315)	(578,788)
Non-operating income (expense):				
Interest expense	(46,356)	(31,566)	(158,685)	(128,147)
Gain (loss) on extinguishment of debt	—	—	15,722	(16,578)
Other, net	130	26	362	649
Loss before income taxes	(330,613)	(537,113)	(1,201,916)	(722,864)
Income tax benefit	129,667	196,855	444,172	275,157
Net loss	\$ (200,946)	\$ (340,258)	\$ (757,744)	\$ (447,707)
Basic weighted-average common shares outstanding	91,440	67,976	76,568	67,723
Diluted weighted-average common shares outstanding	91,440	67,976	76,568	67,723
Basic net loss per common share	\$ (2.20)	\$ (5.01)	\$ (9.90)	\$ (6.61)
Diluted net loss per common share	\$ (2.20)	\$ (5.01)	\$ (9.90)	\$ (6.61)

⁽¹⁾ Non-cash stock-based compensation component included in:

Exploration expense	\$ 1,410	\$ 2,082	\$ 6,447	\$ 7,411
General and administrative expense	\$ 5,002	\$ 4,893	\$ 20,450	\$ 20,050

⁽²⁾ The net derivative (gain) loss line item consists of the following:

Settlement gain	\$ (23,244)	\$ (124,847)	\$ (329,478)	\$ (512,569)
Loss on fair value changes	152,791	1,507	580,111	103,735
Net derivative (gain) loss	\$ 129,547	\$ (123,340)	\$ 250,633	\$ (408,833)

SM ENERGY COMPANY

FINANCIAL HIGHLIGHTS

December 31, 2016

Consolidated Statements of Stockholders' Equity

(in thousands, except share amounts)

	Common Stock	
	Shares	Amount
Balances, January 1, 2014	67,078,853	\$ 67
Net income	—	—
Other comprehensive loss	—	—
Cash dividends, \$ 0.10 per share	—	—
Issuance of common stock under Employee Stock Purchase Plan	83,136	1
Issuance of common stock upon vesting of RSUs and settlement of PSUs, net of shares used for tax withholdings	256,718	3
Issuance of common stock upon stock option exercises	39,088	—
Stock-based compensation expense	5,265	—
Other income tax expense	—	—
Balances, December 31, 2014	67,463,060	\$ 67
Net loss	—	—
Other comprehensive loss	—	—
Cash dividends, \$ 0.10 per share	—	—
Issuance of common stock under Employee Stock Purchase Plan	197,214	2
Issuance of common stock upon vesting of RSUs and settlement of PSUs, net of shares used for tax withholdings	375,523	4
Stock-based compensation expense	39,903	—
Other income tax expense	—	—
Balances, December 31, 2015	68,075,700	\$ 68
Net loss	—	—
Other comprehensive loss	—	—
Cash dividends, \$ 0.10 per share	—	—
Issuance of common stock under Employee Stock Purchase Plan	218,135	2
Issuance of common stock upon vesting of RSUs and settlement of PSUs, net of shares used for tax withholdings	199,243	2
Stock-based compensation expense	53,473	1
Issuance of common stock from stock offerings, net of tax	42,710,949	427
Equity component of 1.50% Senior Convertible Notes due 2021 issuance, net of tax	—	—
Purchase of capped call transactions	—	—
Other income tax expense	—	—
Balances, December 31, 2016		

SM ENERGY COMPANY

FINANCIAL HIGHLIGHTS

December 31, 2016

Consolidated Statements of Cash Flows

(in thousands)

	For the Three Months		For the Twelve Months	
	Ended December 31,		Ended December 31,	
	2016	2015	2016	2015
Cash flows from operating activities:				
Net loss	\$ (200,946)	\$ (340,258)	\$ (757,744)	\$ (447,744)
Adjustments to reconcile net loss to net cash provided by operating activities:				
Net gain on divestiture activity	(33,661)	(4,534)	(37,074)	(43,031)
Depletion, depreciation, amortization, and asset retirement obligation liability accretion	171,552	240,025	790,745	921,009
Exploratory dry hole expense	—	13,752	(16)	36,612
Impairment of proved properties	76,780	344,249	354,614	468,679
Abandonment and impairment of unproved properties	74,450	54,597	80,367	78,643
Impairment of other property and equipment	—	49,369	—	49,369
Stock-based compensation expense	6,412	6,975	26,897	27,467
Change in Net Profits Plan liability	(751)	(6,351)	(7,200)	(19,525)
Net derivative (gain) loss	129,547	(123,340)	250,633	(408,833)
Derivative settlement gain	23,244	124,847	329,478	(512,566)
Amortization of discount and deferred financing costs	4,251	1,907	9,938	7,710
Non-cash (gain) loss on extinguishment of debt	—	—	(15,722)	4,123
Deferred income taxes	(133,873)	(196,334)	(448,643)	(276,722)
Plugging and abandonment	(992)	(1,956)	(6,214)	(7,496)
Other, net	5,891	10,091	3,499	13,761
Changes in current assets and liabilities:				
Accounts receivable	(11,783)	34,864	(10,562)	140,200
Prepaid expenses and other	826	1,976	8,478	2,563
Accounts payable and accrued expenses	11,956	(12,020)	(53,210)	(86,267)
Accrued derivative settlements	14,889	(4,356)	34,540	5,232
Net cash provided by operating activities	137,792	193,503	552,804	978,352
Cash flows from investing activities:				
Net proceeds from the sale of oil and gas properties	744,233	22,835	946,062	357,938
Capital expenditures				

Acquisition of proved and unproved oil and gas properties	(2,161,937)	(896)	(2,183,790)	(7,984)
Other, net	46,000	5	(3,000)	(985)
Net cash used in investing activities	(1,508,821)	(209,793)	(1,870,639)	(1,144,)
Cash flows from financing activities:				
Proceeds from credit facility	204,000	268,000	947,000	1,872,5
Repayment of credit facility	(204,000)	(250,000)	(1,149,000)	(1,836,)
Debt issuance costs related to credit facility	—	—	(3,132)	—
Net proceeds from Senior Notes	(757)	—	491,640	490,95
Cash paid to repurchase Senior Notes	—	—	(29,904)	(350,00
Net proceeds from Senior Convertible Notes	(64)	—	166,617	—
Cash paid for capped call transactions	(86)	—	(24,195)	—
Net proceeds from sale of common stock	405,002	1,687	938,268	4,844
Dividends paid	(4,347)	(3,399)	(7,751)	(6,772)
Net share settlement from issuance of stock awards	(13)	(176)	(2,354)	(8,678)
Other, net	—	(1)	—	(160)
Net cash provided by financing activities	399,735	16,111	1,327,189	166,18
Net change in cash and cash equivalents	(971,294)	(179)	9,354	(102)
Cash and cash equivalents at beginning of period	980,666	197	18	120
Cash and cash equivalents at end of period	\$ 9,372	\$ 18	\$ 9,372	\$ 18

SM ENER

FINANCIA

December

Adjusted EBITDAX⁽¹⁾

(in thousands)

Reconciliation of net loss (GAAP) to adjusted EBITDAX (non-GAAP) to net cash provided by operating activities (GAAP): For the Th
Ended De

2016

Net loss (GAAP) \$ (200,94

Interest expense 46,356

Other non-operating income, net (130)

Income tax benefit (129,667)

Depletion, depreciation, amortization, and asset retirement obligation liability accretion	171,552
Exploration ⁽²⁾	22,289
Impairment of proved properties	76,780
Abandonment and impairment of unproved properties	74,450
Impairment of other property and equipment	—
Stock-based compensation expense	6,412
Net derivative (gain) loss	129,547
Derivative settlement gain ⁽³⁾	23,244
Change in Net Profits Plan liability	(751)
Net gain on divestiture activity	(33,661)
(Gain) loss on extinguishment of debt	—
Materials inventory impairment	744
Adjusted EBITDAX (Non-GAAP)	\$ 186,219
Interest expense	(46,356)
Other non-operating income, net	130
Income tax benefit	129,667
Exploration ⁽²⁾	(22,289)
Exploratory dry hole expense	—
Amortization of discount and deferred financing costs	4,251
Deferred income taxes	(133,873)
Plugging and abandonment	(992)
Loss on extinguishment of debt	—
Other, net	5,147
Changes in current assets and liabilities	15,888
Net cash provided by operating activities (GAAP)	\$ 137,792

(1)

Adjusted
EBITDAX
represents
net
income
(loss)
before
interest
expense,
other
non-operating
income
or
expense,
income
taxes,
depletion,
depreciation,
amortization
and
asset
retirement
obligation
liability
accretion
expense,
exploration
expense,
property
impairments,
non-cash
stock-based
compensation
expense,
derivative
gains
and
losses
net
of
settlements,
change
in
the
Net
Profits
Plan
liability,
gains
and
losses
on
divestitures,
gains
or
losses
on
extinguishment
of
debt,
and
materials
inventory
impairments.
Adjusted
EBITDAX
excludes
certain
items
that
we

believe
affect
the
comparability
of
operating
results
and
can
exclude
items
that
are
generally
one-time
in
nature
or
whose
timing
and/or
amount
cannot
be
reasonably
estimated.
Adjusted
EBITDAX
is
a
non-GAAP
measure
that
we
present
because
we
believe
it
provides
useful
additional
information
to
investors
and
analysts,
as
a
performance
measure,
for
analysis
of
our
ability
to
internally
generate
funds
for
exploration,
development,
acquisitions,
and
to
service
debt.
We
are
also
subject
to
financial

covenants
under
our
Credit
Agreement
based
on
adjusted
EBITDAX
ratios.
In
addition,
adjusted
EBITDAX
is
widely
used
by
professional
research
analysts
and
others
in
the
valuation,
comparison,
and
investment
recommendations
of
companies
in
the
oil
and
gas
exploration
and
production
industry,
and
many
investors
use
the
published
research
of
industry
research
analysts
in
making
investment
decisions.
Adjusted
EBITDAX
should
not
be
considered
in
isolation
or
as
a
substitute
for
net
income
(loss),
income
(loss)

from operations, net cash provided by operating activities, or profitability or liquidity measures prepared under GAAP. Because adjusted EBITDAX excludes some, but not all items that affect net income (loss) and may vary among companies, the adjusted EBITDAX amounts presented may not be comparable to similar metrics of other companies. Our credit facility provides a material source of liquidity for us. Under the terms of our Credit Agreement, if we fail to comply with

the
covenants
that
establish
a
maximum
permitted
ratio
of
senior
secured
debt
to
adjusted
EBITDAX
and
a
minimum
permitted
ratio
of
adjusted
EBITDAX
to
interest,
we
will
be
in
default,
an
event
that
would
prevent
us
from
borrowing
under
our
credit
facility
and
would
therefore
materially
limit
our
sources
of
liquidity.
In
addition,
if
we
default
under
our
credit
facility
and
are
unable
to
obtain
a
waiver
of
that
default
from
our
lenders,
lenders

under
that
facility
and
under
indentures
governing
our
outstanding
Senior
Notes
and
Senior
Convertible
Notes
would
be
entitled
to
exercise
all
of
their
remedies
for
default.
Stock-based
compensation
expense
is
a
component
of
exploration
expense
and
general
and
administrative
expense
on
the
accompanying
statements
of
operations.
Therefore,
the
exploration
line
items
shown
in
the
reconciliation
above
will
vary
from
the
amount
shown
on
the
accompanying
statements
of
operations
for
the
component
of
stock-based
compensation

expense
recorded
to
exploration
expense.

(3)
Derivative
settlement
gain
for
the
year
ended
December
31,
2015,
includes
\$15.3
million
of
gains
on
the
early
settlement
of
futures
contracts
as
a
result
of
divesting
our
Mid-Continent
assets
during
the
second
quarter
of
2015.

SM ENERGY COMPANY

FINANCIAL HIGHLIGHTS

December 31, 2016

Adjusted Net Loss	For the Three Months ended December 31, 2015	For the Twelve Months ended December 31, 2015	For the Twelve Months ended December 31, 2016
Net loss	\$(200,946)	\$(200,946)	\$(40,258)
Change in derivative	(6,351)	(6,351)	(7,200)
Net income	(123,340)	(123,340)	250,633
Dispositive	124,847	124,847	329,478
Net gain	(4,534)	(4,534)	(37,074)
Divestiture	344,249	344,249	354,614
Environment	54,597	54,597	80,367
properties	49,369	49,369	—
impairment	—	—	10,000
of	—	—	(15,722)
properties	—	—	16,578
respons	—	—	(15,329)
on	850	(531)	9,390
contracts	(160,486)	(160,486)	(349,173)
related	\$	(\$1,057)	(\$12,352)
to	\$	(\$1,057)	(\$12,352)
adjustments	(\$906.61)	(\$906.61)	(\$906.61)
loss	(0.09)	(0.09)	(0.29)
net	(1.81)	3.27	(6.04)
change	1.84	4.30	7.57
per	(0.07)	(0.48)	(0.64)
derivative	5.06	4.63	6.92
profits	0.80	1.05	1.16
(GAAP)	0.73	—	0.73
liability	—	0.13	—
ment	—	(0.21)	0.24
gain			
impairment			
divestiture			
environment			
properties			
impairment			
of			
properties			
respons			
on			
contracts			
related			
to			

— — — (0.23)

— 0.01 (0.01) 0.14

Tax
effect

Adjusted net loss	\$	(\$90)	(\$86.53)
Diluted weighted-average common shares outstanding (Non-GAAP)	67,976	76,568	67,723

(1)
 For the three and twelve-month periods ended December 31, 2016, adjustments are shown before tax effect which is calculated using a tax rate of 36.2%, which approximates the Company's statutory tax rate adjusted for ordinary permanent differences. For the three and twelve-month periods ended December 31, 2015, adjustments are shown before tax effect and are calculated using a tax rate of 36.5%, which approximates

the
Company's
statutory
tax
rate
adjusted
for
ordinary
permanent
differences.

(2)

Adjusted
net
income
(loss)
excludes
certain
items
that
the
Company
believes
affect
the
comparability
of
operating
results.
Items
excluded
generally
are
non-recurring
items
or
are
items
whose
timing
and/or
amount
cannot
be
reasonably
estimated.
These
items
include
non-cash
and
other
adjustments,
such
as
the
change
in
the
Net
Profits
Plan
liability,
derivative
gain,
net
of
derivative
settlement
gains,

impairments,
and
net
gain
on
divestiture
activity.
The
non-GAAP
measure
of
adjusted
net
income
(loss)
is
presented
because
management
believes
it
provides
useful
additional
information
to
investors
for
analysis
of
SM
Energy's
fundamental
business
on
a
recurring
basis.
In
addition,
management
believes
that
adjusted
net
income
(loss)
is
widely
used
by
professional
research
analysts
and
others
in
the
valuation,
comparison,
and
investment
recommendations
of
companies
in
the
oil
and
gas
exploration
and
production
industry,

and
many
investors
use
the
published
research
of
industry
research
analysts
in
making
investment
decisions.
Adjusted
net
income
(loss)
should
not
be
considered
in
isolation
or
as
a
substitute
for
net
income
(loss),
income
(loss)
from
operations,
cash
provided
by
operating
activities,
or
other
income,
profitability,
cash
flow,
or
liquidity
measures
prepared
under
GAAP.
Since
adjusted
net
income
(loss)
excludes
some,
but
not
all,
items
that
affect
net
income
(loss)
and
may
vary
among

companies,
the
adjusted
net
income
(loss)
amounts
presented
may
not
be
comparable
to
similarly
titled
measures
of
other
companies.

(3)
For
the
three
and
twelve-month
periods
ended
December
31,
2016
and
December
31,
2015,
the
adjustments
are
related
to
the
impairment
of
materials
inventory
and
estimated
adjustments
relating
to
claims
on
royalties
on
certain
Federal
and
Indian
leases,
which
are
included
in
other

operating expenses on the Company's consolidated statements of operations. These items are included as a portion of other operating revenues and non-operating income (expense), other, net, on the Company's consolidated statements of operations.

Regional proved oil and gas reserve quantities:

	SE Asia Middle East Tasmanian & Gulf Coast
Year-end 2016 proved reserves	
Oil (MMBbl)	35,708.9
Gas (Bcf)	927.2
NGL (MMBbl)	1,052.7
Total (MMBOE)	36,335.8
% Proved developed	56%

SM ENERGY COMPANY

FINANCIAL HIGHLIGHTS

December 31, 2016

Costs incurred in oil and gas producing activities⁽¹⁾:

(in thousands)

Reconciliation of Cost Incurred in Oil and Gas Producing Activities (GAAP) to Total Capital Spend (Non-GAAP) For the Year Ended December 31, 2016

Development costs ⁽²⁾	\$ 595,331
Exploration costs	118,224
Acquisition costs:	
Proved properties	201,672
Unproved properties	2,458,667
Total, including asset retirement obligation	\$ 3,373,894
Less: Asset retirement obligation	(15,574)
Less: Capitalized interest	(17,004)
Less: Proved property acquisitions	(201,672)
Less: Unproved property acquisitions	(2,451,152)
Less: Other	(1,938)
Total Capital Spend	\$ 686,554

(1) The non-GAAP measure of total capital spend is presented because management believes it provides useful information to investors for analysis of SM Energy's fundamental business on a recurring basis. In addition, management believes that total capital spend is widely used by professional research analysts and others in the valuation, comparison, and investment recommendations of companies in the oil and gas exploration and production industry, and many investors use the published research of industry research analysts in making investment decisions. total capital spend should not be considered in isolation or as a substitute for Cost Incurred or other capital spending measures prepared under GAAP. The total capital spend amounts presented may not be comparable to similarly titled measures of other companies.

(2) Includes facility costs of \$25.9 million.

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