

All financial figures are in Canadian dollars

[Gibson Energy Inc.](#) ("Gibsons" or the "Company") (TSX:GEI) announced today a dividend increase and operating and financial results for the three months and year ended December 31, 2015.

Highlights:

- Announced earlier today, the Company's Board of Directors approved a 3% increase to its quarterly dividend to \$0.33 per common share. This dividend is payable on April 15, 2016 to shareholders of record at the close of business on March 31, 2016;
- Segment Profit⁽¹⁾ of \$112 million in the fourth quarter of 2015 contributed to total annual performance of \$419 million in 2015. These fourth quarter and annual results reflect resiliency in the face of severe industry headwinds and include strong contributions from our Terminals & Pipelines and Propane and NGL Marketing and Distribution segments, which benefited from capital spending initiatives and rail car fleet capacity enhancements;
- Pro Forma Adjusted EBITDA⁽²⁾ was \$390 million in 2015;
- Distributable Cash Flow⁽³⁾ generated in 2015 was \$220 million (\$1.75 per share⁽⁴⁾) while dividends declared during the period were \$161 million (\$1.28 per share⁽⁴⁾), resulting in a dividend payout ratio of 73%;
- Capital expenditures were \$393 million in 2015, of which \$346 million was related to growth initiatives. Growth capital expenditures were primarily for the expansion of terminal storage, pipeline connections and oilfield waste processing infrastructure at the Company's facilities;
- On December 1, 2015, the Company successfully commissioned its connectivity enhancement project at the Hardisty Terminal related to the twinning of the Athabasca pipeline connection; and
- On December 9, 2015, the Company announced its growth capital expenditure plans for 2016, which offers ample flexibility, with a range of spending between \$200 million and \$300 million.

"Gibsons' fourth quarter results cap a challenging year for the Company, but also highlight certain key strengths of our operation including the value of our diversified portfolio. We generated cash flow levels that were in line with our expectations, as excellent results in our Terminals & Pipelines segment were offset by weakness in some of our more activity-sensitive businesses. Our strategy to focus organic growth capital towards infrastructure projects has proven to offer our shareholders a steady and predictable cash flow stream in today's volatile environment," said Stewart Hanlon, Gibsons' President and Chief Executive Officer. "Looking forward, we recognize the continued challenges many of our customers face and we expect to see further reductions in capital spent on shorter cycle time investments. While we do not expect industry conditions to recover in the near term, there is growing evidence that oil supply and demand fundamentals will re-align within our planning horizon. In the interim, we have driven meaningful cost efficiencies into our business and we have good visibility to the cash flow growth associated with our capital projects that are currently underway. This outlook provided us the comfort to modestly increase our quarterly dividend as we continue to deliver an attractive total return to Gibsons' shareholders, while maintaining a strong balance sheet."

- (1) Segment Profit is defined as revenue minus (i) cost of sales; and (ii) operating costs. It excludes depreciation, amortization, impairment charges, stock based compensation and corporate expenses.
- (2) Pro Forma Adjusted EBITDA is defined in Gibsons' Management's Discussion and Analysis.
- (3) Distributable Cash Flow is defined in Gibsons' Management's Discussion and Analysis.
- (4) Per share amounts are based on basic weighted average common shares outstanding.

Management's Discussion and Analysis and Financial Statements

The 2015 Management's Discussion and Analysis and Consolidated Financial Statements provide a detailed explanation of Gibsons' operating results for the year ended December 31, 2015, as compared to the year ended December 31, 2014. These documents are available at www.gibsons.com and at www.sedar.com.

2015 Fourth Quarter and Year End Results Conference Call

A conference call to discuss Gibsons' fourth quarter and year end results will be held at 9:00 a.m. MT (11:00 a.m. ET) on Wednesday, March 2, 2016, for interested investors, analysts and media representatives.

The conference call dial-in numbers are:

- 866-696-5910 from Canada and the US
- 416-340-2217 from Toronto and International
- Participant Pass Code: 1158922 #

Shortly after the call, an audio archive will be posted on the Investor/News section at www.gibsons.com. The call will also be recorded and available for playback 60 minutes after the meeting end time, until May 4, 2016, using the following dial in process:

About Gibsons

Gibsons is a large independent midstream energy company with operations across major producing regions throughout North America. Gibsons is engaged in the movement, storage, blending, processing, marketing and distribution of crude oil, condensate, natural gas liquids, water, oilfield waste, and refined products. The Company transports energy products by utilizing its integrated network of terminals, pipelines, storage tanks, and trucks located throughout western Canada and through its significant truck transportation and injection station network in the United States. Gibsons also provides emulsion treating, water disposal and oilfield waste management services in Canada and the United States and is the second largest industrial propane distribution company in Canada. The Company's integrated operations allow it to participate across the full midstream energy value chain, from the hydrocarbon producing regions in Canada and the United States, through the Company's strategically located terminals in Hardisty and Edmonton, Alberta, and injection stations and small terminals in the United States, to the end user or refineries of North America.

Forward-Looking Statements

Certain statements contained in this news release constitute forward-looking information and statements (collectively, "forward-looking statements") including, but not limited to, statements concerning the Company's future payment of dividends and the amount thereof and management's expectation with respect to the Company's business and financial prospects and opportunities. These statements relate to future events or the Company's future performance. All statements other than statements of historical fact are forward-looking statements. The use of any of the words "anticipate", "plan", "contemplate", "continue", "estimate", "expect", "intend", "propose", "might", "may", "will", "shall", "project", "should", "could", "would", "believe", "predict", "forecast", "pursue", "potential" and "capable" and similar expressions are intended to identify forward-looking statements. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. No assurance can be given that these expectations will prove to be correct and such forward-looking statements included in this news release should not be unduly relied upon. These statements speak only as of the date of this news release. In addition, this news release may contain forward-looking statements and forward-looking information attributed to third party industry sources. The Company does not undertake any obligations to publicly update or revise any forward looking statements except as required by securities law. Actual results could differ materially from those anticipated in these forward-looking statements as a result of numerous risks and uncertainties including, but not limited to, the risks and uncertainties described in "Forward-Looking Statements" and "Risk Factors" included in the Company's Annual Information Form dated March 1, 2016 as filed on SEDAR and available on the Gibsons website at www.gibsons.com.

This news release refers to certain financial measures that are not determined in accordance with International Financial Reporting Standards ("IFRS"). Adjusted EBITDA and Pro Forma Adjusted EBITDA are not measures recognized under IFRS and do not have standardized meanings prescribed by IFRS. Management considers these to be important supplemental measures of the Company's performance and believes these measures are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in its industries with similar capital structures. See "Summary of Quarterly Results" in the Company's MD&A for a reconciliation of EBITDA to net income, the IFRS measure most directly comparable to EBITDA, and for a reconciliation of Adjusted EBITDA and Pro Forma Adjusted EBITDA to EBITDA. Distributable cash flow is used to assess the level of cash flow generated from ongoing operations and to evaluate the adequacy of internally generated cash flow to fund dividends. See "Distributable Cash Flow" in the Company's MD&A for a reconciliation of distributable cash flow to cash flow from operations, the IFRS measure most directly comparable to distributable cash flow. Investors are encouraged to evaluate each adjustment and the reasons the Company considers it appropriate for supplemental analysis. Investors are cautioned, however, that these measures should not be construed as an alternative to net income determined in accordance with IFRS as an indication of the Company's performance.

Selected Financial Highlights

	Three months ended Dec 31		Twelve months ended Dec 31	
	2015	2014	2015	2014
	(in thousands)			
Segment Profit*:				
Terminals and Pipelines	\$ 40,378	\$ 34,020	\$ 142,796	116,524
Environmental Services	11,400	28,097	57,257	100,273
Truck Transportation	10,912	22,743	52,034	83,178
Propane and NGL Marketing and Distribution	30,504	15,524	94,192	70,271
Processing and Wellsite Fluids	7,044	14,807	37,207	51,675
Marketing	11,860	14,332	35,271	65,180
Total Segment Profit	\$ 112,098	\$ 129,523	\$ 418,757	\$ 487,101
Adjusted EBITDA	\$ 100,961	\$ 119,302	\$ 386,284	\$ 453,065

Capital Expenditures, excluding acquisitions:

Growth Capital	\$ 86,523	\$ 101,027	\$ 345,791	\$ 352,487
Upgrade and Replacement Capital	9,305	19,874	46,775	59,035
Total	\$ 95,828	\$ 120,901	\$ 392,566	\$ 411,522

Trailing Twelve Month Metrics:

	Twelve months ended Dec 31			
	2015		2014	
Pro Forma Adjusted EBITDA	\$ 389,895		\$ 458,194	
Distributable Cash Flow	219,531		265,227	
Dividends Declared to Shareholders	161,002		148,573	
Payout Ratio	73	%	56	%
Leverage Metrics:				
Total Debt Ratio	3.2		2.2	
Interest Coverage Ratio	4.6		6.7	

- Segment profit is defined as revenue minus (i) cost of sales; and (ii) operating costs. It excludes depreciation, amortization, impairment charges, stock based compensation and corporate expenses.

Contact

[Gibson Energy Inc.](#)

Tammi Price
Vice President Investor Relations & Corporate Development
(403) 206-4212
tprice@gibsons.com

[Gibson Energy Inc.](#)

Cam Deller
Manager, Investor Relations
(403) 776-3041
cam.deller@gibsons.com
www.gibsons.com