Sm Energy Reports 2021 Results And 2022 Operating Plan: Outperformance

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DENVER, Feb. 24, 2022 /PRNewswire/ -- <u>SM Energy Company</u> (the "Company") (NYSE: SM) today announced certain quarter and full year 2021 operating and financial results, year-end 2021 estimated proved reserves and its 2022 opera Highlights include:

- Proved reserves growth. Estimated proved reserves at year-end 2021 totaled 492 MMBoe, up 22% from year-end predominantly by reserve additions and performance revisions, including 83 MMBoe of reserve additions from the Chalk in South Texas. The ratio of estimated proved reserves at year-end 2021 to 2021 production is 9.6 years. It standardized measure of discounted future net cash flows from estimated proved reserves was \$6.96 billion, up 1 year-end 2020.
- Capital efficiency and discipline. Capital expenditures in the fourth quarter 2021 were \$124.6 million, which adjust decreased capital accruals of \$19.7 million totaled \$104.9 million⁽¹⁾ and was slightly better than guidance of \$111 million. For the full year 2021, capital expenditures of \$674.8 million adjusted for decreased capital accruals of \$1 totaled \$664.0 million.⁽¹⁾
- Well performance above expectations. Production in the fourth quarter 2021 was 14.6 MMBoe (158.3 MBoe/d) are oil, and production for the full year 2021 was 51.4 MMBoe (140.7 MBoe/d) and was 54% oil. Production volumes benefited from larger fracture stimulations in the Midland Basin, better than expected performance from new Aust wells and reduced flaring. Average net daily oil production volumes for 2021 were the highest in Company history from 2020.
- Significant cash flow generation. For the full year 2021, net cash provided by operating activities of \$1.16 billion because in working capital of \$(117.4) million totaled \$1.04 billion. Fourth quarter net cash provided by operating \$429.6 million before net change in working capital of \$(65.2) million was \$364.4 million. For the full year 2021, Company generated free cash flow of \$378.3 million, including fourth quarter free cash flow of \$259.5 million.
- Strengthened balance sheet. Cash and cash equivalents at year-end 2021 were \$332.7 million, up from \$29.8 million of the third quarter. As a result of cash generated in the fourth quarter and in support of the Company's object reduce absolute debt, on February 14, 2022, the Company redeemed its 5.00% Senior Notes due 2024. The rede was equal to 100.0% of the aggregate principal amount outstanding of approximately \$104.8 million, plus accrued interest.
- Stewardship targets. In December 2021, the Company set targets for Scope 1 and 2 emissions reductions. These
 included zero routine flaring at all SM Energy operations and non-routine flaring not to exceed 1% of natural gas |
 full year 2023. Full year 2021 flaring is estimated at less than 1%.

Strategic objectives 2022:

- Balance sheet inflection. Apply free cash flow to debt reduction and meet leverage target of net debt-to-Adjusted of approximately 1 times.
- Value creation from long-term, high-quality Austin Chalk inventory. Optimize operations to further establish the depotential, competitive returns and inventory of the Austin Chalk play in South Texas.
- Demonstrate measurable, top tier ESG stewardship. Short-term annual cash bonus and long-term incentive complan targets include key environmental and safety metrics.

Chief Executive Officer Herb Vogel comments: "2021 was an exceptional year. Production outperformance, strong comprises and capital discipline all contributed to a reduction in net debt⁽¹⁾ of more than \$475 million and a year-end levera 1.47 times.⁽¹⁾ Estimated proved reserves increased 22%, underscoring our high-quality asset base and long runway of breakeven production. We believe we enter 2022 exceptionally well positioned to generate significant cash flows with lodigit production growth, meet our leverage targets with an estimated reinvestment rate⁽¹⁾ of approximately 50%, and co demonstrate the value of our high-quality asset base with increased investment in South Texas."

ESTIMATED PROVED RESERVES AT YEAR-END 2021

20.05.2025 Seite 1/44

	MMD
	MMBoe
Estimated proved reserves year-end 2020	404.6
Reserve additions and performance revisions	142.6
Revisions - 5-year rule	(40.6)
Revisions - price	37.2
Production	(51.4)
Net acquisitions and divestitures	(0.4)
Estimated proved reserves year-end 2021	492.0

Estimated proved reserves at year-end 2021 were 492 MMBoe. Estimated proved reserves were 51% in the Midland Basin and 49% in South Texas, and were comprised of 41% oil, 42% natural gas and 17% NGLs. Reserves were 61% proved developed and 39% proved undeveloped.

- The ratio of estimated proved reserves at year-end 2021 to 2021 production is 9.6 years.
- Proved reserve additions through drilling and net performance revisions were 142.6 MMBoe, replacing 2021 prod 277%.
- Estimated proved reserves were adjusted downward by 40.6 MMBoe as a result of the SEC's "five-year rule" required develop PUD reserves within five years of their original booking. These economic reserves were removed from the category but remain in the Company's 3P reserves development plan.
- 2021 SÉC pricing was \$66.56 Bbl oil, \$3.60 Mcf natural gas and \$36.60 Bbl NGLs, up 68%, 81% and 107%, resp compared to 2020 SEC pricing.
- PDP reserves of 297 MMBoe surpassed the Company's previous peak of 270 MMBoe, set at the end of 2014.

STANDARDIZED MEASURE

The standardized measure of discounted future net cash flows from estimated proved reserves was \$6.96 billion at year-end 2021, up from \$2.68 billion at year-end 2020. The 160% increase in the standardized measure compared with year-end 2020 is predominantly due to the increase in reserves and increase in SEC pricing across commodities used in the calculation. Pre-tax PV-10⁽¹⁾ was \$8.16 billion, the highest value in Company history.

FOURTH QUARTER AND FULL YEAR 2021 RESULTS

		1	1
PRODUCTION BY OPERATING AREA			
	Fourth Quarter 2021		
	Midland Basin South Texas Total		
Oil (MBbl / MBbl/d)	6,682 / 72.6		7,772 / 84.5
Natural Gas (MMcf / MMcf/d)	16,519 / 179.6	14,736 / 160.2	31,255 / 339.7
NGLs (MBbl / MBbl/d)	2/-	1,577 / 17.1	1,579 / 17.2
Total (MBoe / MBoe/d)	9,437 / 102.6	5,123 / 55.7	14,560 / 158.3
Note: Totals may not calculate due to rounding.			

20.05.2025 Seite 2/44

	Full Year 2021		
	Midland Basin	South Texas	Total
Oil (MBbl / MBbl/d)	25,192 / 69.0	2,744 / 7.5	27,936 / 76.5
Natural Gas (MMcf / MMcf/d)	55,430 / 151.9	52,943 / 145.0	108,373 / 296.9
NGLs (MBbl / MBbl/d)	13 / -	5,351 / 14.7	5,364 / 14.7
Total (MBoe / MBoe/d)	34,443 / 94.4	16,919 / 46.4	51,362 / 140.7
Note: Totals may not calculate due to rounding.			

- Production volumes are approximately two-thirds from the Midland Basin and one-third from South Texas.
- Fourth quarter production volumes of 14.6 MMBoe (158.3 MBoe/d) were up 29% compared with the prior year pe 2% sequentially. Production was 53% oil. Oil volumes from South Texas reflect a 147% increase over the prior ye the Company successfully initiated development drilling of the Austin Chalk on its 155,000-acre South Texas pos
- Midland Basin production volumes exceeded Company expectations for the fourth quarter. Down time related to operator fracture stimulation activity was significantly less than projected and the Company continued to minimize flaring.
- South Texas production volumes benefited from the accelerated turn-in-line of nine wells as well as strong performew Austin Chalk wells that ramped up faster and delivered higher than expected oil in the commodity mix.

REALIZED PRICES BY OPERATING AREA				
Fourth Quarter 2021				
	Midland Basin	South Texas	Total	
	(Pre/Post-hedge			
Oil (\$/Bbl)	\$76.36	\$74.36	\$76.08 / \$53.11	
Natural Gas (\$/Mcf)	\$7.31	\$5.28	\$6.35 / \$4.31	
NGLs (\$/Bbl)	nm	\$39.62	\$39.63 / \$22.99	
Per Boe	\$66.88	\$43.19	\$58.54 / \$40.09	

Note: Totals may not calculate due to rounding.

20.05.2025 Seite 3/44

Full Year 2021			
	Midland Basin	South Texas	Total
			(Pre/Post-hedge) ⁽¹⁾
Oil (\$/Bbl)	\$67.56	\$69.20	\$67.72 / \$48.99
Natural Gas (\$/Mcf)	\$5.88	\$3.77	\$4.85 / \$3.44
NGLs (\$/Bbl)	nm	\$33.68	\$33.67 / \$20.00
Per Boe	\$58.89	\$33.66	\$50.58 / \$36.00

Note: Totals may not calculate due to rounding.

- In the fourth quarter, the average realized price before the effect of hedges was \$58.54 per Boe and the average price after the effect of hedges was \$40.09 per Boe.⁽¹⁾ For the full year, the average realized price before the effect was \$50.58 per Boe and the average realized price after the effect of hedges was \$36.00 per Boe.⁽¹⁾
- Benchmark pricing for the quarter included NYMEX WTI at \$77.19/Bbl, NYMEX Henry Hub natural gas at \$5.83/NEX Henry Hub natural gas at \$5.83/NEX Hub natural gas at \$44.21/Bbl. Benchmark pricing for the full year included NYMEX WTI at \$67.92/Bbl, NY Hub natural gas at \$3.84/MMBtu and Hart Composite NGLs at \$36.65/Bbl.
- The effect of commodity derivative settlements for the fourth quarter and full year was a loss of \$18.45 per Boe, or million, and \$14.58 per Boe, or \$749.0 million, respectively.

For additional operating metrics and regional detail, please see the Financial Highlights section below and the accompanying slide deck.

NET INCOME (LOSS), NET INCOME (LOSS) PER SHARE AND NET CASH PROVIDED BY OPERATING ACTIVITIES

Fourth quarter 2021 net income was \$424.9 million, or \$3.43 per diluted common share, compared with a net loss of \$(165.2) million, or \$(1.44) per diluted common share, for the same period in 2020. The current year period included a 167% increase in operating revenues and other income as well as a \$22.5 million net derivative gain versus the prior year period that had a \$152.7 million net derivative loss. For the full year 2021, net income was \$36.2 million, or \$0.29 per diluted common share, compared with a net loss of \$(764.6) million, or \$(6.72) per diluted common share, in the same period in 2020. In 2020, the Company recorded impairment charges of \$1.02 billion.

Fourth quarter 2021 net cash provided by operating activities of \$429.6 million before net change in working capital of \$(65.2) million totaled \$364.4 million,⁽¹⁾ which was up \$159.5 million, or 78%, from \$204.9 million,⁽¹⁾ in the same period in 2020. For the full year 2021, net cash provided by operating activities of \$1.16 billion before net changes in working capital of \$(117.4) million totaled \$1.04 billion,⁽¹⁾ which was up \$236.0 million, or 34%, from \$779.4 million⁽¹⁾ in 2020. For the fourth quarter and full year 2021, the increase in net cash provided by operating activities before net change in working capital was primarily due to the increase in production and realized prices after the effect of hedges.

ADJUSTED EBITDAX,(1) ADJUSTED NET INCOME (LOSS)(1) AND NET DEBT-TO-ADJUSTED EBITDAX(1)

Fourth quarter 2021 Adjusted EBITDAX⁽¹⁾ was \$406.9 million, up \$151.5 million, or 59%, from \$255.4 million in the same period in 2020. The increase in Adjusted EBITDAX⁽¹⁾ was due to the increase in production and realized price after the effect of hedges. For the full year 2021, Adjusted EBITDAX⁽¹⁾ was \$1.23 billion, compared with \$975.4 million in 2020.

20.05.2025 Seite 4/44

Fourth quarter 2021 adjusted net income⁽¹⁾ was \$141.5 million, or \$1.14 per diluted common share, which compares with adjusted net income⁽¹⁾ of \$2.7 million, or \$0.02 per diluted common share, for the same period in 2020. For the full year 2021, adjusted net income⁽¹⁾ was \$228.3 million, or \$1.85 per diluted common share, compared with an adjusted net loss⁽¹⁾ of \$(25.7) million, or \$(0.23) per diluted common share, in 2020.

At December 31, 2021, Net debt-to-Adjusted EBITDAX⁽¹⁾ was 1.47 times.

FINANCIAL POSITION, LIQUIDITY AND CAPITAL EXPENDITURES

At year-end 2021, the outstanding principal amount of the Company's long-term debt was \$2.14 billion with zero drawn on the Company's senior secured revolving credit facility. At year-end 2021, cash and cash equivalents were \$332.7 million and net debt⁽¹⁾ was \$1.80 billion, down \$475.9 million from year-end 2020. As of December 31, 2021, the Company's borrowing base and commitments under its senior secured revolving credit facility were \$1.10 billion providing more than \$1.43 billion in available liquidity. Subsequent to year-end 2021, the Company redeemed its 5.00% Senior Notes due 2024. The redemption price was equal to 100.0% of the aggregate principal amount outstanding of approximately \$104.8 million, plus accrued and unpaid interest.

In the fourth quarter 2021, capital expenditures of \$124.6 million adjusted for decreased capital accruals of \$19.7 million were \$104.9 million.⁽¹⁾ During the fourth quarter of 2021, the Company drilled 17 net wells and added 12 net flowing completions. For the full year 2021, capital expenditures of \$674.8 million adjusted for decreased capital accruals totaled \$664.0 million⁽¹⁾ and the Company drilled 81 net wells and added 109 net flowing completions.

COMMODITY DERIVATIVES

Commodity hedge positions through February 24, 2022:

- Oil: Approximately 50% of expected 2022 oil production is hedged to WTI at an average price of \$51.35 (weighter collar floors and swaps).
- Oil, Midland Basin differential: Approximately 9,500 MBbls is hedged to the local price point at a positive \$1.15/Bl
- Natural gas: Less than 50% of expected 2022 natural gas production is hedged. Approximately 28,932 BBtu is he at an average price of \$2.52/MMBtu and approximately 14,087 BBtu is hedged to WAHA at an average price of \$
- NGLs are hedged by individual product and include propane swaps and collars.

A detailed schedule of these and other hedge positions are provided in the accompanying slide deck.

2022 OPERATING PLAN AND GUIDANCE

Discussion in this release of the Company's 2022 operating plan guidance includes the terms "free cash flow"(1) and "Net debt-to-Adjusted EBITDAX,"(1) both of which are non-GAAP measures. In addition, guidance for net cash provided by operating activities and capital expenditures are defined to include adjustments for working capital and capital accruals, respectively. The Company is unable to provide reconciliations of these forward-looking non-GAAP measures because components of the calculations are inherently unpredictable, such as changes to current assets and liabilities, the timing of changes in capital accruals, unknown future events, and estimating certain future GAAP measures. The inability to project certain components of the calculation would significantly affect the accuracy of a reconciliation.

KEY ASSUMPTIONS

- Price deck: : Approximates late January strip prices at \$80.00 Bbl WTI; \$4.00 MMBtu natural gas; \$40.00 Bbl NG
- Hedges currently in place.
- Capital program is sized at an estimated, approximate 50% reinvestment rate⁽¹⁾ to achieve leverage targets, and includes an increased allocation to South Texas in order to further establish development potential of the Austin Quality inventory in the region.

20.05.2025 Seite 5/44

- The allocation of drilling and completion capital is roughly a 55%/45% split between Midland and South Texas respectively. South Texas drilling and completion capital includes approximately \$18 million for additional so completion testing in order to optimize landing zones and completions design in the Austin Chalk.
 - Due to the high oil content of the South Texas production program, the Company also plans to invest in exp handling facilities and infrastructure to accommodate higher oil volumes from the region, which is estimated incremental \$20 million.
 - Midland Basin: anticipate drilling approximately 55 net wells and completing approximately 40 net wells. Mid activity is expected to continue to co-develop zones and is expected to include activity across the RockStar well as in Sweetie Peck.
 - South Texas: anticipate drilling approximately 37 net wells and completing approximately 38 net wells. Active concentrated on Austin Chalk development, where wells are expected to be economically competitive with the Basin program.

GUIDANCE FULL YEAR 2022:

- Production: Approximately 51-54 MMBoe or 140-148 MBoe/d at 46-47% oil; assumes ethane processing for the f projection implies low single-digit production growth year-over year.
- This projects an approximate 75% increase in oil production from South Texas and overall growth in natura production due to the increased allocation to South Texas.
- Capital expenditures: ~\$750 million, excluding acquisitions.
- Production costs: LOE \$4.50-\$4.75/Boe, which includes workover activity; transportation ~\$3.00/Boe; production valorem taxes: ~\$3.25/Boe.
- G&A: ~\$110 million.
- Exploration/Capitalized overhead: ~\$40 million.
- DD&A: \$12-\$13/Boe.

GUIDANCE FIRST QUARTER 2022:

- Capital expenditures: \$180-190 million.
- Production: 13.5-13.8 MMBoe, or 150-153 MBoe/d, at 46% oil, reflecting the effect of only 4 Midland Basin complete fourth quarter 2021.

UPCOMING EVENTS

EARNINGS Q&A WEBCAST AND CONFERENCE CALL

February 25, 2022 - Please join SM Energy management at 8:00 a.m. Mountain time/10:00 a.m. Eastern time for the 2021 financial and operating results/2022 operating plan Q&A session. This discussion will be accessible via webcast (available live and for replay) on the Company's website at ir.sm-energy.com or by telephone. In order to join the live conference call, please register at the link below for dial-in information.

- Live Conference Call Registration: http://www.directeventreg.com/registration/event/5172136
- Replay (conference ID 5172136) Domestic toll free/International: 800-585-8367/416-621-4642

The call replay will be available approximately one hour after the call and until March 11, 2022.

CONFERENCE PARTICIPATION

- March 1, 2022 JP Morgan High Yield and Leveraged Finance Conference. Executive Vice President and Chief I
 Officer Wade Pursell will present at 2:00 p.m. Eastern time. The presentation will not be webcast. An investor pre
 this event will be posted to the Company's website before market open on March 1, 2022.
- March 1, 2022 Credit Suisse 26th Annual Energy Summit. President and Chief Executive Officer Herb Vogel will 1:55 p.m. Mountain time. The presentation will be webcast, accessible from the Company's website and available for a limited time.

DISCLOSURES

FORWARD LOOKING STATEMENTS

20.05.2025 Seite 6/44

This release contains forward-looking statements within the meaning of securities laws. The words "demonstrate," "establish," "estimate," "goal," "generate," "optimize," "target," and similar expressions are intended to identify forward-looking statements. Forward-looking statements in this release include, among other things, projections for the first quarter and full year 2022 regarding guidance for capital, production, operating costs, general and administrative expenses, exploration expenses and DD&A; the Company's 2022 strategic objectives, including generating and applying free cash flow to leverage reduction, optimizing Austin Chalk drilling and completions, as well as the Company's ESG stewardship goals; the Company's objectives regarding production growth and reinvestment rate, and the number of wells expected to be drilled and completed in each of our operating areas. These statements involve known and unknown risks, which may cause SM Energy's actual results to differ materially from results expressed or implied by the forward-looking statements. Future results may be impacted by the risks discussed in the Risk Factors section of SM Energy's most recent Annual Report on Form 10-K, as such risk factors may be updated from time to time in the Company's other periodic reports filed with the Securities and Exchange Commission, specifically the 2020 Form 10-K. The forward-looking statements contained herein speak as of the date of this release. Although SM Energy may from time to time voluntarily update its prior forward-looking statements, it disclaims any commitment to do so, except as required by securities laws.

RESERVE DISCLOSURE

The SEC requires oil and natural gas companies, in their filings with the SEC, to disclose estimated proved reserves, which are those quantities of oil, natural gas and NGLs, that, by analysis of geoscience and engineering data, can be estimated with reasonable certainty to be economically producible-from a given date forward, from known reservoirs and under existing economic conditions (using the trailing 12-month average first-day-of-the-month prices), operating methods and government regulations-prior to the time at which contracts providing the right to operate expire, unless evidence indicates that renewal is reasonably certain, regardless of whether deterministic or probabilistic methods are used for the estimation. The SEC also permits the disclosure of separate estimates of probable or possible reserves that meet SEC definitions for such reserves; however, the Company currently does not disclose probable or possible reserves in its SEC fillings.

Estimated proved reserves attributable to the Company at December 31, 2021, are estimated utilizing SEC reserve recognition standards and pricing assumptions based on the trailing 12-month average first-day-of-the-month prices of \$66.56 per Bbl of oil, \$3.60 per MMBtu of natural gas, and \$36.60 per Bbl of NGLs. At least 80% of the PV-10 of the Company's estimate of its total estimated proved reserves as of December 31, 2021, was audited by Ryder Scott Company, L.P.

FOOTNOTE 1: Indicates a non-GAAP measure. Please refer to the "Definitions of non-GAAP Measures as Calculated by the Company" section in Financials Highlights for additional information.

ABOUT THE COMPANY

<u>SM Energy Company</u> is an independent energy company engaged in the acquisition, exploration, development, and production of oil, gas, and NGLs in the state of Texas. SM Energy routinely posts important information about the Company on its website. For more information about SM Energy, please visit its website at www.sm-energy.com.

SM ENERGY INVESTOR CONTACTS

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20.05.2025 Seite 7/44

SM Energy Company	
FINANCIAL HIGHLIGHTS	
December 31, 2021	
	T
Consolidated Balance Sheets	
(in thousands, except share data)	Decembe
ASSETS	2021
Current assets:	
Cash and cash equivalents	\$ 332,71
Accounts receivable	247,201
Derivative assets	24,095
Prepaid expenses and other	9,175
Total current assets	613,187
Property and equipment (successful efforts method):	
Proved oil and gas properties	9,397,40
Accumulated depletion, depreciation, and amortization	(5,634,96
Unproved oil and gas properties	629,098
Wells in progress	148,394
Other property and equipment, net of accumulated depreciation of \$62,359 and \$63,662, respectively	36,060
Total property and equipment, net	4,575,99
Noncurrent assets:	
Derivative assets	239
Other noncurrent assets	44,553
Total noncurrent assets	44,792
Total assets	\$ 5,233,9
LIABILITIES AND STOCKHOLDERS' EQUITY	
Current liabilities:	
Accounts payable and accrued expenses	\$ 563,30
Derivative liabilities	319,506
Other current liabilities	6,515

20.05.2025 Seite 8/44

	889,327
	2,081,16
	97,324
	9,769
	25,696
	67,566
	2,281,51
ding: 121,862,248	3 and 1,219
	1,840,22
	234,533
	(12,849)
	2,063,13
	\$ 5,233,9
For the Three Mi	antha Ended D
	2020
2021	2020
¢ 252 368	\$ 320,153
	139
	320,292
1,500	020,22
143.285	95,963
	188,934
	11,314
12,550	1111.314
	For the Three Mo 2021 \$ 852,368 2,592 854,960 143,285 200,011

20.05.2025 Seite 9/44

General and administrative	37,062	20,034
Net derivative (gain) loss (2)	(22,524)	152,693
Other operating expense, net	1,415	14,651
Total operating expenses	380,549	492,339
Income (loss) from operations	474,411	(172,047)
Interest expense	(40,085)	(40,507)
Net gain (loss) on extinguishment of debt	-	15,535
Other non-operating income (expense), net	607	(1,585)
Income (loss) before income taxes	434,933	(198,604)
Income tax (expense) benefit	(10,033)	33,429
Net income (loss)	\$ 424,900	\$ (165,17
Basic weighted-average common shares outstanding	121,535	114,528
Diluted weighted-average common shares outstanding	124,019	114,528
Basic net income (loss) per common share	\$ 3.50	\$ (1.44)
Diluted net income (loss) per common share	\$ 3.43	\$ (1.44)
Dividends per common share	\$ -	\$ -
(1) Non-cash stock-based compensation included in:		
Exploration expense	\$ 946	\$ 743
General and administrative expense	3,682	(1,181)
Total non-cash stock-based compensation	\$ 4,628	\$ (438)
(2) The net derivative (gain) loss line item consists of the following:		
Settlement (gain) loss	\$ 268,696	\$ (64,991
(Gain) loss on fair value changes	(291,220)	217,684
Total net derivative (gain) loss	\$ (22,524)	\$ 152,693

20.05.2025 Seite 10/44

SM Energy Company		
FINANCIAL HIGHLIGHTS (UNAUDITED)		
December 31, 2021		
Condensed Consolidated Statements of Stockholders' Equity		
(in thousands, except share data and dividends per share)		
	Common Sto	ck
	Shares	Am
Balances, December 31, 2019	112,987,952	\$ 1
Net loss	-	
Other comprehensive loss	-	<u> </u> -
Cash dividends declared, \$0.02 per share	-	-
Issuance of common stock under Employee Stock Purchase Plan	464,757	4
Issuance of common stock upon vesting of RSUs and settlement of PSUs, net of shares used for tax withholdings	1,022,019	10
Stock-based compensation expense	267,576	3
Issuance of Warrants	-	<u> </u> -
Other	-	-
Balances, December 31, 2020	114,742,304	\$ 1
Net income	-	-
Other comprehensive income	-	-
Cash dividends declared, \$0.02 per share	-	-
Issuance of common stock under Employee Stock Purchase Plan	313,773	3
Issuance of common stock upon vesting of RSUs and settlement of PSUs, net of shares used for tax withholdings	827,572	9
Stock-based compensation expense	60,510	1
Issuance of common stock through cashless exercise of Warrants	5,918,089	59
Balances, December 31, 2021	121,862,248	 \$ 1

20.05.2025 Seite 11/44

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SM Energy Company		
FINANCIAL HIGHLIGHTS		
December 31, 2021		
	<u> </u>	
Consolidated Statements of Cash Flows		
(in thousands)	For the Three Month	1
	2021	2020
Cash flows from operating activities:		
Net income (loss)	\$ 424,900	\$ (165,17
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depletion, depreciation, amortization, and asset retirement obligation liability accretion	200,011	188,934
Impairment	8,750	8,750
Stock-based compensation expense	4,628	(438)
Net derivative (gain) loss	(22,524)	152,693
Derivative settlement gain (loss)	(268,696)	64,991
Amortization of debt discount and deferred financing costs	3,925	4,620
Net (gain) loss on extinguishment of debt	-	(15,535)
Deferred income taxes	9,847	(33,476)
Other, net	3,548	(506)
Changes in working capital:		
Accounts receivable	8,776	(15,408)
Prepaid expenses and other	729	354
Accounts payable and accrued expenses	55,736	67,056
Net cash provided by operating activities	429,630	256,860
Cash flows from investing activities:		
Net proceeds from the sale of oil and gas properties	2,092	<u> </u>
Capital expenditures	(124,576)	(128,008)
Acquisition of proved and unproved oil and gas properties	-	(798)
Net cash used in investing activities	(122,484)	(128,806)

20.05.2025 Seite 12/44

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Cash flows from financing activities:		
Proceeds from revolving credit facility	183,000	281,500
Repayment of revolving credit facility	(183,000)	(366,500
Net proceeds from Senior Notes	<u> </u> -	
Cash paid to repurchase Senior Notes		(42,228)
Debt issuance costs related to 10.0% Senior Secured Notes due 2025	-	(183)
Net proceeds from sale of common stock	1,324	517
Dividends paid	(1,215)	(1,146)
Other, net	(4,339)	(14)
Net cash used in financing activities	(4,230)	(128,054
Net change in cash, cash equivalents, and restricted cash	302,916	<u> </u>
<u>Տեհերշացի Թգախանո</u> րts, and restricted cash at beginning of period		10
Etash,Ncash કર્તાહિમ્કાકિતાંક,T≨nd restricted cash at end of period	\$ 302,916	\$ 10
December 31, 2021		
Consolidated Statements of Cash Flows (Continued)		П
(in thousands)	For the Three Mo	nths Ended Dece
(iii die dod.ido)	2021	2020
Supplemental schedule of additional cash flow information and non-cash		
Operating activities:		1
Cash paid for interest, net of capitalized interest	\$ (10,378)	\$ (18,319)
Net cash refunded (paid) for income taxes	\$ (62)	\$ (61)
<u> </u>		
Investing activities:		Щ
Increase (decrease) in capital expenditure accruals and other	\$ (19,711)	\$ 9,440

DEFINITIONS OF NON-GAAP MEASURES AS CALCULATED BY THE COMPANY

To supplement the presentation of its financial results prepared in accordance with U.S. generally accepted accounting principles (GAAP), the Company provides certain non-GAAP measures, which are used by management and the investment community to assess the Company's financial condition, results of operations, and cash flows, as well as compare performance from period to period and across the Company's peer group. The Company believes these metrics and performance measures are widely used by the investment community, including investors, research analysts and others, to evaluate and compare

20.05.2025 Seite 13/44

investments among upstream oil and gas companies in making investment decisions or recommendations. These measures, as presented, may have differing calculations among companies and investment professionals and may not be directly comparable to the same measures provided by others. A non-GAAP measure should not be considered in isolation or as a substitute for the most directly comparable GAAP measure or any other measure of a company's financial or operating performance presented in accordance with GAAP. A reconciliation of each of these non-GAAP measures to the most directly comparable GAAP measure is presented below. These measures may not be comparable to similarly titled measures of other companies.

Adjusted EBITDAX: Adjusted EBITDAX is calculated as net income (loss) before interest expense, interest income, income taxes, depletion, depreciation, amortization and asset retirement obligation liability accretion expense, exploration expense, property abandonment and impairment expense, non-cash stock-based compensation expense, derivative gains and losses net of settlements, gains and losses on divestitures, gains and losses on extinguishment of debt, and certain other items. Adjusted EBITDAX excludes certain items that the Company believes affect the period to period comparability of operating results, including items that are generally non-recurring in nature or whose timing and/or amount cannot be reasonably estimated. The Company believes that Adjusted EBITDAX provides useful information for internal analysis and for investors and analysts, as a performance and liquidity measure, to evaluate the Company's ability to internally generate funds for exploration, development, acquisitions, and to service debt. The Company is also subject to financial covenants under the Company's Credit Agreement, a material source of liquidity for the Company, based on Adjusted EBITDAX ratios. Please reference the Company's 2021 Form 10-K for discussion of the Credit Agreement and its covenants.

Adjusted net income (loss) and adjusted net income (loss) per diluted common share: Adjusted net income (loss) and adjusted net income (loss) per diluted common share excludes certain items that the Company believes affect the comparability of operating results, including items that are generally non-recurring in nature or whose timing and/or amount cannot be reasonably estimated. These items include non-cash and other adjustments, such as derivative gains and losses net of settlements, impairments, net (gain) loss on divestiture activity, gains and losses on extinguishment of debt, and accruals for non-recurring matters. The Company uses these measures to evaluate the comparability of the Company's ongoing operational results and trends and believes these measures provide useful information to investors for analysis of the Company's fundamental business on a recurring basis.

Net Debt: Net debt is calculated as the total principal amount of outstanding senior secured notes and senior unsecured notes plus amounts drawn on the revolving credit facility (also referred to as total funded debt) less cash and cash equivalents. The Company uses net debt as a measure of financial position and believes this measure provides useful additional information to investors to evaluate the Company's capital structure and financial leverage.

Free cash flow: Free cash flow is calculated as net cash provided by operating activities before net change in working capital less capital expenditures before increase (decrease) in capital expenditure accruals and other. The Company uses this measure as representative of the cash from operations, in excess of capital expenditures that provides liquidity to fund non-discretionary obligations such as debt reduction, return cash to shareholders or expand the business.

Forward-looking Free cash flow: Guidance or projected measures are not reconciled to the most comparable GA/because components of the GAAP calculation are inherently difficult to project. Specifically, the timing of cash red disbursements could not be projected with accuracy.

Net debt-to-Adjusted EBITDAX: Net debt-to-Adjusted EBITDAX is calculated as Net Debt (defined above) divided by Adjusted EBITDAX (defined above) for the trailing twelve-month period. A variation of this calculation is a financial covenant under the Company's Credit Agreement. The Company and the investment community may use this measure in understanding the Company's ability to service its debt and identify trends in its leverage position. The Company reconciles the two non-GAAP measure components of this calculation.

• Forward-looking Net-debt-to-Adjusted EBITDAX: Guidance or projected measures are not reconciled to the most GAAP measure because components of the GAAP calculation are inherently difficult to project. Specifically, non-components of earnings such as derivative gains and losses, gains and losses on divestitures, gains and losses extinguishment of debt and unknown future events could not be projected with accuracy.

Pre-Tax PV-10: Pre-Tax PV-10 is the present value of estimated future revenue to be generated from the

20.05.2025 Seite 14/44

production of estimated net proved reserves, net of estimated production and future development costs, based on prices used in estimating the proved reserves and costs in effect as of the date indicated (unless such costs are subject to change pursuant to contractual provisions), without giving effect to non-property related expenses such as general and administrative expenses, debt service, future income tax expenses, or depreciation, depletion, and amortization, discounted using an annual discount rate of 10 percent. While this measure does not include the effect of income taxes as it would in the use of the standardized measure of discounted future net cash flows calculation, it does provide an indicative representation of the relative value of the Company on a comparative basis to other companies and from period to period. This measure is presented because management believes it provides useful information to investors for analysis of the Company's fundamental business on a recurring basis.

Reinvestment rate: Reinvestment rate is calculated as capital expenditures before increase (decrease) in capital expenditure accruals and other divided by net cash provided by operating activities before net change in working capital. The Company believes this metric is useful to management and the investment community to understand the Company's ability to generate sustainable profitability and may be used to compare over periods of time across industry peers.

Forward-looking Reinvestment rate: Guidance or projected measures are not reconciled to the most comparable
measure because components of the GAAP calculation are inherently difficult to project. Specifically, changes to
assets and liabilities, the timing of change in capital accruals, and unknown future events. The inability to project
components of the calculation would significantly affect the accuracy of a reconciliation.

Adjusted operating margin: Adjusted operating margin is calculated as oil, gas, and NGL revenues (before the effects of commodity derivative settlements), less operating expenses (specifically, LOE, transportation, production taxes, ad val taxes, and G&A). This calculation excludes derivative settlements, exploration expense, and DD&A and is reflected on a per BOE basis using net equivalent production for the period represented. This measure includes non-cash items in G&A, specifically stock compensation expense. The Company believes this metric provides management and the investment community with an understanding of the Company's recurring operating margin before DD&A, which is helpful to compare period-to-period and across peers.

Post-hedge: Post-hedge is calculated as the average realized price after the effects of commodity derivative settlements. The Company believes this metric is useful to management and the investment community to understand the impacts of commodity derivative settlements on average price realized.

SM Energy Company			
FINANCIAL HIGHLIGHTS			
December 31, 2021			
Production Data			
	For the T	hree Months	s Ended D
	2021	2020	Percent
Realized sales price (before the effects of derivative settlement	rs):	-	
Oil (per Bbl)	\$ 76.08	\$ 40.54	88 %
Gas (per Mcf)	\$ 6.35	\$ 2.46	158 %
NGLs (per Bbl)	\$ 39.63	\$ 18.43	115 %
Equivalent (per Boe)			

20.05.2025 Seite 15/44

\$ 58.54

20.05.2025 Seite 16/44

\$ 28.42

20.05.2025 Seite 17/44

106 %

20.05.2025 Seite 18/44

20.05.2025 Seite 19/44

20.05.2025 Seite 20/44

20.05.2025 Seite 21/44

20.05.2025 Seite 22/44

Realized sales price (including the effects of derivative settlements):		·-	- <u>-</u>
Oil (per Bbl)	\$ 53.11	\$ 52.71	1 %
Gas (per Mcf)	\$ 4.31	\$ 2.28	89 %
NGLs (per Bbl)	\$ 22.99	\$ 17.80	29 %
Equivalent (per Boe)	\$ 40.09	\$ 34.19	17 %
Net production volumes: (1)			
Oil (MMBbl)	7.8	5.8	34 %
Gas (Bcf)	31.3	25.3	23 %
NGLs (MMBbl)	1.6	1.3	26 %
ММВое	14.6	11.3	29 %
Average net daily production: (1)			
Oil (MBbls/d)	84.5	62.9	34 %
Gas (MMcf/d)	339.7	275.3	23 %
NGLs (MBbls/d)	17.2	13.6	26 %
MBoe/d	158.3	122.4	29 %
Per Boe data:			
	\$ 58.54	\$ 28.42	106 %
Lease operating expense	4.21	4.10	3 %
		11	(10) %
	2.80	1.15	143 %
Ad valorem tax expense	0.22	0.38	(42) %
	2.55	1.78	43 %
Adjusted operating margin (before the effects of derivative settlements) (3)	46.15	18.12	155 %
Derivative settlement gain (loss)	(18.45)	5.77	(420) %
	\$ 27.70	\$ 23.89	16 %
Depletion, depreciation, amortization, and asset retirement obligation liability accretion		\$ 16.77	(18) %

⁽¹⁾ Amounts and percentage changes may not calculate due to rounding.

20.05.2025 Seite 23/44

 $^{^{(2)}}$ Includes non-cash stock-based compensation expense per Boe of \$0.25 and \$(0.10) for the three months ended De \$0.25 for the twelve months ended December 31, 2021, and 2020, respectively.

(3) See "Definitions of non-GAAP Measures as Calculated by the Company" above.

SM Energy Company

20.05.2025 Seite 24/44

FINANCIAL HIGHLIGHTS	
December 31, 2021	
Adjusted EBITDAX Reconciliation (1)	
(in thousands)	
Reconciliation of net income (loss) (GAAP) and net cash provided by operating activities (GAAP) to Adjusted EBITDAX (non-GAAP)	For the T
	2021
Net income (loss) (GAAP)	\$ 424,90
Interest expense	40,085
Income tax expense (benefit)	10,033
Depletion, depreciation, amortization, and asset retirement obligation liability accretion	200,011
Exploration (2)	11,604
Impairment	8,750
Stock-based compensation expense	4,628
Net derivative (gain) loss	(22,524)
Derivative settlement gain (loss)	(268,696
Net (gain) loss on extinguishment of debt	-
Other, net	(1,900)
Adjusted EBITDAX (non-GAAP)	\$ 406,89
Interest expense	(40,085)
Income tax (expense) benefit	(10,033)
Exploration (2)	(11,604)
Amortization of debt discount and deferred financing costs	3,925
Deferred income taxes	9,847
Other, net	5,448
Net change in working capital	65,241
Net cash provided by operating activities (GAAP)	\$ 429,63
(1) See "Definitions of non-GAAP Measures as Calculated by the Company" above.	

20.05.2025 Seite 25/44

(2) Stock-based compensation expense is a component of the exploration expense and general and administrative expense, the exploration line items shown in the reconciliation above will vary from the amount shown on the accomponensation expense recorded to exploration expense.

20.05.2025 Seite 26/44

SM Energy Company		
FINANCIAL HIGHLIGHTS	_	
December 31, 2021		
		
Adjusted Net Income (Loss) Reconciliation (1)		
(in thousands, except per share data)		
Reconciliation of net income (loss) (GAAP) to adjusted net income (loss) (nor	n-GAAP): For the Three M	Months Ended D
	2021	2020
Net income (loss) (GAAP)	\$ 424,900	\$ (165,17
Net derivative (gain) loss	(22,524)	152,693
Derivative settlement gain (loss)	(268,696)	64,991
Impairment	8,750	8,750
Net (gain) loss on extinguishment of debt		(15,535)
Other, net ⁽²⁾	(885)	3,554
Tax effect of adjustments ⁽³⁾	61,488	(46,536)
Valuation allowance on deferred tax assets	(61,488)	
Adjusted net income (loss) (non-GAAP)	\$ 141,545	\$ 2,742
Diluted net income (loss) per common share (GAAP)	\$ 3.43	\$ (1.44)
Net derivative (gain) loss	(0.18)	1.33
Derivative settlement gain (loss)	(2.17)	0.57
Impairment	0.07	0.08
Net (gain) loss on extinguishment of debt	-	(0.14)
Other, net (2)	(0.01)	0.03
Tax effect of adjustments ⁽³⁾	0.50	(0.41)
Valuation allowance on deferred tax assets	(0.50)	<u> </u>
Adjusted net income (loss) per diluted common share (non-GAAP)	\$ 1.14	\$ 0.02
Basic weighted-average common shares outstanding	121,535	114,528
Diluted weighted-average common shares outstanding		
•	121,535	

20.05.2025 Seite 27/44

124,019

20.05.2025 Seite 28/44

114,528

20.05.2025 Seite 29/44

20.05.2025 Seite 30/44

20.05.2025 Seite 31/44

20.05.2025 Seite 32/44

Note: Amounts may not calculate due to rounding.	
(1) See "Definitions of non-GAAP Measures as Calculated by the Company" above.	
(2) For the three and twelve months ended December 31, 2021, other adjustments related to bad debt expenchange in net profits plan liability, and impairments of materials inventory and other property. For the three models expense, pension settlement expense, the change in net profits plan liability, and impairments of materials December 31, 2020, other adjustments related to bad debt expense, net gain on divestiture activity, pension impairments of materials inventory and other property.	nonths end als invent
(3) The tax effect of adjustments for each of the three and twelve months ended December 31, 2021, and 202 the Company's statutory tax rate for the respective periods, as adjusted for ordinary permanent differences. SM Energy Company	20, was ca
FINANCIAL HIGHLIGHTS	
December 31, 2021	
Adjusted Operating Margin Reconciliation ⁽¹⁾	
Reconciliation of oil, gas, and NGL production revenue (GAAP) and income (loss) from operations (GAAP) to adjusted operating margin (non-GAAP):	For the ⁻
	2021
	(in thous
Oil, gas, and NGL production revenue (GAAP)	\$ 852,36
Operating expenses:	
Lease operating expenses	61,331
Transportation costs	38,057
Production taxes	40,709
Ad valorem tax expense	3,188
General and administrative (2)	37,062
Adjusted operating margin (before the effects of derivative settlements) (non-GAAP)	\$ 672,02
Derivative settlement gain (loss)	(268,696
Adjusted operating margin (including the effects of derivative settlements) (non-GAAP)	\$ 403,32
Other operating income	2,592
Operating expenses:	
Depletion, depreciation, amortization, and asset retirement obligation liability accretion	

20.05.2025 Seite 33/44

200,011

20.05.2025 Seite 34/44

20.05.2025 Seite 35/44

20.05.2025 Seite 36/44

20.05.2025 Seite 37/44

20.05.2025 Seite 38/44

Exploration	12,550
Impairment	8,750
Net derivative (gain) loss	(22,524
Other operating expense, net	1,415
Income (loss) from operations (GAAP)	\$ 474,4
	1.1.0
Net production volumes equivalent (MMBOE)	14.6
(1) See "Definitions of non-GAAP Measures as Calculated by the Company" above.	

⁽²⁾ Includes non-cash stock-based compensation expense per Boe of \$0.25 and \$(0.10) for the three months ended De respectively.

20.05.2025 Seite 39/44

SM Energy Company	
FINANCIAL HIGHLIGHTS	
December 31, 2021	
L	
Adjusted Operating Margin Reconciliation (1)	
Reconciliation of oil, gas, and NGL production revenue (GAAP) and income (loss) from operations (GAAP) to adjusted operating margin (non-GAAP):	For the 7
	2021
	(in thous
Oil, gas, and NGL production revenue (GAAP)	\$ 2,597,9
Operating expenses:	
Lease operating expenses	225,482
Transportation costs	139,440
Production taxes	121,099
Ad valorem tax expense	19,395
General and administrative (2)	111,945
Adjusted operating margin (before the effects of derivative settlements) (non-GAAP)	\$ 1,980,
Derivative settlement gain (loss)	(748,958
Adjusted operating margin (including the effects of derivative settlements) (non-GAAP)	\$ 1,231,
Other operating income	24,979
Operating expenses:	
Depletion, depreciation, amortization, and asset retirement obligation liability accretion 7	774,386
Exploration 3	39,296
Impairment 3	35,000
Net derivative (gain) loss	901,659
Other operating expense, net	46,069
Income (loss) from operations (GAAP)	\$ 209,12
Net production volumes equivalent (MMBOE)	51.4

20.05.2025 Seite 40/44

(1) See "Definitions of non-GAAP Measures as Calculated by the Company" above.

 $^{(2)}$ Includes non-cash stock-based compensation expense per Boe of 0.29 and 0.25 for the twelve months ended Derespectively.

20.05.2025 Seite 41/44

SM Energy Company			
FINANCIAL HIGHLIGHTS			
December 31, 2021			
Regional proved oil and gas reserve quant	ities		
	Midland Basin	South Texas	Total
Year-end 2021 estimated proved reserves			
Oil (MMBbl)	156.7	42.9	199.5
Gas (Bcf)	568.9	674.5	1,243.5
NGL (MMBbl)	0.1	85.1	85.2
Total (MMBoe)	251.6	240.4	492.0
% Proved developed	66 %	56 %	61 %
Note: Amounts may not calculate due to ro	unding.		

Pre-tax PV-10 Reconciliation (1)		
(in millions)		
	As of Decem	
Reconciliation of standardized measure of discounted future net cash flows (GAAP) to Pre-tax PV-10 (non-GAAP):	2021	2020
Standardized measure of discounted future net cash flows (GAAP)	\$ 6,962.6	\$ 2,6
Add: 10 percent annual discount, net of income taxes	4,844.9	1,856
Add: future undiscounted income taxes	2,130.3	
Pre-tax undiscounted future net cash flows	13,937.8	4,53
Less: 10 percent annual discount without tax effect	(5,779.2)	(1,85
Pre-tax PV-10 (non-GAAP)	\$ 8,158.6	\$ 2,6
(1) See "Definitions of non-GAAP Measures as Calculated by the Company" above.	<u> </u>	<u> </u>

20.05.2025 Seite 42/44

Reconciliation of Total Long-Term Debt to Net Debt (1)		Щ	
(in thousands)			
	As of Decemb	As of December 31,	
	2021	2020	
Principal amount of Senior Secured Notes (2)	\$ 446,675	\$ 512,160	
Principal amount of Senior Unsecured Notes (2)	1,689,913	1,674,581	
Revolving credit facility ⁽²⁾	-	93,000	
Total funded debt (GAAP)	2,136,588	2,279,741	
Less: Cash and cash equivalents	332,716	10	
Net Debt (non-GAAP)	\$ 1,803,872	\$ 2,279,731	

20.05.2025 Seite 43/44

⁽²⁾ Amounts are from Note 5 - Long-term Debt in Part II, Item 8 of the Company's Form 10-K for the years ended December 31, 2021, and 2020, respectively.

FINANCIAL HIGHLIGHTS			
December 31, 2021			
Free Cash Flow (1)			
(in thousands)			
	For the Three Months	Ended December 31,	For the
	2021	2020	2021
Dieser Artikel stammt von <u>Rohstoff-Welt.de</u> Net Cash provided by operating activities (GAAP)	\$ 429,630	\$ 256,860	\$ 1,159
Netechange in Sworking capital Autor verantwortlich bzw. die aufgeführte	오 (영5, 2년)) pder Filmrechte li	eq (52-002) tor/Quelle bzw.	(117,41
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dar. Wir wehren ans ge lgen jede Form von Hass, Biskriminierang and Verletzun<mark>g d</mark> AGB/Disclaimer!	er Menschenwürde. Beachten (in bitte auch unsere	
Capital expenditures (GAAP) wendung der Inhalte ganz oder teilweise ol Alle Angaben ohne Gewähr! Copyright © by Rohstott-Welt de -1999-2025. Es gelte	nne1s24rifii/Ge Genehmigung i	st <mark>1/28s998</mark>	674,841
Alle Angaben onne Gewahr! Copyright © by Ronstoff-Welt.de -1999-2025. Es gelte Increase (decrease) in capital expenditure accruals and other		9,440	(10,826
Capital expenditures before accruals and other	104,865	137,448	664,015
Free cash flow (non-GAAP)	\$ 259,524	\$ 67,410	\$ 378,3

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20.05.2025 Seite 44/44