

Patterson-UTL Energy Reports Financial Results for the Three and Nine Months Ended September 30, 2021

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HOUSTON, Oct. 28, 2021 - [Patterson-UTL Energy Inc.](#) (NASDAQ: PTEN) today reported financial results for the three months ended September 30, 2021. The Company reported a net loss of \$83.0 million, or \$0.44 per share, for the third quarter of 2021, compared to a net loss of \$112 million, or \$0.60 per share, for the third quarter of 2020. Revenues for the third quarter of 2021 were \$358 million, compared to \$207 million for the third quarter of 2020.

For the nine months ended September 30, 2021, the Company reported a net loss of \$293 million, or \$1.55 per share, compared to a net loss of \$697 million, or \$3.70 per share, for the nine months ended September 30, 2020. Revenues for the nine months ended September 30, 2021 were \$891 million, compared to \$903 million for the same period in 2020.

The financial results for the three months ended September 30, 2021 include pretax acquisition-related expenses of \$0.1 million (after-tax) related to the acquisition of Pioneer Energy Services. Pretax acquisition-related expenses totaled \$2.1 million for the nine months ended September 30, 2021.

Andy Hendricks, Patterson-UTL's Chief Executive Officer, stated, "I am pleased that our total adjusted EBITDA for the third quarter increased 44% sequentially to \$51.1 million on a 23% increase in revenues. As well, highlighting that our pressure pumping continues to improve, adjusted EBITDA in this business more than doubled sequentially in the third quarter on a 36% increase in revenues."

Mr. Hendricks continued, "In contract drilling, steady growth in activity positively impacted our third quarter financial results. Our average rig count for the third quarter improved to 80 rigs from 73 rigs in the second quarter. We expect activity growth to continue in the fourth quarter, as we expect our average rig count, including 13 rigs from Pioneer Energy, to be approximately 100 rigs in the United States.

"Total contract drilling revenues and gross profit for the third quarter increased approximately 11% sequentially. On a per day basis, average rig margin per day for the third quarter increased slightly to \$6,300 as an increase in average rig revenue was largely offset by a similar increase in average rig cost per day. The number and cost of rig reactivations, as well as general cost inflation, including the cost of rig labor, services and supplies, moved higher in the third quarter.

"In the fourth quarter, we expect the increase in the rig count to drive an improvement in total revenue and gross margin. Despite a large number of rig reactivations in the fourth quarter, as well as general cost inflation, average rig margin per day is expected to decrease to approximately \$5,500. With the tight rig market and resulting increases we have seen in leading-edge dayrates, we expect daily margins for drilling rigs to rebound in the first quarter.

"As of September 30, 2021, Patterson-UTL and Pioneer Energy had term contracts for drilling rigs in the United States providing future dayrate drilling revenue of approximately \$286 million and \$64 million, respectively. Based on contracts currently in the United States, we expect an average of 53 rigs operating under term contracts during the fourth quarter, and an average of 53 rigs operating under term contracts during the four quarters ending September 30, 2022.

"In pressure pumping, during the third quarter we were able to achieve higher pricing based on our outstanding service backlog. We also benefited from more simulfrac work and the full quarter impact of two spreads that were reactivated in the second quarter. Relative to the second quarter, gross profit increased by 85% to \$17.9 million on a 36% increase in revenues to \$153 million. We activated our tenth spread in September. We expect to activate our 11th spread late in the fourth quarter and our 12th spread in the first quarter.

"In directional drilling, the third quarter gross profit of \$3.4 million increased 35% from the second quarter on a 28% increase in revenues.

revenues to \$31.7 million. During the third quarter, we benefited from the full-quarter impact of the strong growth in activity during the second quarter."

Mr. Hendricks concluded, "The acquisition of Pioneer Energy Services enhances our position as a leading provider of oilfield services in the United States and expands our geographic footprint into Latin America. With this acquisition, we have expanded our APEX® rig fleet to 215 rigs of which 166 have super-spec capabilities. We are excited about the opportunities this acquisition provides and we welcome the Pioneer employees to the Patterson-UTL family."

The Company declared a quarterly dividend on its common stock of \$0.02 per share, payable on December 16, 2021, to shareholders of record as of December 2, 2021.

Financial results for the nine months ended September 30, 2020 include pre-tax charges totaling \$461 million, consisting of \$100 million of non-cash impairment charges and \$38.3 million of restructuring costs. Partially offsetting these charges is a pre-tax benefit of \$4.2 million.

All references to "per share" in this press release are diluted earnings per common share as defined within Accounting Standards Codification Topic 260.

The Company's quarterly conference call to discuss the operating results for the quarter ended September 30, 2021, is scheduled for today, October 28, 2021, at 9:00 a.m. Central Time. The dial-in information for participants is (888) 550-5422 (Domestic) or (960) 0676 (International). The conference ID for both numbers is 3822955. The call is also being webcast and can be accessed through the Investor Relations section of the Company's website at investor.patenergy.com. A replay of the conference call will be available on the Company's website for two weeks.

About Patterson-UTL

Patterson-UTL is a leading provider of oilfield services and products to oil and natural gas exploration and production companies in the United States and other select countries, including contract drilling, pressure pumping and directional drilling services. For more information, visit www.patenergy.com.

Cautionary Statement Regarding Forward-Looking Statements

This press release contains forward-looking statements which are protected as forward-looking statements under the Private Securities Litigation Reform Act of 1995 that are not limited to historical facts, but reflect Patterson-UTL's current beliefs and intentions regarding future events. Words such as "anticipate," "believe," "budgeted," "continue," "could," "estimate," "expect," "intend," "may," "plan," "predict," "potential," "project," "pursue," "should," "strategy," "target," or "will," and similar expressions are intended to identify such forward-looking statements. The statements in this press release that are not historical statements or statements regarding Patterson-UTL's future expectations, beliefs, plans, objectives, financial conditions, assumptions or performance that are not historical facts, are forward-looking statements within the meaning of the federal securities laws. Forward-looking statements are subject to numerous risks and uncertainties, many of which are beyond Patterson-UTL's control, which could cause actual results to differ materially from the results expressed or implied by the statements. These risks and uncertainties are not limited to: the ultimate timing, outcome and results of integrating the operations of Pioneer Energy Services into Patterson-UTL; the effects of the acquisition on Patterson-UTL, including Patterson-UTL's future financial condition, results of operations, strategy and plans; potential adverse reactions or changes to business relationships resulting from the completion of the transaction; the failure to realize expected synergies and other benefits from the transaction; adverse oil and natural gas market conditions; including the rapid decline in crude oil prices as a result of economic repercussions from the COVID-19 pandemic; economic conditions; volatility in customer spending and in oil and natural gas prices that could adversely affect demand for Patterson-UTL's services and their associated effect on rates; excess availability of land drilling rigs, pressure pumping and directional drilling equipment, including as a result of reactivation, improvement or construction; competition and demand for Patterson-UTL's services; strength and financial resources of competitors; utilization, margins and planned capital expenditures; liabilities and operational risks for which Patterson-UTL does not have and receive full indemnification or insurance; operating hazards in the oil and natural gas business; failure by customers to pay or satisfy their contractual obligations (particularly with respect to fixed-term contracts); the ability to realize backlog; specialization of methods, equipment and services and new technologies; including the ability to develop and obtain satisfactory returns from new technology; the ability to retain management and key personnel; loss of key customers; shortages, delays in delivery, and interruptions in supply, of equipment and materials; natural events; synergies, costs and financial and operating impacts of acquisitions; difficulty in building and deploying new equipment; governmental regulation; climate legislation, regulation and other related risks; environmental, social and governance practices, including the perception thereof; environmental risks and ability to satisfy future environmental costs; technology-related risks; legal proceedings and actions by governmental or other regulatory agencies; the ability to effectively identify and enter

weather; operating costs; expansion and development trends of the oil and natural gas industry; ability to obtain insurance on commercially reasonable terms; financial flexibility; interest rate volatility; adverse credit and equity market conditions of capital and the ability to repay indebtedness when due; stock price volatility; and compliance with covenants under prior debt agreements.

Additional information concerning factors that could cause actual results to differ materially from those in the forward-looking statements is contained from time to time in Patterson-UTL's SEC filings. Patterson-UTL's filings may be obtained by contacting Patterson-UTL or the SEC or through Patterson-UTL's website at <http://www.patenergy.com> or through the SEC's Electronic Gathering and Analysis Retrieval System (EDGAR) at <http://www.sec.gov>. Patterson-UTL undertakes no obligation to update or revise any forward-looking statement.

Patterson-UTL Energy Inc.					
Condensed Consolidated Statements of Operations					
(unaudited, in thousands, except per share data)					
	Three Months Ended		Nine Months Ended		
	September 30,		September 30,		
	2021	2020	2021	2020	
REVENUES	\$ 357,885	\$ 207,141	\$ 890,588	\$ 903,448	
COSTS AND EXPENSES:					
Direct operating costs	285,067	141,257	703,051	632,631	
Depreciation, depletion, amortization and impairment	141,065	157,319	437,984	517,201	
Impairment of goodwill	-	-	-	395,060	
Selling, general and administrative	22,063	22,355	68,176	76,692	
Credit loss expense	-	-	-	5,606	
Restructuring expenses	-	-	-	38,338	
Merger and integration expense	918	-	2,066	-	
Other operating (income) expense, net	(1,219)	776	(3,743)	5,980	
Total costs and expenses	447,894	321,707	1,207,534	1,671,508	
OPERATING LOSS	(90,009)	(114,566)	(316,946)	(768,060)	
OTHER INCOME (EXPENSE):					
Interest income	37	238	196	1,229	
Interest expense, net of amount capitalized	(10,683)	(11,288)	(31,396)	(33,496)	

Other	14	512	840	682
Total other expense	(10,632)	(10,538)	(30,360)	(31,585)
LOSS BEFORE INCOME TAXES	(100,641)	(125,104)	(347,306)	(799,645)
INCOME TAX BENEFIT	(17,643)	(12,993)	(54,586)	(102,480)
NET LOSS	\$ (82,998)	\$ (112,111)	\$ (292,720)	\$ (697,165)
NET LOSS PER COMMON SHARE:				
Basic	\$ (0.44)	\$ (0.60)	\$ (1.55)	\$ (3.70)
Diluted	\$ (0.44)	\$ (0.60)	\$ (1.55)	\$ (3.70)
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING:				
Basic	188,965	187,280	188,355	188,193
Diluted	188,965	187,280	188,355	188,193
Additional Financial and Operating Data				
CASH DIVIDENDS PER COMMON SHARE (unaudited, dollars in thousands)	\$ 0.02	\$ 0.02	\$ 0.06	\$ 0.08

	Three Months Ended		Nine Months Ended		Three Months Ended
	September 30,		September 30,		June 30
	2021	2020	2021	2020	2021
Contract Drilling:					
Revenues	\$ 157,925	\$ 115,054	\$ 433,158	\$ 553,552	\$ 141,7
Direct operating costs	\$ 111,537	\$ 59,117	\$ 291,049	\$ 309,664	\$ 100,1
Margin ⁽¹⁾	\$ 46,388	\$ 55,937	\$ 142,109	\$ 243,888	\$ 41,59
Restructuring expenses	\$ -	\$ -	\$ -	\$ 2,430	\$ -
Other operating expenses (income), net	\$ (28)	\$ -	\$ 17	\$ (4,155)	\$ 33
Selling, general and administrative	\$ 1,086	\$ 876	\$ 3,346	\$ 3,684	\$ 1,202
Depreciation, amortization and impairment	\$ 97,160	\$ 102,275	\$ 297,426	\$ 328,843	\$ 98,59
Impairment of goodwill	\$ -	\$ -	\$ -	\$ 395,060	\$ -
Operating loss					



(51,830)



(47,214)



(158,680)



(481,974)



Operating days	7,361		5,499		20,196		24,184		6,652
Average revenue per operating day	\$ 21.45		\$ 20.92		\$ 21.45		\$ 22.89		\$ 21.31
Average direct operating costs per operating day	\$ 15.15		\$ 10.75		\$ 14.41		\$ 12.80		\$ 15.05
Average margin per operating day ⁽¹⁾	\$ 6.30		\$ 10.17		\$ 7.04		\$ 10.08		\$ 6.25
Average rigs operating	80		60		74		88		73
Capital expenditures	\$ 21,239		\$ 9,502		\$ 56,708		\$ 101,448		\$ 24,04
Pressure Pumping:									
Revenues	\$ 152,634		\$ 71,973		\$ 340,464		\$ 256,613		\$ 111,9
Direct operating costs	\$ 134,726		\$ 63,721		\$ 313,556		\$ 234,844		\$ 102,3
Margin ⁽²⁾	\$ 17,908		\$ 8,252		\$ 26,908		\$ 21,769		\$ 9,671
Restructuring expenses	\$ -		\$ -		\$ -		\$ 31,331		\$ -
Selling, general and administrative	\$ 1,844		\$ 2,004		\$ 5,379		\$ 6,748		\$ 1,852
Depreciation, amortization and impairment	\$ 29,838		\$ 37,104		\$ 98,963		\$ 118,586		\$ 31,74
Operating loss	\$ (13,774)		\$ (30,856)		\$ (77,434)		\$ (134,896)		\$ (23,92
Average active spreads ⁽³⁾	9		4		7		6		8
Effective utilization ⁽⁴⁾	10.1		5.1		7.9		5.4		7.9
Fracturing jobs	116		69		292		193		105
Other jobs	185		180		591		541		206
Total jobs	301		249		883		734		311
Average revenue per fracturing job	\$ 1,265.98		\$ 960.70		\$ 1,102.58		\$ 1,251.37		\$ 1,006
Average revenue per other job	\$ 31.24		\$ 31.58		\$ 31.32		\$ 27.91		\$ 30.69
Average revenue per total job	\$ 507.09		\$ 289.05		\$ 385.58		\$ 349.61		\$ 360.1
Average costs per total job	\$ 447.59		\$ 255.91		\$ 355.10		\$ 319.95		\$ 329.0
Average margin per total job ⁽²⁾	\$ 59.50		\$ 33.14		\$ 30.47		\$ 29.66		\$ 31.10
Margin as a percentage of revenues ⁽²⁾	11.7	%	11.5	%	7.9	%	8.5	%	8.6

[Patterson-UTI Energy Inc.](#)

Additional Financial and Operating Data

(unaudited, dollars in thousands)

	Three Months Ended				Nine Months Ended				Three Mo Ended		
	September 30,				September 30,				June 30,		
	2021		2020		2021		2020		2021		
Directional Drilling:											
Revenues	\$	31,728		\$	10,271		\$	76,267		\$	24,869
Direct operating costs	\$	28,360		\$	9,754		\$	67,367		\$	22,370
Margin ⁽⁵⁾	\$	3,368		\$	517		\$	8,900		\$	2,499
Restructuring expenses	\$	-		\$	-		\$	-		\$	-
Selling, general and administrative	\$	1,177		\$	829		\$	3,651		\$	1,015
Depreciation, amortization and impairment	\$	6,772		\$	9,600		\$	19,863		\$	6,594
Operating loss	\$	(4,581)		\$	(9,912)		\$	(14,614)		\$	(5,110)
Margin as a percentage of revenues ⁽⁵⁾		10.6	%		5.0	%		11.7	%		10.0
Capital expenditures	\$	3,290		\$	510		\$	4,613		\$	1,219
Other Operations:											
Revenues	\$	15,598		\$	9,843		\$	40,699		\$	13,182
Direct operating costs	\$	10,444		\$	8,665		\$	31,079		\$	10,409
Margin ⁽⁶⁾	\$	5,154		\$	1,178		\$	9,620		\$	2,773
Restructuring expenses	\$	-		\$	-		\$	-		\$	-
Selling, general and administrative	\$	623		\$	747		\$	1,489		\$	441
Depreciation, depletion, amortization and impairment	\$	5,866		\$	6,852		\$	17,309		\$	5,619
Operating loss	\$	(1,335)		\$	(6,421)		\$	(9,178)		\$	(3,287)
Capital expenditures	\$	2,833		\$	1,704		\$	9,006		\$	3,429
Corporate:											

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Selling, general and administrative	\$ 17,333	\$ 17,899	\$ 54,311	\$ 59,122	\$ 19,045
Restructuring expenses	\$ -	\$ -	\$ -	\$ 901	\$ -
Depreciation	\$ 1,429	\$ 1,488	\$ 4,423	\$ 4,987	\$ 1,492
Credit loss expense	\$ -	\$ -	\$ -	\$ 5,606	\$ -
Merger and integration expense	\$ 918	\$ -	\$ 2,066	\$ -	\$ 1,148
Other operating (income) expense, net	\$ (1,191)	\$ 776	\$ (3,760)	\$ 10,135	\$ (2,822)
Operating margin	\$ 434	\$ 72	\$ 1,053	\$ 1,877	\$ 439
Operating margin is defined as revenues less direct operating costs and excludes restructuring expenses, depreciation, amortization and impairment, impairment of goodwill, other operating expenses (income), net and selling, general and administrative expenses. Average margin per operating day is defined as margin divided by operating days.					
Total Capital Expenditures	\$ 34,264	\$ 13,442	\$ 90,837	\$ 135,043	\$ 38,050

(2) For Pressure Pumping, margin is defined as revenues less direct operating costs and excludes restructuring expenses, depreciation, amortization and impairment and selling, general and administrative expenses. Average margin per total job is defined as margin divided by total jobs. Margin as a percentage of revenues is defined as margin divided by revenues.

(3) Average active spreads is the average number of spreads that were crewed and actively marketed during the period.

(4) Effective utilization is calculated as total pumping days during the quarter divided by 75 days or during the first nine months of the year divided by 225 days, which we consider full effective utilization for a spread during the period.

(5) For Directional Drilling, margin is defined as revenues less direct operating costs and excludes restructuring expenses, depreciation, amortization and impairment and selling, general and administrative expenses. Margin as a percentage of revenues is defined as margin divided by revenues.

(6) For Other Operations, margin is defined as revenues less direct operating costs and excludes restructuring expenses, depreciation, depletion, amortization and impairment and selling, general and administrative expenses.

Selected Balance Sheet Data (unaudited, in thousands):	2021		2020	
Cash and cash equivalents	\$	191,284	\$	224,915
Current assets	\$	543,532	\$	477,956
Current liabilities	\$	338,849	\$	273,722
Working capital	\$	204,683	\$	204,234
Long-term debt	\$	902,104	\$	901,484

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Non-U.S. GAAP Financial Measures

(unaudited, dollars in thousands)

	Three Months Ended				Nine Months Ended				
	September 30,				September 30,				
	2021		2020		2021		2020		
Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (Adjusted EBITDA) ⁽¹⁾ :									
Net loss	\$	(82,998)	\$	(112,111)	\$	(292,720)	\$	(697,165)	\$
Income tax benefit		(17,643)		(12,993)		(54,586)		(102,480)	
Net interest expense		10,646		11,050		31,200		32,267	
Depreciation, depletion, amortization and impairment		141,065		157,319		437,984		517,201	
Impairment of goodwill		-		-		-		395,060	
Adjusted EBITDA	\$	51,070	\$	43,265	\$	121,878	\$	144,883	\$
Total revenues	\$	357,885	\$	207,141	\$	890,588	\$	903,448	\$
Adjusted EBITDA margin		14.3	%	20.9	%	13.7	%	16.0	%
Adjusted EBITDA by operating segment:									
Contract drilling	\$	45,330	\$	55,061	\$	138,746	\$	241,929	\$
Pressure pumping		16,064		6,248		21,529		(16,310)	
Directional drilling		2,191		(312)		5,249		(5,194)	
Other operations		4,531		431		8,131		(460)	
Corporate		(17,046)		(18,163)		(51,777)		(75,082)	
Consolidated Adjusted EBITDA	\$	51,070	\$	43,265	\$	121,878	\$	144,883	\$

(1) Adjusted earnings before interest, taxes, depreciation and amortization ("Adjusted EBITDA") is not defined by accounting principles generally accepted in the United States of America ("U.S. GAAP"). We define Adjusted EBITDA as net loss plus net interest expense, income tax benefit and depreciation, depletion, amortization and impairment expense (including impairment of goodwill). We present Adjusted EBITDA because we believe it provides to both management and investors additional information with respect to the performance of our fundamental business activities and a comparison of the results of our operations from period to period and against our peers without regard to our financing methods or capital structure. We exclude the items listed above from net loss in arriving at Adjusted EBITDA because these amounts can vary substantially from company to company within our industry depending upon accounting methods and book values of assets, capital structures and the method by which the assets were acquired. Adjusted EBITDA should not be construed as an alternative to the U.S. GAAP measure of net income (loss). Our computations of Adjusted EBITDA may not be the same as similarly titled measures of other companies.

Patterson-UTL Energy Inc.						
Pressure Pumping Adjusted EBITDA						
(unaudited, dollars in thousands)						
	Three Months Ended		Three Months Ended			
	September 30,		June 30,			
	2021		2021		Change	
Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (Adjusted EBITDA) ⁽¹⁾ :						
Operating loss	\$	(13,774)	\$	(23,921)		
Depreciation, amortization and impairment		29,838		31,740		
Adjusted EBITDA	\$	16,064	\$	7,819	105	%

(1) We present Adjusted EBITDA of our pressure pumping business because we believe it provides to both management and investors additional information with respect to the performance of our pressure pumping business and a comparison of the results of our pressure pumping operations from period to period and against our peers without regard to our financing methods or capital structure. Pressure Pumping Adjusted EBITDA should not be construed as an alternative to the U.S. GAAP measure of operating income (loss).

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