# Valero Energy Reports Second Quarter 2019 Results

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- Reported net income attributable to Valero stockholders of \$612 million, or \$1.47 per share, and adjusted net income attributable to Valero stockholders of \$629 million, or \$1.51 per share.
- Invested \$740 million of capital and successfully completed the Houston alkylation project.
- Returned \$588 million in cash to stockholders through dividends and stock buybacks.

SAN ANTONIO, July 25, 2019 -- <u>Valero Energy Corp.</u> (NYSE: VLO, &ldquo; Valero&rdquo;) today reported net income attributable to Valero stockholders of \$612 million, or \$1.47 per share, for the second quarter of 2019 compared to \$845 million, or \$1.96 per share, for the second quarter of 2018. Excluding adjustments shown in the accompanying earnings release tables, second quarter 2019 adjusted net income attributable to Valero stockholders was \$629 million, or \$1.51 per share, compared to second quarter 2018 adjusted net income attributable to Valero stockholders of \$928 million, or \$2.15 per share.

" We had solid operating performance while also completing major turnarounds at our Memphis, Houston and Benicia refineries in the second quarter, " said Joe Gorder, Valero Chairman, President and Chief Executive Officer. " In addition, we successfully commissioned the new alkylation unit at the Houston refinery to improve our margin capture going forward. "

## Refining

The refining segment reported \$1.0 billion of operating income for the second quarter of 2019 compared to \$1.4 billion for the second quarter of 2018. The decrease was primarily driven by narrower discounts for medium and heavy sour crude oils relative to Brent crude oil.

" We saw a strong rebound in gasoline cracks in all regions in the second quarter, " Gorder said. " We continue to optimize our system with domestic, Canadian and Latin American crudes, and we set a new record of over 190,000 barrels per day of Canadian heavy crude oil processed during the quarter. "

Refinery throughput capacity utilization was 94 percent, with throughput volumes averaging 3.0 million barrels per day in the second quarter of 2019, which was 70,000 barrels per day higher than the second quarter of 2018. The company exported a total of 344,000 barrels per day of gasoline and distillate during the second quarter of 2019.

# Ethanol

The ethanol segment reported \$7 million of operating income for the second quarter of 2019 compared to \$43 million for the second quarter of 2018. The decrease in operating income was attributed primarily to higher corn prices. Ethanol production volumes averaged 4.5 million gallons per day in the second quarter of 2019, an increase of 531,000 gallons per day versus the second quarter of 2018, which was largely due to added production from the three ethanol plants acquired in November 2018.

# Renewable Diesel

The renewable diesel segment reported \$77 million of operating income for the second quarter of 2019 compared to \$30 million for the second quarter of 2018. Renewable diesel sales volumes averaged 769,000 gallons per day in the second quarter of 2019, an increase of 387,000 gallons per day versus the second quarter of 2018. The increases in operating income and sales volumes were attributed primarily to the expansion of the Diamond Green Diesel plant in the third quarter of 2018.

# Corporate and Other

General and administrative expenses were \$199 million in the second quarter of 2019 compared to \$248

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million in the second quarter of 2018. The decrease was mainly due to environmental reserve adjustments recorded in the second quarter of 2018. The effective tax rate for the second quarter of 2019 was 20 percent, compared to 22 percent for the second quarter of 2018.

# Investing and Financing Activities

Capital investments totaled \$740 million in the second quarter of 2019, of which \$514 million was for sustaining the business, including costs for turnarounds, catalysts and regulatory compliance.

Valero returned \$588 million to stockholders in the second quarter of 2019, of which \$376 million was paid as dividends and \$212 million was for the purchase of approximately 2.6 million shares of common stock, resulting in a year-to-date return of \$1.0 billion to stockholders and a total payout ratio of 50 percent of adjusted net cash provided by operating activities.

Net cash provided by operating activities was \$1.5 billion in the second quarter of 2019. Included in this amount is a \$283 million favorable impact from working capital. Excluding the change in working capital, adjusted net cash provided by operating activities was \$1.2 billion.

Valero continues to target a total payout ratio between 40 and 50 percent of adjusted net cash provided by operating activities for 2019. Valero defines total payout ratio as the sum of dividends and stock buybacks divided by net cash provided by operating activities adjusted for changes in working capital.

# Liquidity and Financial Position

Valero ended the second quarter of 2019 with \$9.5 billion of total debt and \$2.0 billion of cash and cash equivalents. The debt to capital ratio, net of \$2.0 billion in cash, was 26 percent.

# Strategic Update

The Houston alkylation unit was successfully commissioned in the second quarter of 2019. This project upgrades isobutane and refinery olefins into high value alkylate product. The Central Texas pipelines and terminals project is on target to be fully operational in the third quarter. Other projects, including the Pasadena terminal, St. Charles alkylation unit, and Pembroke cogeneration unit, remain on track to be complete in 2020. The Diamond Green Diesel expansion and Port Arthur Coker are expected to be complete in late 2021 and 2022, respectively.

Valero continues to expect to invest approximately \$2.5 billion of capital in both 2019 and 2020, of which approximately 60 percent is for sustaining the business and approximately 40 percent is for growth projects.

# Conference Call

Valero's senior management will hold a conference call at 10 a.m. ET today to discuss this earnings release and to provide an update on operations and strategy.

### About Valero

Valero Energy Corp., through its subsidiaries (collectively, " Valero "), is an international manufacturer and marketer of transportation fuels and petrochemical products. Valero is a Fortune 50 company based in San Antonio, Texas, and it operates 15 petroleum refineries with a combined throughput capacity of approximately 3.1 million barrels per day and 14 ethanol plants with a combined production capacity of 1.73 billion gallons per year. The petroleum refineries are located in the United States (U.S.), Canada and the United Kingdom (U.K.), and the ethanol plants are located in the Mid-Continent region of the U.S. Valero also is a joint venture partner in Diamond Green Diesel, which operates a renewable diesel plant in Norco, Louisiana. Diamond Green Diesel is North America's largest biomass-based diesel plant. Valero sells its products in the wholesale rack or bulk markets in the U.S., Canada, the U.K., Ireland and Latin America. Approximately 7,000 outlets carry Valero's brand names. Please visit www.valero.com for more information.

Valero Contacts

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### Safe-Harbor Statement

Statements contained in this release that state the company's or management's expectations or predictions of the future are forward-looking statements intended to be covered by the safe harbor provisions of the Securities Act of 1933 and the Securities Exchange Act of 1934. The words "believe," "expect," "should," "estimates," "intend," "target," "will," "plans," and other similar expressions identify forward-looking statements. It is important to note that actual results could differ materially from those projected in such forward-looking statements based on numerous factors, including those outside of the company's control, such as delays in construction timing and other factors. For more information concerning factors that could cause actual results to differ from those expressed or forecasted, see Valero's annual reports on Form 10-K, quarterly reports on Form 10-Q, and other reports filed with the Securities and Exchange Commission and on Valero's website at www.valero.com.

# Use of Non-GAAP Financial Information

This earnings release and the accompanying earnings release tables include references to financial measures that are not defined under U.S. generally accepted accounting principles (GAAP). These non-GAAP measures include adjusted net income attributable to Valero stockholders, adjusted earnings per common share – assuming dilution, refining margin, ethanol margin, renewable diesel margin, adjusted refining operating income, adjusted ethanol operating income, adjusted renewable diesel operating income, and adjusted net cash provided by operating activities. These non-GAAP financial measures have been included to help facilitate the comparison of operating results between periods. See the accompanying earnings release tables for a reconciliation of non-GAAP measures to their most directly comparable U.S. GAAP measures. Note (f) to the earnings release tables provides reasons for the use of these non-GAAP financial measures.

# Valero Energy Corp.

EARNINGS RELEASE TABLES FINANCIAL HIGHLIGHTS (millions of dollars, except per share amounts) (unaudited)

	Three Mo June 30,
	2019
Statement of income data	
Revenues	\$ 28,933
Cost of sales:	
Cost of materials and other (a)	26,083
Operating expenses (excluding depreciation and amortization expense reflected below)	1,175
Depreciation and amortization expense	552
Total cost of sales	27,810
Other operating expenses (b)	2
General and administrative expenses (excluding depreciation and amortization expense reflected below) (c)	199
Depreciation and amortization expense	14
Operating income	908
Other income (expense), net (d)	12
Interest and debt expense, net of capitalized interest	(112
Income before income tax expense	808
Income tax expense	160
Net income	648
Less: Net income attributable to noncontrolling interests (a)	36
Net income attributable to Valero Energy Corp. stockholders	\$ 612
Earnings per common share	\$ 1.47
Weighted-average common shares outstanding (in millions)	415

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Earnings per common share – assuming dilution Weighted-average common shares outstanding – assuming dilution (in millions)	\$ 1.47 417
See Notes to Earnings Release Tables.	
Valero Energy Corp. EARNINGS RELEASE TABLES FINANCIAL HIGHLIGHTS BY SEGMENT (e) (millions of dollars) (unaudited)	
	Refining
Three months ended June 30, 2019 Revenues:	
Revenues from external customers Intersegment revenues Total revenues	\$ 27,746 8 27,754
Cost of sales: Cost of materials and other Operating expenses (excluding depreciation and amortization expense reflected below) Depreciation and amortization expense Total cost of sales	25,172 1,026 518 26,716
Other operating expenses  General and administrative expenses (excluding depreciation and amortization expense reflected below)  Depreciation and amortization expense  Operating income by segment	1 — — \$ 1,037

Three months ended June 30, 2018

Revenues:

Revenues from external customers \$30,024
Intersegment revenues 11
Total revenues 30,035
Cost of sales:
Cost of materials and other 27,103

Operating expenses (excluding depreciation and amortization expense reflected below)

Depreciation and amortization expense

483

Total cost of sales

28,574

Other operating expenses (b) 21
General and administrative expenses (excluding depreciation and amortization expense reflected below) (c) —

Depreciation and amortization expense —

See Operating Highlights by Segment. See Notes to Earnings Release Tables.

Operating income by segment

Valero Energy Corp.

EARNINGS RELEASE TABLES FINANCIAL HIGHLIGHTS BY SEGMENT (e) (millions of dollars) (unaudited)

Refining

\$ 1,440

Six months ended June 30, 2019

Revenues:

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	\$ 50,964
	10
	50,974
Cost of sales:	
	46,337
	2,097
·	1,021
Total cost of sales	49,455
	3
, , , , , , , , , , , , , , , , , , , ,	—
·	—
Operating income by segment	\$ 1,516
Six months ended June 30, 2018	
Revenues:	
Revenues from external customers	\$ 55,477
Intersegment revenues	15
Total revenues	55,492
Cost of sales:	
Cost of materials and other (a)	50,267
Operating expenses (excluding depreciation and amortization expense reflected below)	1,999
Depreciation and amortization expense	944
Total cost of sales	53,210
Other operating expenses (b)	31
General and administrative expenses (excluding depreciation and amortization expense reflected below) (c)	—
Depreciation and amortization expense	—
Operating income by segment	\$ 2,251
See Operating Highlights by Segment.	
See Notes to Earnings Release Tables.	
Valero Energy Corp.	
EARNINGS RELEASE TABLES	
RECONCILIATION OF NON-GAAP MEASURES TO MOST COMPARABLE AMOUNTS REPORTED UNDER U.S. GAAP (f)	
(millions of dollars, except per share amounts)	
(unaudited)	
	Three Mon
	June 30,
	2019
Reconciliation of net income attributable to <u>Valero Energy Corp.</u> stockholders to adjusted net income attributable to <u>Valero Energy Corp.</u> stockholders	
Net income attributable to Valero Energy Corp. stockholders	\$ 612
Exclude adjustments:	
2017 blender’s tax credit attributable to <u>Valero Energy Corp.</u> stockholders (a)	—
Income tax expense related to 2017 blender's tax credit	—
2017 blender’s tax credit attributable to <u>Valero Energy Corp.</u> stockholders, net of taxes	—
Texas City Refinery fire expenses (b)	—
Income tax benefit related to Texas City Refinery fire expenses	—
Texas City Refinery fire expenses, net of taxes	—
Environmental reserve adjustments (c)	—
Income tax benefit related to environmental reserve adjustments	—
Environmental reserve adjustments, net of taxes	—
·	(22 )
Income tax benefit related to loss on early redemption of debt	5

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Loss on early redemption of debt, net of taxes  Total adjustments  Adjusted net income attributable to Valero Energy Corp. stockholders  Reconciliation of earnings per common share – assuming dilution to adjusted earnings per common	(17 (17 \$ 629
share – assuming dilution Earnings per common share – assuming dilution	\$ 1.47
Exclude adjustments:  2017 blender's tax credit attributable to Valero Energy Corp. stockholders (a)  Texas City Refinery fire expenses (b)  Environmental reserve adjustments (c)  Loss on early redemption of debt (d)  Total adjustments	— — — (0.04
Adjusted earnings per common share – assuming dilution	\$ 1.51
See Notes to Earnings Release Tables.	
Valero Energy Corp. EARNINGS RELEASE TABLES RECONCILIATION OF NON-GAAP MEASURES TO MOST COMPARABLE AMOUNTS REPORTED UNDER U.S. GAAP (f) (millions of dollars) (unaudited)	
	Three M June 30 2019
Reconciliation of operating income by segment to segment margin, and reconciliation of operating income segment to adjusted operating income by segment	
Refining segment (e) Refining operating income Exclude:	\$ 1,037
2017 blender's tax credit (a) Operating expenses (excluding depreciation and amortization expense reflected below) Depreciation and amortization expense Other operating expenses (b) Refining margin	— (1,026 (518 (1 \$ 2,582
Refining operating income Exclude:	\$ 1,037
2017 blender's tax credit (a) Other operating expenses (b) Adjusted refining operating income	— (1 \$ 1,038
Ethanol segment Ethanol operating income Exclude:	\$ 7
Operating expenses (excluding depreciation and amortization expense reflected below)  Depreciation and amortization expense  Other operating expenses  Ethanol margin	(132 (22 (1 \$ 162
Ethanol operating income Exclude: Other operating expenses Adjusted ethanol operating income	\$ 7 (1 \$ 8
Renewable diesel segment (e) Renewable diesel operating income Exclude:	\$ 77

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2017 blender's tax credit (a)	—
Operating expenses (excluding depreciation and amortization expense reflected below)	(17
Depreciation and amortization expense	(12
Renewable diesel margin	\$ 106
Renewable diesel operating income	\$ 77
Exclude: 2017 blender's tax credit (a)	—
Adjusted renewable diesel operating income	\$ 77

See Notes to Earnings Release Tables.

Valero Energy Corp.
EARNINGS RELEASE TABLES
RECONCILIATION OF NON-GAAP MEASURES TO MOST COMPARABLE AMOUNTS

RECONCILIATION OF NON-GAAP MEASURES TO MOST COMPARABLE AMOUNTS REPORTED UNDER U.S. GAAP (f) (millions of dollars) (unaudited)		
(diladdica)	Three Mor June 30,	
	2019	20
Reconciliation of refining segment operating income to refining margin (by region), and reconciliation o refining segment operating income to adjusted refining segment operating income (by region) (g)	f	
U.S. Gulf Coast region (e)		
Refining operating income	\$ 273	\$ 7
Exclude:		
2017 blender's tax credit (a)	—	&n
Operating expenses (excluding depreciation and amortization expense reflected below)	(586)	(55
Depreciation and amortization expense	(318)	(29
Other operating expenses (b)	(1)	(20
Refining margin	\$ 1,178	\$ 1
Refining operating income	\$ 273	\$ 7
Exclude:		
2017 blender's tax credit (a)	—	&n
Other operating expenses (b)	(1 )	(20
Adjusted refining operating income	\$ 274	\$ 7
U.S. Mid-Continent region (e)		
Refining operating income	\$ 422	\$ 4
Exclude:	•	
2017 blender's tax credit (a)	—	&n
Operating expenses (excluding depreciation and amortization expense reflected below)	(146 )	(15
Depreciation and amortization expense	(74)	, (71
Refining margin	\$ 642	\$ 6
Refining operating income	\$ 422	\$ 4
Exclude: 2017 blender's tax credit (a)	—	&n
Adjusted refining operating income	\$ 422	\$ 4
,	•	

See Notes to Earnings Release Tables.

Valero Energy Corp.
EARNINGS RELEASE TABLES
RECONCILIATION OF NON-GAAP MEASURES TO MOST COMPARABLE AMOUNTS
REPORTED UNDER U.S. GAAP (f)
(millions of dollars) (unaudited)

> Three Mo June 30,

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Adjusted refining operating income

Throughput volumes (thousand barrels per day)

		2019
Reconciliation of refining segment operating income to refining margin (by region), and reconc refining segment operating income to adjusted refining segment operating income (by region) North Atlantic region		
Refining operating income		\$ 278
Exclude:  Operating expenses (excluding depreciation and amortization expense reflected below)		(146
Depreciation and amortization expense		(55
Refining margin		\$ 479
U.S. West Coast region		
Refining operating income		\$ 64
Exclude:		—
2017 blender's tax credit (a)  Operating expenses (excluding depreciation and amortization expense reflected below)		&maasn (148
Depreciation and amortization expense		(71
Other operating expenses		—
Refining margin		\$ 283
Refining operating income		\$ 64
Exclude:		2
2017 blender's tax credit (a) Other operating expenses		— —
Adjusted refining operating income		\$ 64
See Notes to Earnings Release Tables.		<b>•</b>
Valero Energy Corp. EARNINGS RELEASE TABLES REFINING SEGMENT OPERATING HIGHLIGHTS (millions of dollars, except per barrel amounts) (unaudited)		
		onths En
	June 30, 2019	, 2018
Throughput volumes (thousand barrels per day)	20.0	20.0
Feedstocks:		
Heavy sour crude oil	419	482
Medium/light sour crude oil	257	434
Sweet crude oil Residuals	1,550 241	1,303 231
Other feedstocks	171	121
Total feedstocks	2,638	2,571
Blendstocks and other	330	327
Total throughput volumes	2,968	2,898
Yields (thousand barrels per day)		
Gasolines and blendstocks	1,378	1,407
Distillates Other products (h)	1,141 483	1,096 434
Total yields	463 3,002	2,937
Operating statistics (e) (f) (i)	0,002	2,001
Refining margin	\$ 2,582	\$ 2,9
Adjusted refining operating income	\$ 1.038	

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\$ 1,038

2,968

\$ 1,46

2,898

Refining margin per barrel of throughput	\$ 9.56	\$ 11.
Less:		
Operating expenses (excluding depreciation and amortization expense reflected below) per barrel o throughput	f 3.80	3.75
Depreciation and amortization expense per barrel of throughput	1.92	1.83
Adjusted refining operating income per barrel of throughput	\$ 3.84	\$ 5.54
See Notes to Earnings Release Tables.		
Valero Energy Corp.		

EARNINGS RELEASE TABLES ETHANOL SEGMENT OPERATING HIGHLIGHTS (millions of dollars, except per gallon amounts) (unaudited)

	June 30,	
	2019	2018
Operating statistics (f) (i)		
Ethanol margin	\$ 162	\$ 172
Adjusted ethanol operating income	\$8	\$ 43
Production volumes (thousand gallons per day)	4,533	4,002
Ethanol margin per gallon of production	\$ 0.39	\$ 0.4
Less:		
Operating expenses (excluding depreciation and amortization expense reflected below) per gallon of production	f <sub>0.32</sub>	0.30
Depreciation and amortization expense per gallon of production	0.05	0.05
Ethanol operating income per gallon of production	\$ 0.02	\$ 0.1

See Notes to Earnings Release Tables.

# Valero Energy Corp.

**EARNINGS RELEASE TABLES** 

RENEWABLE DIESEL SEGMENT OPERATING HIGHLIGHTS (e)

(millions of dollars, except per gallon amounts)

(unaudited)

	June 30,
	2019
Operating statistics (f) (i)	
Renewable diesel margin	\$ 106
Adjusted renewable diesel operating income	\$ 77
Sales volumes (thousand gallons per day)	769
Renewable diesel margin per gallon of sales	\$ 1.51
Less:	
Operating expenses (excluding depreciation and amortization expense reflected below) per	r gallon of sales 0.25
Depreciation and amortization expense per gallon of sales	0.17
Adjusted renewable diesel operating income per gallon of sales	\$ 1.09

See Notes to Earnings Release Tables.

# Valero Energy Corp.

**EARNINGS RELEASE TABLES** 

REFINING SEGMENT OPERATING HIGHLIGHTS BY REGION

(millions of dollars, except per barrel amounts)

(unaudited)

Three Months En June 30,

Three Mon

Three Months En

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Operating statistics by region (g)

\$ 1,178 \$ 274 1,779 \$ 7.28 of 3.63 1.96 \$ 1.69 \$ 642 \$ 422 462 \$ 15.24 of 3.45 1.76 \$ 10.03	3.56 1.86 \$ 4.95 \$ 633 \$ 406 473 \$ 14.6 3.60 1.64
\$ 274 1,779 \$ 7.28 of 3.63 1.96 \$ 1.69 \$ 642 \$ 422 462 \$ 15.24 of 3.45 1.76	\$ 780 1,729 \$ 10.3 3.56 1.86 \$ 4.95 \$ 633 \$ 406 473 \$ 14.6 3.60 1.64
1,779 \$ 7.28 of 3.63 1.96 \$ 1.69 \$ 642 \$ 422 462 \$ 15.24 of 3.45 1.76	1,729 \$ 10.3 3.56 1.86 \$ 4.95 \$ 633 \$ 406 473 \$ 14.6 3.60 1.64
\$ 7.28  of 3.63 1.96 \$ 1.69  \$ 642 \$ 422 462 \$ 15.24  of 3.45 1.76	\$ 10.3 3.56 1.86 \$ 4.95 \$ 633 \$ 406 473 \$ 14.6 3.60 1.64
of 3.63 1.96 \$ 1.69 \$ 642 \$ 422 462 \$ 15.24  of 3.45 1.76	1.86 \$ 4.95 \$ 633 \$ 406 473 \$ 14.6 3.60 1.64
1.96 \$ 1.69 \$ 642 \$ 422 462 \$ 15.24 of 3.45 1.76	1.86 \$ 4.95 \$ 633 \$ 406 473 \$ 14.6 3.60 1.64
\$ 1.69 \$ 642 \$ 422 462 \$ 15.24 of 3.45 1.76	\$ 4.95 \$ 633 \$ 406 473 \$ 14.6 3.60 1.64
\$ 642 \$ 422 462 \$ 15.24 of 3.45 1.76	\$ 633 \$ 406 473 \$ 14.6 3.60 1.64
\$ 422 462 \$ 15.24 of 3.45 1.76	\$ 14.6 3.60
\$ 422 462 \$ 15.24 of 3.45 1.76	\$ 406 473 \$ 14.6 3.60 1.64
462 \$ 15.24 of 3.45 1.76	473 \$ 14.6 3.60 1.64
\$ 15.24 of 3.45 1.76	\$ 14.6 3.60 1.64
of 3.45 1.76	3.60 1.64
1.76	1.64
Three Mo June 30,	onths En
2019	2018
\$ 479	\$ 337
\$ 278	\$ 137
493	398
\$ 10.69	\$ 9.33
of 3.26	3.81
1.23	1.70
\$ 6.20	\$ 3.82
\$ 283	\$ 331
\$ 64	\$ 138
234	298
\$ 13.30	\$ 12.2
of 6.97	4.96
3.32	2.17
	June 30, 2019 \$ 479 \$ 278 493 \$ 10.69 of 3.26 1.23 \$ 6.20 \$ 283 \$ 64 234 \$ 13.30

2019

2018

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Adjusted refining operating income per barrel of throughput \$ 3.01 \$ 5.07

See Notes to Earnings Release Tables.

Valero Energy Corp.

**EARNINGS RELEASE TABLES** 

AVERAGE MARKET REFERENCE PRICES AND DIFFERENTIALS (unaudited)

		Three Months I June 30,	
	2019		201
Refining			
Feedstocks (dollars per barrel)			
Brent crude oil	\$ 68.33		\$ 74
Brent less West Texas Intermediate (WTI) crude oil	8.53		6.93
Brent less Alaska North Slope (ANS) crude oil	0.15		0.83
Brent less Louisiana Light Sweet (LLS) crude oil	1.30		1.93
Brent less Argus Sour Crude Index (ASCI) crude oil	3.44		5.63
Brent less Maya crude oil	6.23		12.9
LLS crude oil	67.03		73.0
LLS less ASCI crude oil	2.14		3.70
LLS less Maya crude oil	4.93		10.9
WTI crude oil	59.80		68.0
Natural gas (dollars per million British Thermal Units)	2.46		2.89
Products (dollars per barrel, unless otherwise noted)			
U.S. Gulf Coast:			
Conventional Blendstock of Oxygenate Blending (CBOB) gasoline less Brent	6.72		7.47
Ultra-low-sulfur (ULS) diesel less Brent	12.88		13.4
Propylene less Brent	(24.70	)	(6.5
CBOB gasoline less LLS	8.02		9.40
ULS diesel less LLS	14.18		15.3
Propylene less LLS	(23.40	)	(4.6
U.S. Mid-Continent:			
CBOB gasoline less WTI	18.76		16.0
ULS diesel less WTI	22.51		22.0
North Atlantic:			
CBOB gasoline less Brent	10.11		10.3
ULS diesel less Brent	14.76		15.2
U.S. West Coast:			
California Reformulated Gasoline Blendstock of Oxygenate Blending (CARBOB) 87 gasoline less ANS	23.24		18.3
California Air Resources Board (CARB) diesel less ANS	21.10		18.7
CARBOB 87 gasoline less WTI	31.62		24.4
CARB diesel less WTI	29.48		24.8

See Notes to Earnings Release Tables.

Valero Energy Corp.

**EARNINGS RELEASE TABLES** 

AVERAGE MARKET REFERENCE PRICES AND DIFFERENTIALS

(unaudited)

Three Months Ended Six Months Ended June 30, June 30, 2019 2018 2019 2018

Ethanol

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New York Harbor (NYH) corn crush (dollars per gallon) Chicago Board of Trade (CBOT) corn (dollars per bushel) NYH ethanol (dollars per gallon)	\$ 0.12 3.91 1.54	\$ 0.17 3.83 1.56	\$ 0.11 3.82 1.49	\$ 0.18 3.75 1.54
Renewable diesel				
New York Mercantile Exchange ULS diesel (dollars per gallon)	1.98	2.15	1.96	2.07
Biodiesel Renewable Identification Number (RIN) (dollars per RIN)	0.38	0.53	0.44	0.66
California Low-Carbon Fuel Standard (dollars per metric ton)	188.77	161.57	191.49	148.85
CBOT soybean oil (dollars per pound)	0.28	0.31	0.29	0.32

See Notes to Earnings Release Tables.

Valero Energy Corp.

EARNINGS RELEASE TABLES OTHER FINANCIAL DATA (millions of dollars, except per share amounts) (unaudited)

Balance sheet data

Current assets

Cash and cash equivalents included in current assets

Inventories included in current assets

**Current liabilities** 

Current portion of debt and finance lease obligations included in current liabilities

Debt and finance lease obligations, less current portion

Total debt and finance lease obligations

Valero Energy Corp. stockholders' equity

	Three Months Ende June 30,	
	2019	2018
Net cash provided by operating activities and adjusted net cash provided by operating activities (f)	)	
Net cash provided by operating activities	\$ 1,517	\$ 2,059
Exclude: changes in current assets and current liabilities	283	581
Adjusted net cash provided by operating activities	\$ 1,234	\$ 1,478
Dividends per common share	\$ 0.90	\$ 0.80
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See Notes to Earnings Release Tables.

### Valero Energy Corp.

NOTES TO EARNINGS RELEASE TABLES

- (a) Cost of materials and other for the six months ended June 30, 2018 includes a benefit of \$170 million for the biodiesel blender's tax credit attributable to volumes blended during 2017. The benefit was recognized in February 2018 because the United States (U.S.) legislation authorizing the credit was passed and signed into law in that month. Of the \$170 million pre-tax benefit, \$10 million and \$160 million is included in our refining and renewable diesel segments, respectively, and consequently, \$80 million is attributable to noncontrolling interest and \$90 million is attributable to <a href="Valero Energy Corp.">Valero Energy Corp.</a> stockholders.
- (b) Other operating expenses for the three and six months ended June 30, 2018 includes \$14 million of costs to respond to and assess the damage caused by a fire in the alkylation unit at our Texas City Refinery on April 19, 2018. In addition, other operating expenses for the three and six months ended June 30, 2018 includes repair costs incurred at certain of our refineries due to damage associated with inclement weather events in 2018 and Hurricane Harvey in 2017.
- (c) General and administrative expenses (excluding depreciation and amortization expense) for the three and

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six months ended June 30, 2018 includes a charge of \$56 million and \$108 million, respectively, for environmental reserve adjustments associated with certain non-operating sites.

- (d) "Other income (expense), net" for the three and six months ended June 30, 2019 and 2018 includes a \$22 million charge from the early redemption of \$850 million of our 6.125 percent senior notes due February 1, 2020 and a \$38 million charge from the early redemption of \$750 million of our 9.375 percent senior notes due March 15, 2019, respectively.
- (e) Effective January 1, 2019, we revised our reportable segments to align with certain changes in how our chief operating decision maker manages and allocates resources to our business. Accordingly, we created a new reportable segment renewable diesel. The results of the renewable diesel segment, which includes the operations of our consolidated joint venture, Diamond Green Diesel Holdings LLC, were transferred from the refining segment. Also effective January 1, 2019, we no longer have a VLP segment, and as a result, the operations previously included in the VLP segment are included in our refining segment. Our prior period segment information has been retrospectively adjusted to reflect our current segment presentation.
- (f) We use certain financial measures (as noted below) in the earnings release tables and accompanying earnings release that are not defined under U.S. GAAP and are considered to be non-GAAP measures.

We have defined these non-GAAP measures and believe they are useful to the external users of our financial statements, including industry analysts, investors, lenders, and rating agencies. We believe these measures are useful to assess our ongoing financial performance because, when reconciled to their most comparable U.S. GAAP measures, they provide improved comparability between periods through the exclusion of certain items that we believe are not indicative of our core operating performance and that may obscure our underlying business results and trends. These non-GAAP measures should not be considered as alternatives to their most comparable U.S. GAAP measures nor should they be considered in isolation or as a substitute for an analysis of our results of operations as reported under U.S. GAAP. In addition, these non-GAAP measures may not be comparable to similarly titled measures used by other companies because we may define them differently, which diminishes their utility.

# Non-GAAP measures are as follows:

- Adjusted net income attributable to <u>Valero Energy Corp.</u> stockholders is defined as net income attributable to <u>Valero Energy Corp.</u> stockholders excluding the items noted below, along with their related income tax effect. We have excluded these items because we believe that they are not indicative of our core operating performance and that their exclusion results in an important measure of our ongoing financial performance to better assess our underlying business results and trends. The basis for our belief with respect to each excluded item is provided below.
  - 2017 blender's tax credit attributable to <u>Valero Energy Corp.</u> stockholders The blender's tax credit is attributable to volumes blended during 2017 and is not related to 2018 activities, as described in note (a).
  - Texas City Refinery fire expenses The costs incurred to respond to and assess the damage caused by the fire that occurred at the Texas City Refinery (see note (b)) are specific to that event and are not ongoing costs incurred in our operations.
  - Environmental reserve adjustments The environmental reserve adjustments are attributable to sites that were shut down by prior owners and subsequently acquired by us (referred to by us as non-operating sites) (see note (c)).
  - Loss on early redemption of debt The penalty and other expenses incurred in connection with the
    early redemption of our 6.125 percent senior notes due February 1, 2020 and 9.375 percent senior
    notes due March 15, 2019 (see note (d)) are not associated with the ongoing costs of our
    borrowing and financing activities.
- Adjusted earnings per common share assuming dilution is defined as adjusted net income
  attributable to <u>Valero Energy Corp.</u> stockholders divided by the number of weighted-average shares
  outstanding in the applicable period, assuming dilution.
- Refining margin is defined as refining operating income excluding the 2017 blender's tax credit (see note (a)), operating expenses (excluding depreciation and amortization expense), depreciation and amortization expense, and other operating expenses. We believe refining margin is an important measure of our refining segment's operating and financial performance as it is the most comparable measure to the industry's market reference product margins, which are used by industry analysts, investors, and others to evaluate our performance.

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- Ethanol margin is defined as ethanol operating income excluding operating expenses (excluding depreciation and amortization expense), depreciation and amortization expense, and other operating expenses. We believe ethanol margin is an important measure of our ethanol segment's operating and financial performance as it is the most comparable measure to the industry's market reference product margins, which are used by industry analysts, investors, and others to evaluate our performance.
- Renewable diesel margin is defined as renewable diesel operating income excluding the 2017 blender's tax credit (see note (a)), operating expenses (excluding depreciation and amortization expense), and depreciation and amortization expense. We believe renewable diesel margin is an important measure of our renewable diesel segment's operating and financial performance as it is the most comparable measure to the industry's market reference product margins, which are used by industry analysts, investors, and others to evaluate our performance.
- Adjusted refining operating income is defined as refining segment operating income excluding the 2017 blender's tax credit (see note (a)) and other operating expenses. We believe adjusted refining operating income is an important measure of our refining segment's operating and financial performance because it excludes items that are not indicative of that segment's core operating performance.
- Adjusted ethanol operating income is defined as ethanol segment operating income excluding other
  operating expenses. We believe this is an important measure of our ethanol segment's operating
  and financial performance because it excludes items that are not indicative of that segment's
  core operating performance.
- Adjusted renewable diesel operating income is defined as renewable diesel segment operating income
  excluding the 2017 blender's tax credit (see note (a)). We believe this is an important measure of
  our renewable diesel segment's operating and financial performance because it excludes items
  that are not indicative of that segment's core operating performance.
- Adjusted net cash provided by operating activities is defined as net cash provided by operating activities
  excluding changes in current assets and current liabilities. We believe adjusted net cash provided by
  operating activities is an important measure of our ongoing financial performance to better assess our
  ability to generate cash to fund our investing and financing activities.
- (g) The refining segment regions reflected herein contain the following refineries: U.S. Gulf Coast- Corpus Christi East, Corpus Christi West, Houston, Meraux, Port Arthur, St. Charles, Texas City, and Three Rivers Refineries; U.S. Mid-Continent- Ardmore, McKee, and Memphis Refineries; North Atlantic- Pembroke and Quebec City Refineries; and U.S. West Coast- Benicia and Wilmington Refineries.
- (h) Primarily includes petrochemicals, gas oils, No. 6 fuel oil, petroleum coke, sulfur, and asphalt.
- (i) Valero uses certain operating statistics (as noted below) in the earnings release tables and the accompanying earnings release to evaluate performance between comparable periods. Different companies may calculate them in different ways.

All per barrel of throughput, per gallon of production, and per gallon of sales amounts are calculated by dividing the associated dollar amount by the throughput volumes, production volumes, and sales volumes for the period, as applicable.

Throughput volumes, production volumes, and sales volumes are calculated by multiplying throughput volumes per day, production volumes per day, and sales volumes per day (as provided in the accompanying tables), respectively, by the number of days in the applicable period. We use throughput volumes, production volumes, and sales volumes for the refining segment, ethanol segment, and renewable diesel segment, respectively, due to their general use by others who operate facilities similar to those included in our segments. We believe the use of such volumes results in per unit amounts that are most representative of the product margins generated and the operating costs incurred as a result of our operation of those facilities.

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